

May 8, 2025

Consolidated Financial Results (Japanese Accounting Standards) for the Fiscal Year Ended March 31, 2025

Company name: House Foods Group Inc.
 Stock exchange listing: Tokyo Stock Exchange
 Stock code: 2810
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Scheduled date of ordinary shareholders' meeting: June 25, 2025
 Scheduled date of commencement of dividend payment: June 26, 2025
 Scheduled date for filing of annual securities report: June 24, 2025
 Supplementary documents for financial results: Yes
 Financial results briefing: Yes (for analysts and institutional investors)

(Amounts of less than one million yen are rounded to the nearest million yen.)

1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 (April 1, 2024 – March 31, 2025)

(1) Consolidated Results of Operations (Percentage figures represent the changes from the previous year)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year ended March 31, 2025	315,418	5.3	20,004	2.7	21,388	1.4	12,493	(28.9)
Year ended March 31, 2024	299,600	8.9	19,470	16.7	21,085	15.2	17,580	28.6

(Note) Comprehensive income: 15,292 million yen (-46.0%) for the fiscal year ended March 31, 2025
 28,323 million yen (77.4%) for the fiscal year ended March 31, 2024

	Profit per share	Profit per share (diluted)	ROE (Return on equity)	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
	Yen	Yen	%	%	%
Year ended March 31, 2025	131.86	–	4.3	4.9	6.3
Year ended March 31, 2024	180.53	–	6.2	5.1	6.5

(Reference) Share of profit (loss) of entities accounted for using equity method:

Year ended March 31, 2025 183 million yen
 Year ended March 31, 2024 75 million yen

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
Year ended March 31, 2025	435,074	322,878	67.3	3,113.86
Year ended March 31, 2024	431,836	321,609	67.7	3,016.19

(Reference) Shareholders' equity: Year ended March 31, 2025 292,823 million yen
 Year ended March 31, 2024 292,208 million yen

(Note) In the fiscal year under review, provisional accounting treatment related to business combinations was finalized. Accordingly, the figures for the previous fiscal year reflect the finalization of the provisional accounting treatment.

(3) Consolidated Cash Flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
	Million yen	Million yen	Million yen	Million yen
Year ended March 31, 2025	26,568	(12,281)	(9,060)	88,357
Year ended March 31, 2024	25,571	(2,299)	(7,382)	80,165

2. Dividends

	Dividend per share					Total dividends (annual) Million yen	Dividend payout ratio (consolidated) %	Ratio of dividends to net assets (consolidated) %
	End of first quarter Yen	End of second quarter Yen	End of third quarter Yen	Year-end Yen	Annual Yen			
Year ended March 31, 2024	–	23.00	–	24.00	47.00	4,569	26.0	1.6
Year ended March 31, 2025	–	24.00	–	24.00	48.00	4,543	36.4	1.6
Year ending March 31, 2026 (forecasts)	–	24.00	–	24.00	48.00		34.8	

3. Consolidated Forecasts for the Fiscal Year Ending March 31, 2026 (April 1, 2025 – March 31, 2026)

(Percentage figures represent the changes from the previous year)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Profit per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Year ending March 31, 2026	333,000	5.6	21,500	7.5	22,400	4.7	13,000	4.1	137.98

* Notes

(1) Significant changes in the scope of consolidation during the period: Yes

New : 4 companies (Company name) House Foods Group Tohoku Factory Inc.

House BEANatura GmbH etc.

(2) Changes in accounting policies and changes or restatement of accounting estimates

(i) Changes in accounting policies caused by revision of accounting standards: Yes

(ii) Changes in accounting policies other than (i): None

(iii) Changes in accounting estimates: None

(iv) Restatement: None

(Note) Please refer to “3. Consolidated Financial Statements and Key Notes (5) Notes to Consolidated Financial Statements (Notes Relating to Changes in Accounting Policies)” on page 17 of the Accompanying Materials for details.

(3) Number of shares outstanding (common shares):

(i) Number of shares outstanding at end of period (including treasury shares)

Year ended March 31, 2025 98,498,416 shares

Year ended March 31, 2024 100,750,620 shares

(ii) Number of treasury shares at end of period

Year ended March 31, 2025 4,459,697 shares

Year ended March 31, 2024 3,870,800 shares

(iii) Average number of shares outstanding during the term

Year ended March 31, 2025 94,748,674 shares

Year ended March 31, 2024 97,377,871 shares

(Note) Number of treasury shares at end of period includes shares in the Company held by the House Foods Group Employee Shareholding Association Trust (598,700 during the fiscal year ended March 31, 2025). In addition, treasury shares deducted when calculating the average number of shares outstanding during the term include the Company shares held by the trust (449,517 shares during the fiscal year ended March 31, 2025).

(Reference) Summary of Non-Consolidated Financial Results

1. Non-Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 (April 1, 2024 – March 31, 2025)

1) Non-Consolidated Financial Results (Percentage figures represent the changes from the previous year)

	Net sales		Operating profit		Ordinary profit		Profit	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year ended March 31, 2025	19,213	16.4	4,790	52.8	5,046	31.2	9,044	63.5
Year ended March 31, 2024	16,506	1.4	3,135	(19.8)	3,845	(16.2)	5,533	(18.5)

	Profit per share		Profit per share (diluted)	
	Yen		Yen	
Year ended March 31, 2025	95.45		-	
Year ended March 31, 2024	56.82		-	

(2) Non-Consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
Year ended March 31, 2025	232,214	184,729	79.6	1,964.39
Year ended March 31, 2024	245,205	195,327	79.7	2,016.18

(Reference) Shareholders' equity: As of March 31, 2025: 184,729 million yen
As of March 31, 2024: 195,327 million yen

* These consolidated financial results are not included in the scope of audits by certified public accountants or the audit corporation.

* Explanations and other special notes concerning the appropriate use of business results forecasts

- The forward-looking statements such as result forecasts included in this document are based on the information available to the Company at the time of the announcement and on certain assumptions considered reasonable, and the Company makes no representations as to their achievability. Actual results may differ materially from the forecast depending on a range of factors. For other matters relating to the forecasts, please refer to "1. Analysis of Operating Results and Financial Position, (4) Future Outlook" on page 6 of the accompanying materials.

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1. Analysis of Operating Results and Financial Position

(1) Analysis of Operating Results

Under the Group's Eighth Medium-Term Business Plan, launched in April 2024, in line with the theme "Striving to become a high quality company that provides "Healthy Life Through Foods" <Chapter 2> Striving for growth by building a global value chain", the Group is building a value chain structure globally and laying foundations that will enable sustainable growth in the future. At the same time, the Group is implementing initiatives to improve corporate value, including introducing ROIC (return on invested capital) as a new management indicator for management that is conscious of the cost of capital.

Looking at the management environment during the fiscal year under review, uncertainty over the future increased, including the risk of economic slowdown due to advancing inflation and interest rate fluctuations in various countries, rising business costs, polarized consumption preferences, and significant fluctuations in foreign exchange rates.

In the fiscal year under review, the Spice/Seasoning/Processed Food Business led the overall increase in both sales and profit on an operating profit and ordinary profit basis due to the residual effect of price revisions in the previous year and cost reduction efforts. However, profit attributable to owners of the parent declined due to the absence of the gain on the revision of retirement benefit plans recorded in the previous fiscal year and the impairment loss on goodwill of Keystone Natural Holdings, Inc. recorded in the fourth quarter of the fiscal year under review.

As a result, the Group's operating results were as shown below.

	Year ended March 31, 2025	
	Amount (million yen)	Year-on-year change (%)
Net sales	315,418	105.3
Operating profit	20,004	102.7
Ordinary profit	21,388	101.4
Profit attributable to owners of parent	12,493	71.1

As a result, the management indicators regarded as important by the Company are as follows.

	Year ended March 31, 2024	Year ended March 31, 2025
ROIC (Return on Invested Capital)	4.6%	4.5%
ATO (Asset Turnover)	0.72 times	0.73 times
ROS (Return on sales)	6.5%	6.3%
ROA (Return on assets)	4.7%	4.6%
ROE (Return on equity)	6.2%	4.3%

The following is an overview of results by segment (before the elimination of inter-segment transactions).

Segment	Net sales		Consolidated operating profit (Segment profit (loss))	
	Amount (Million yen)	Year-on-year change (%)	Amount (Million yen)	Year-on-year change (%)
Spice / Seasoning / Processed Food Business	131,402	104.1	12,816	118.3
Health Food Business	17,043	101.1	2,437	98.9
International Food Business	62,407	110.7	3,044	99.2
Restaurant Business	60,986	110.6	3,604	106.2
Other Food Related Business	54,405	98.8	1,235	64.0
Subtotal	326,242	105.3	23,136	106.7
Adjustment (elimination)	(10,824)	–	(3,132)	–
Annual	315,418	105.3	20,004	102.7

(Note) 1. Adjustment (elimination) comprises profit or loss not distributed to segments and the elimination of inter-segment transactions.

Spice / Seasoning / Processed Food Business

In the household use business under this segment, which is centered around House Foods Corporation, efforts have been made to achieve a recovery in sales volume following the two price revisions implemented in the previous two period. At the same time, the business worked to sustainably enhance profitability by promoting cost reduction initiatives. Sales of snacks struggled on the sales front despite price revisions to improve distribution efficiency, but sales of curry roux and retort pouch curry remained strong, resulting in an increase in net sales. Sales in the Food Service Business, which is operated by House Gaban Corporation, also expanded, mainly through sales to major food service companies. As a result, the business segment posted increases in both sales and profit, as higher raw material prices were absorbed by the effects of higher sales and price revisions.

As a result of the above, sales in the Spice/Seasoning/Processed Food Business stood at 131,402 million yen, up 4.1% year

on year, and operating profit was 12,816 million yen, up 18.3 year on year. Consequently, the ratio of operating profit to net sales was 9.8%, improving 1.2 percentage points from a year ago.

Health Food Business

House Wellness Foods Corporation, which handles this segment, is focusing on further strengthening the revenue base in the domestic business and building the Functional Ingredients VC globally.

In the vitamin business, sales of Ichinichibun No Vitamin remained at the same level as the previous year due to intensified competition in the domestic jelly market, while sales of *C1000* increased due to enhanced promotions and contributions from a variety of products launched in the fourth quarter of the fiscal year under review. As a result, sales in this business segment increased and operating profit remained at the same level as the previous fiscal year despite higher raw material prices.

As a result of the above, sales in the Health Food Business rose 1.1% year on year, to 17,043 million yen, and operating profit decreased 1.1%, to 2,437 million yen. As a consequence, the ratio of operating profit to net sales was 14.3%, falling 0.3 percentage points from a year earlier.

International Food Business Period covered by the consolidated financial statements: Mainly from January to December 2024

In this business segment, we are focusing on strengthening the business base and resolving issues in order to achieve sustainable growth in the three key areas of the United States, China and Thailand.

In the U.S. Tofu business, sales at House Foods America Corporation grew due to channel-specific sales measures, but this was not enough to offset the decline in profitability due to struggling sales at Keystone Natural Holdings Inc., resulting in higher sales and lower profits.

In the Chinese curry business, the Household use business posted lower sales and profits as the company focused on optimizing internal and distribution inventories that had ballooned due to the COVID-19 pandemic. From 2H, the business shifted to a sales strategy based on cargo distribution in response to changes in distribution channels, and business performance is now on a recovery track. The food service business achieved gains in sales and profit through progress with development of customers, primarily restaurants. As a result of the above, overall sales and profit from the Chinese curry business decreased, but on a Japanese yen basis, sales increased while profit decreased due to foreign exchange effects.

The Functional drink business, which operates in Southeast Asia, reported higher sales and profit on the back of efforts to rebuild the vitamin beverage market in Thailand and a recovery in sales of its mainstay product, *C-vitt*. In addition, in 2H the business focused on developing product measures to revitalize the market in the future, such as increasing the amount of vitamin C in *C-vitt*, launching new flavors, and launching new products in the multivitamin area.

As a result of the above, sales in the International Food Business rose 10.7% year on year, to 62,407 million yen, and operating profit decreased 0.8%, to 3,044 million yen. As a consequence, the ratio of operating profit to net sales was 4.9%, falling 0.6 percentage points from a year earlier.

Restaurant Business Periods covered by the consolidated financial statements: From March 2024 to February 2025 for Ichibanya Co., Ltd. and from January to December 2024 for overseas subsidiaries

In this business segment, we are focusing on strengthening the profitability of the existing domestic business, expanding the overseas business, and developing new business formats.

Net sales increased, reflecting various sales measures and price revisions implemented in August in the domestic business operated by Ichibanya Co., Ltd. Profits increased due to price revisions, which offset the effects of higher prices for rice and other food ingredients, as well as higher headquarter SG&A expenses, including personnel expenses and distribution costs.

As a result of the above, sales in the Restaurant Business rose 10.6% year on year, to 60,986 million yen, and operating profit increased 6.2%, to 3,604 million yen. As a consequence, the ratio of operating profit to net sales was 5.9%, falling 0.2 percentage points from a year earlier.

Other Food Related Business

Delica Chef Corporation suffered a significant decline in sales and profit due to an increase in labor and other costs while sales of side dishes and desserts declined, and the company fell into the red.

At Vox Trading Co., Ltd., both sales and profit declined, significantly impacted by increased costs for some materials in the first half of the year.

As a result of the above, sales in Other Food Related Business decreased 1.2% year on year, to 54,405 million yen, and operating profit fell 36.0% year on year, to 1,235 million yen. As a consequence, the ratio of operating profit to net sales was 2.3%, falling 1.2 percentage points from a year earlier.

(2) Analysis of Financial Position

Total assets at the end of the consolidated fiscal year under review rose 3,238 million yen from the end of the previous consolidated fiscal year, to 435,074 million yen.

Current assets stood at 189,802 million yen, an increase of 18,594 million yen compared with the end of the previous consolidated fiscal year. Non-current assets were 245,272 million yen, a year-on-year decrease of 15,356 million yen.

The increase in current assets was mainly due to a 16,721 million yen increase in cash and deposits and a 1,136 million yen increase in merchandise and finished goods.

The primary factors for the decrease in non-current assets include a 2,970 million yen increase in construction in progress and 1,557 million yen increase in retirement benefit assets, offsetting a 17,346 million yen decrease in investment securities and 5,562 million yen decrease in goodwill.

Total liabilities at the end of the consolidated fiscal year under review were 112,196 million yen, an increase of 1,969 million yen compared with the end of the previous consolidated fiscal year.

Current liabilities decreased 2,657 million yen from the end of the previous consolidated fiscal year, to 63,121 million yen, and non-current liabilities were 49,075 million yen, a year-on-year increase of 4,626 million yen.

The main factor contributing to the decrease in current liabilities was a decrease in accounts payable - other of 1,910 million yen.

The increase in non-current liabilities was mainly due to a 6,356 million yen increase in long-term debt, while deferred tax liabilities decreased by 2,897 million yen.

Net assets at the end of the consolidated fiscal year under review increased 1,269 million yen from the end of the previous consolidated fiscal year to 322,878 million yen. This was due to factors such as a decrease in valuation difference on available-for-sale securities and an increase in treasury stock following introduction of the "Trust-type Employee Stock Ownership Incentive Plan (E-Ship®)". This was offset by an increase in foreign currency translation adjustments and an increase in retained earnings due to profit attributable to owners of parent.

As a result, the equity ratio at the end of the consolidated fiscal year under review stood at 67.3%, compared with 67.7% at the end of the previous consolidated fiscal year, and net assets per share were 3,113.86 yen, compared with 3,016.19 yen at the end of the previous consolidated fiscal year.

Figures for the previous fiscal year reflect a review of the initially allocated amounts of the purchase price as a result of finalization of provisional accounting treatment related to business combinations. Please refer to "3. Consolidated Financial Statements and Key Notes (5) Notes to Consolidated Financial Statements (Business Combination, etc.)" for details.

(3) Analysis of Cash Flows

With respect to cash flows for the consolidated fiscal year under review, net cash provided by operating activities amounted to 26,568 million yen, net cash used in investing activities, including the purchase of plant, property and equipment and time deposits, amounted to 12,281 million yen, and net cash used in financing activities, including purchase of treasury shares and dividends paid, was 9,060 million yen. As a result, cash and cash equivalents at the end of the consolidated fiscal year under review stood at 88,357 million yen, an increase of 8,192 million yen compared with the balance at the beginning of the year.

The status and primary contributing factors for each cash flows category were as follows:

(Cash flows from operating activities)

Cash provided by operating activities during the consolidated fiscal year under review was 26,568 million yen, an increase of 997 million yen from the previous consolidated fiscal year. Key factors included 20,198 million yen in profit before income taxes and 12,940 million yen in depreciation.

The increase from the previous fiscal year was due to a decrease in trade receivables (+4,051 million yen from the previous fiscal year), a decrease in profit before income taxes (-7,078 million yen from the previous fiscal year), an increase in gain on sale of investment securities (-2,009 million yen from the previous fiscal year), and a decrease in gain on revision of retirement benefit plan (+6,988 million yen from the previous fiscal year).

(Cash flows from investing activities)

Cash used in investing activities during the consolidated fiscal year under review was 12,281 million yen, which was 9,983 million yen less than cash used in the previous consolidated fiscal year. This was chiefly owing to 13,156 million yen in the purchase of property, plant and equipment.

The primary factors for the decrease compared with the previous consolidated fiscal year were an increase in outflows due to deposits into time deposits (a year-on-year decrease of 6,586 million yen) and an increase purchase of securities (a year-on-year increase of 3,702 million yen)

(Cash flows from financing activities)

Cash used in financing activities during the consolidated fiscal year under review was 9,060 million yen, which was 1,678 million yen less than cash used in the previous consolidated fiscal year. Key factors included outflows of 8,089 million yen due to the purchase of treasury shares, dividends paid of 4,595 million yen, and proceeds from long-term borrowings of 6,657 million yen.

The decrease from the previous consolidated fiscal year was due to an increase in expenditures for the purchase of treasury stock (-6,087 million yen from the previous fiscal year), a decrease in the net increase in short-term borrowings (-1,752

million yen from the previous fiscal year), and an increase in proceeds from long-term borrowings (+6,657 million yen from the previous fiscal year).

(Million yen)

	Year ended March 31, 2024	Year ended March 31, 2025	Year-on-year change
Cash flows from operating activities	25,571	26,568	997
Cash flows from investing activities	(2,299)	(12,281)	(9,983)
Cash flows from financing activities	(7,382)	(9,060)	(1,678)
Effect of exchange rate change on cash and cash equivalents	1,592	2,966	1,373
Net increase (decrease) in cash and cash equivalents	17,483	8,192	(9,290)
Cash and cash equivalents at beginning of period	62,682	80,165	17,483
Cash and cash equivalents at end of period	80,165	88,357	8,192

Cash flow indicators for the Group are as follows:

	Year ended March 31, 2021	Year ended March 31, 2022	Year ended March 31, 2023	Year ended March 31, 2024	Year ended March 31, 2025
Equity ratio (%)	69.8	70.4	68.6	67.7	67.3
Equity ratio (market value basis) (%)	99.3	75.4	69.1	69.5	58.9
Cash flow/interest bearing liabilities ratio (%)	40.5	60.4	74.0	62.5	89.9
Interest coverage ratio (times)	444.8	537.6	172.4	65.5	270.5

(Notes) 1. Equity ratio: Shareholders' equity / Total assets

Equity ratio (market value basis): Market capitalization / Total assets

Cash flow / interest bearing liabilities ratio: Interest-bearing debt / Operating cash flow

Interest coverage ratio: Operating cash flow / Interest payments

2. Each indicator is calculated based on consolidated financial figures.

3. Market capitalization is calculated by multiplying the closing share price at the end of the fiscal year with the number of outstanding shares (excluding treasury shares) as of that date.

For the purpose of calculating market capitalization, the Company's shares held by the House Foods Group Employee Shareholding Association Trust, which is a Trust-Type Employee Shareholding Incentive Plan (E-Ship®), are included in the number of treasury shares that are deducted from the total number of issued shares at the end of the period.

4. Operating cash flow uses net cash provided by operating activities on the consolidated cash flow statements.

5. Interest-bearing debt includes all liabilities requiring the payment of interest under the liabilities section of the consolidated balance sheet. Interest payments equal the amount of interest paid on the consolidated cash flow statements.

(4) Future Outlook

	Year ended March 31, 2025 (results) (Million yen)	Year ending March 31, 2026 (forecasts) (Million yen)	Increase/ Decrease (Million yen)	Rate of change (%)
Net sales	315,418	333,000	+17,582	+5.6
Operating profit	20,004	21,500	+1,496	+7.5
Ordinary profit	21,388	22,400	+1,012	+4.7
Profit attributable to owners of parent	12,493	13,000	+507	+4.1

By segment

	Year ended March 31, 2025 (results) (Million yen)	Year ending March 31, 2026 (forecasts) (Million yen)	Increase/ Decrease (Million yen)	Rate of change (%)
Spice / Seasoning / Processed Food Business				
Net sales	131,402	135,500	+4,098	+3.1
Operating profit	12,816	12,500	(316)	(2.5)
Health Food Business				
Net sales	17,043	19,500	+2,457	+14.4
Operating profit	2,437	2,500	+63	+2.6
International Food Business				
Net sales	62,407	67,800	+5,393	+8.6
Operating profit	3,044	4,800	+1,756	+57.7
Restaurant Business				
Net sales	60,986	67,300	+6,314	+10.4
Operating profit	3,604	4,100	+496	+13.8
Other Food Related Business				
Net sales	54,405	54,100	(305)	(0.6)
Operating profit	1,235	1,500	+265	+21.5
Adjustment				
Net sales	(10,824)	(11,200)	(376)	-
Operating profit	(3,132)	(3,900)	(768)	-

The business environment for the fiscal year ending March 31, 2026 is expected to become even more uncertain due to the risk of economic downturn caused by fluctuations in interest rates and trade policies in various countries, along with changes in consumer behavior due to rising inflation, and higher business costs compared with the previous fiscal year mainly for raw materials.

In light of this situation, the Group will implement price revisions for some of its products and services, respond to changing customer needs, and work to improve profitability by optimizing the supply chain and strengthening cost management.

With these initiatives, for the next fiscal year the Group expects consolidated net sales of 333,000 million yen (a year-on-year increase of 5.6%), consolidated operating profit of 21,500 million yen (a year-on-year increase of 7.5%) and consolidated ordinary profit of 22,400 million yen (a year-on-year increase of 4.7%). The Group also anticipates profit attributable to owners of parent of 13,000 million yen (a year-on-year increase of 4.1%).

The forecasts above have been made based on information available on the date of publication of this document. Actual results may differ materially from the forecast depending on future conditions, etc. The Company shall make prompt disclosure if the need to revise the business results forecasts arises.

(5) Basic Policy on the Payment of Dividends and Dividends for the Fiscal Year under Review and Next Fiscal Year

The Group recognizes that one of the key management issues is the return of profits to shareholders and its basic policy of profit distribution is to set the total return ratio at 40% or higher, and to continuously pay an annual dividend of at least 46 yen as a stable dividend. Under the 8th Medium-term Business Plan, the Group will aim for a total return ratio of 50% or higher through share buybacks of 15 billion yen using the reduction of cross-shareholdings as a source of funds.

The Company plans to pay a year-end dividend of 24 yen per share for the fiscal year under review, for a total annual dividend of 48 yen per share, including the interim dividend of 24 yen per share. During the period, the Company repurchased 2,252 thousand shares of treasury stock at a cost of 6,000 million yen and retired the same number of shares. As a result, the total return ratio for the fiscal year under review came to 84.4%.

For the next fiscal year, the Group expects to pay an annual dividend of 48 yen (comprising interim and year-end dividends of 24 yen, respectively).

2. Basic Concept concerning the Selection of Accounting Standards

To sustain comparability of consolidated financial statements between periods as well as between companies, the Group prepares consolidated financial statements under Japanese GAAP. With regard to the International Financial Reporting Standards (IFRS), we will appropriately determine the timing for the application while considering various circumstances in Japan and overseas.

3. Consolidated Financial Statements and Key Notes

(1) Consolidated Balance Sheets

(Million yen)

	End of previous fiscal year (As of March 31, 2024)	Consolidated fiscal year under review (As of March 31, 2025)
Assets		
Current assets		
Cash and deposits	80,763	97,484
Notes and accounts receivable - trade	53,984	53,664
Securities	–	999
Merchandise and finished goods	18,465	19,602
Work in process	3,909	4,255
Raw materials and supplies	8,407	8,800
Other	5,754	5,070
Allowance for doubtful accounts	(74)	(72)
Total current assets	171,208	189,802
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	38,737	39,357
Machinery, equipment and vehicles, net	23,085	24,001
Land	30,513	30,702
Lease assets, net	712	1,847
Construction in progress	5,636	8,606
Other, net	5,926	6,184
Total property, plant and equipment	104,609	110,698
Intangible assets		
Goodwill	9,296	3,734
Trademark right	18,706	18,081
Software	3,564	3,699
Contract-related intangible assets	17,402	16,602
Customer-related intangible assets	4,633	4,650
Software in progress	1,083	1,211
Other	1,373	1,402
Total intangible assets	56,056	49,379
Investments and other assets		
Investment securities	65,690	48,344
Long-term loans receivable	11	16
Deferred tax assets	698	1,749
Long-term time deposits	1,000	1,000
Retirement benefit asset	26,069	27,626
Distressed receivables	171	171
Long-term deposits	1,055	985
Other	6,594	6,555
Allowance for doubtful accounts	(1,325)	(1,251)
Total investments and other assets	99,963	85,195
Total non-current assets	260,628	245,272
Total assets	431,836	435,074

(Million yen)

	End of previous fiscal year (As of March 31, 2024)	Consolidated fiscal year under review (As of March 31, 2025)
Liabilities		
Current liabilities		
Notes and accounts payable - trade	22,032	22,261
Electronically recorded obligations - operating	2,229	1,422
Short-term borrowings	7,523	7,859
Lease liabilities	725	856
Accounts payable - other	12,547	10,637
Income taxes payable	4,183	4,506
Provision for bonuses	546	658
Provision for bonuses for directors (and other officers)	60	80
Provision for shareholder benefit program	108	236
Asset retirement obligations	19	14
Other	15,805	14,591
Total current liabilities	65,777	63,121
Non-current liabilities		
Long-term borrowings	193	6,549
Lease liabilities	3,885	5,022
Long-term accounts payable - other	139	132
Deferred tax liabilities	26,255	23,358
Retirement benefit liability	7,620	7,333
Asset retirement obligations	1,150	1,228
Long-term guarantee deposits	3,668	3,588
Other	1,539	1,864
Total non-current liabilities	44,450	49,075
Total liabilities	110,227	112,196
Net assets		
Shareholders' equity		
Share capital	9,948	9,948
Capital surplus	22,850	22,849
Retained earnings	231,199	232,501
Treasury shares	(11,933)	(13,008)
Total shareholders' equity	252,064	252,290
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	27,657	20,346
Deferred gains or losses on hedges	(55)	98
Foreign currency translation adjustment	9,293	16,626
Remeasurements of defined benefit plans	3,250	3,463
Total accumulated other comprehensive income	40,145	40,533
Non-controlling interests	29,400	30,055
Total net assets	321,609	322,878
Total liabilities and net assets	431,836	435,074

(2) Consolidated Statements of Income and Comprehensive Income

(Million yen)

	Previous consolidated fiscal year (April 1, 2023 – March 31, 2024)	Consolidated fiscal year under review (April 1, 2024 – March 31, 2025)
Net sales	299,600	315,418
Cost of sales	190,644	199,508
Gross profit	108,956	115,910
Selling, general and administrative expenses	89,486	95,907
Operating profit	19,470	20,004
Non-operating income		
Interest income	364	433
Dividend income	854	982
Share of profit of entities accounted for using equity method	75	183
Rental income from buildings	884	877
Foreign exchange gains	23	–
Other	581	546
Total non-operating income	2,781	3,020
Non-operating expenses		
Interest expenses	177	98
Rental expenses	712	676
Foreign exchange losses	–	463
Other	277	398
Total non-operating expenses	1,165	1,636
Ordinary profit	21,085	21,388
Extraordinary income		
Gain on sale of non-current assets	7	288
Gain on sale of investment securities	2,392	4,401
Gain on sale of restaurants	35	122
Gain on revision of retirement benefit plan	6,988	–
Other	16	83
Total extraordinary income	9,437	4,894
Extraordinary losses		
Loss on sale of non-current assets	20	9
Loss on retirement of non-current assets	398	249
Loss on valuation of investment securities	294	283
Loss on valuation of membership	7	0
Impairment losses	2,523	5,540
Other	4	4
Total extraordinary losses	3,247	6,084
Profit before income taxes	27,276	20,198
Income taxes - current	6,995	7,302
Income taxes - deferred	1,113	(1,408)
Total income taxes	8,109	5,894
Profit	19,167	14,305
Profit attributable to		
Profit attributable to owners of parent	17,580	12,493
Profit attributable to non-controlling interests	1,587	1,811

(Million yen)

	Previous consolidated fiscal year (April 1, 2023 – March 31, 2024)	Consolidated fiscal year under review (April 1, 2024 – March 31, 2025)
Other comprehensive income		
Valuation difference on available-for- sale securities	6,775	(7,273)
Deferred gains or losses on hedges	151	179
Foreign currency translation adjustment	3,934	7,795
Remeasurements of defined benefit plans, net of tax	(1,768)	238
Share of other comprehensive income of entities accounted for using equity method	63	49
Total other comprehensive income	<u>9,156</u>	<u>988</u>
Comprehensive income	<u>28,323</u>	<u>15,292</u>
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	26,365	12,882
Comprehensive income attributable to non-controlling interests	1,958	2,411

(3) Consolidated Statements of Changes in Equity

Previous consolidated fiscal year (April 1, 2023 – March 31, 2024)

(Million yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	9,948	22,829	218,106	(9,957)	240,925
Changes during period					
Dividends of surplus			(4,487)		(4,487)
Profit attributable to owners of parent			17,580		17,580
Change in ownership interest of parent due to transactions with non-controlling interests		20			20
Purchase of treasury shares				(2,003)	(2,003)
Disposal of treasury shares		1		27	28
Cancellation of treasury shares					–
Transfer from other capital surplus to retained earnings					–
Net changes in items other than shareholders' equity					–
Total changes during period	–	21	13,093	(1,976)	11,138
Balance at end of fiscal year under review	9,948	22,850	231,199	(11,933)	252,064

	Accumulated other comprehensive income					Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	20,907	(184)	5,616	5,021	31,359	29,050	301,335
Changes during period							
Dividends of surplus					–		(4,487)
Profit attributable to owners of parent					–		17,580
Change in ownership interest of parent due to transactions with non-controlling interests					–		20
Purchase of treasury shares					–		(2,003)
Disposal of treasury shares					–		28
Cancellation of treasury shares					–		–
Transfer from other capital surplus to retained earnings					–		–
Net changes in items other than shareholders' equity	6,750	130	3,677	(1,771)	8,785	350	9,135
Total changes during period	6,750	130	3,677	(1,771)	8,785	350	20,274
Balance at end of fiscal year under review	27,657	(55)	9,293	3,250	40,145	29,400	321,609

Consolidated fiscal year under review (April 1, 2024 – March 31, 2025)

(Million yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	9,948	22,850	231,199	(11,933)	252,064
Changes during period					
Dividends of surplus			(4,596)		(4,596)
Profit attributable to owners of parent			12,493		12,493
Change in ownership interest of parent due to transactions with non-controlling interests					–
Purchase of treasury shares				(8,089)	(8,089)
Disposal of treasury shares		0		419	419
Cancellation of treasury shares		(6,596)		6,596	–
Transfer from other capital surplus to retained earnings		6,595	(6,595)		–
Net changes in items other than shareholders' equity					–
Total changes during period	–	(1)	1,302	(1,074)	226
Balance at end of fiscal year under review	9,948	22,849	232,501	(13,008)	252,290

	Accumulated other comprehensive income					Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	27,657	(55)	9,293	3,250	40,145	29,400	321,609
Changes during period							
Dividends of surplus					–		(4,596)
Profit attributable to owners of parent					–		12,493
Change in ownership interest of parent due to transactions with non-controlling interests					–		–
Purchase of treasury shares					–		(8,089)
Disposal of treasury shares					–		419
Cancellation of treasury shares					–		–
Transfer from other capital surplus to retained earnings					–		–
Net changes in items other than shareholders' equity	(7,311)	153	7,333	213	388	654	1,042
Total changes during period	(7,311)	153	7,333	213	388	654	1,269
Balance at end of fiscal year under review	20,346	98	16,626	3,463	40,533	30,055	322,878

(4) Consolidated Statements of Cash Flows

(Million yen)

	Previous consolidated fiscal year (April 1, 2023 – March 31, 2024)	Consolidated fiscal year under review (April 1, 2024 – March 31, 2025)
Cash flows from operating activities		
Profit before income taxes	27,276	20,198
Depreciation	12,719	12,940
Amortization of goodwill	904	1,128
Impairment losses	2,523	5,540
Share of (profit) loss of entities accounted for using equity method	(75)	(183)
Loss (gain) on valuation of investment securities	294	283
Loss on valuation of membership	7	0
Increase (decrease) in allowance for doubtful accounts	(69)	(77)
Increase (decrease) in provision for bonuses for directors (and other officers)	(1)	20
Increase (decrease) in provision for shareholder benefit program	9	127
Increase (decrease) in retirement benefit liability	(149)	206
Interest and dividend income	(1,218)	(1,415)
Interest expenses	177	98
Foreign exchange losses (gains)	420	481
Loss (gain) on sale of investment securities	(2,392)	(4,401)
Loss (gain) on sale of non-current assets	13	(279)
Loss on retirement of non-current assets	398	249
Loss (gain) on sale of restaurants	(35)	(122)
Gain on revision of retirement benefit plan	(6,988)	–
Decrease (increase) in trade receivables	(2,996)	1,055
Decrease (increase) in inventories	(2,459)	(1,348)
Increase (decrease) in trade payables	1,351	(284)
Increase (decrease) in accounts payable - bonuses	55	113
Increase (decrease) in long-term guarantee deposits	(102)	(81)
Decrease (increase) in other assets	(1,176)	(1,036)
Increase (decrease) in other liabilities	1,356	(2,032)
Subtotal	29,842	31,180
Interest and dividend income received	1,173	1,314
Interest paid	(390)	(98)
Income taxes paid	(5,053)	(5,827)
Net cash provided by (used in) operating activities	25,571	26,568

(Million yen)

	Previous consolidated fiscal year (April 1, 2023 – March 31, 2024)	Consolidated fiscal year under review (April 1, 2024 – March 31, 2025)
Cash flows from investing activities		
Payments into time deposits	(2,761)	(9,346)
Proceeds from withdrawal of time deposits	4,373	899
Purchase of securities	(2,798)	(6,500)
Proceeds from sale of securities	8,798	6,500
Purchase of property, plant and equipment	(10,417)	(13,156)
Proceeds from sale of property, plant and equipment	60	425
Gain on sale of restaurants	67	182
Purchase of intangible assets	(2,255)	(1,980)
Proceeds from sale of intangible assets	18	3
Purchase of investment securities	(370)	(165)
Proceeds from sale of investment securities	5,691	11,159
Purchase of membership	(0)	(2)
Purchase of shares of subsidiaries and associates	(46)	(207)
Proceeds from divestments	1	0
Purchase of shares of subsidiaries resulting in change in scope of consolidation	(2,661)	(93)
Net cash provided by (used in) investing activities	(2,299)	(12,281)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	1,970	218
Proceeds from share issuance to non-controlling shareholders	227	–
Repayments of lease liabilities	(1,158)	(976)
Repayments of long-term borrowings	(84)	(479)
Proceeds from long-term borrowings	–	6,657
Purchase of treasury shares	(2,003)	(8,089)
Purchase of treasury shares of subsidiaries	(106)	(0)
Dividends paid	(4,488)	(4,595)
Dividends paid to non-controlling interests	(1,740)	(1,796)
Net cash provided by (used in) financing activities	(7,382)	(9,060)
Effect of exchange rate change on cash and cash equivalents	1,592	2,966
Net increase (decrease) in cash and cash equivalents	17,483	8,192
Cash and cash equivalents at beginning of period	62,682	80,165
Cash and cash equivalents at end of period	80,165	88,357

(5) Notes to Consolidated Financial Statements

Notes Relating to Assumptions for the Going Concern

Not applicable.

Notes Relating to Changes in Accounting Policies

Application of Accounting Standard for Current Income Taxes, etc.

The Company has applied Accounting Standard for Current Income Taxes (Accounting Standards Board of Japan (ASBJ) Statement No. 27, October 28, 2022; hereinafter referred to as the “Revised Accounting Standard 2022”) effective from beginning of the consolidated fiscal year under review.

The amendment to categories in which current income taxes should be recorded (taxes on other comprehensive income) follows the transitional treatment prescribed in the proviso of paragraph 20-3 of the Revised Accounting Standard 2022 and the transitional treatment prescribed in the proviso (2) of paragraph 65-2 of the Implementation Guidance on Tax Effect Accounting (ASBJ Guidance No. 28, October 28, 2022; hereinafter referred to as the “Revised Implementation Guidance 2022”). This change in accounting policies has no impact on the consolidated financial statements.

For the amendment related to the revised accounting treatment for consolidated financial statements when gains or losses on sale of shares in subsidiaries resulting from transactions between consolidated companies were deferred for tax purposes, the Revised Implementation Guidance 2022 has been adopted from the beginning of the consolidated fiscal year under review. This change in accounting policy is applied retrospectively and consolidated financial statements for the previous year are after retrospective application. Note that the change in accounting policy has no impact on the consolidated financial statements for the previous fiscal year.

Changes in Presentation Methods

(Notes to consolidated financial results and statements of comprehensive income)

Litigation expenses that were shown separately under non-operating expenses in the previous fiscal year are included in other in the fiscal year under review, because it has become insignificant in monetary terms. To reflect this change in presentation, the consolidated financial statements for the previous fiscal year (April 1, 2022 - March 31, 2023) have been amended.

As a result, “Litigation expenses” of 14 million yen and “Other” of 263 million yen that were presented in “Non-operating expenses” in the Consolidated Statements of Income and Comprehensive Income for the previous consolidated fiscal year were reclassified as “Other” totaling 277 million yen.

Notes to Additional Information

(Transactions of delivering the Company’s own stock to employees, etc. through trusts)

From July 2024, the Company adopted the Trust-Type Employee Shareholding Incentive Plan (E-Ship®) (the “Plan”) as an incentive scheme for the Company’s employees to improve the Company’s corporate value over the medium and long term.

(1) Overview of transactions

The Plan is an incentive plan available for all employees participating in the Employee Shareholding Association. Under the Plan, the Company will establish the House Foods Group Employee Shareholding Association Trust (the “E-Ship Trust”) at a trust bank. The E-Ship Trust will acquire the Company’s shares in advance in the number expected to be acquired by the Shareholding Association over three years after the establishment. Thereafter, the E-Ship Trust will make sales of the Company’s shares to the Shareholding Association on a continuous basis. Upon the conclusion of the trust, if there are any accumulated gains on sales of shares within the E-Ship Trust, such gains on sales of shares will be allocated as residual assets to employees who meet eligibility requirements as beneficiaries. Further, since the Company will guarantee loans undertaken by the E-Ship Trust to acquire the Company’s shares, if there is any accumulated loss on sales of shares within the E-Ship Trust due to the decline of the Company’s share price and there are any remaining loan amounts equivalent to the loss on sales of shares as of the conclusion of the Trust, the Company will repay such loans.

(2) The Company’s shares remaining in the trust

The Company’s shares remaining in the E-Ship Trust are recorded under net assets as treasury shares at the book value in the E-Ship Trust (excluding incidental expenses). As of the end of the consolidated fiscal year under review, the book value of the Company’s shares remaining in the E-Ship Trust was 1,699 million yen and the number of such shares was 598,700 shares.

(3) Book value of borrowings recorded due to application of the gross method

At the end of the consolidated fiscal year under review: 1,690 million yen

(Application of Accounting for and Disclosure of Current Taxes Related to the Global Minimum Tax Rules)

The Accounting for and Disclosure of Current Taxes Related to the Global Minimum Tax Rules (PITF No. 46, March 22, 2024) was applied from the beginning of the consolidated fiscal year under review. The adoption of the implementation guidance has a minor impact on the consolidated financial statements.

Business Combination, etc.

(Finalization of provisional accounting treatment for business combination)

In the previous fiscal year, the Company used provisional accounting treatment for the acquisition of shares of LFD JAPAN Co., Ltd. implemented by Ichibanya Co., Ltd., which is a consolidated subsidiary of the Company, on December 28, 2023. The provisional figures were finalized in the consolidated fiscal year under review.

As a result of this finalization of the provisional accounting treatment, the comparative information in the quarterly consolidated financial statements for the fiscal year under review reflects a significant review of initial allocation of the purchase price paid.

Accordingly, the provisionally determined amount of goodwill of 1,921 million yen has been revised down 458 million yen as a result of finalization of the accounting treatment, to 1,463 million yen. The decrease in goodwill reflects increases of 693 million in trade mark rights and 235 million yen in deferred tax liabilities.

Goodwill and trademark rights will both be amortized over 10 years

Notes to Segment Information

[Segment Information]

1. Overview of Reported Segments

The reported segments of the Company are those units for which separate financial statements can be obtained among the constituent units of the Company and which are regularly examined by the Board of Directors for decisions on the allocation of management resources and for assessing business performance.

The Company's business strategy in the domestic Spice / Seasoning / Processed Food Business and the domestic Health Food Business is to strengthen the existing fields and develop new fields. The Company will also work to create new value in the mature market, while promoting partnerships with each reported segment including the Other Food Related Business.

In the International Food Business, the Company is working to increase the speed of business expansion and improve profitability in the United States, China and ASEAN with a view to business expansion.

In the Restaurant Business, the Company will work to make Japanese-style curry more available worldwide through the operation of curry restaurants both in Japan and overseas.

In the Other Food Related Business, which includes the business engaged in exports, imports and sales of foodstuffs and the transport business, the Company is working to increase the comprehensive strength of the Group by optimizing business and pursuing the strengthened capabilities of each company.

On the basis of these strategic business areas, the Company has decided to make the five units—Spice/Seasoning/Processed Food Business, Health Food Business, International Food Business, Restaurant Business, and Other Food Related Business—its reported segments.

2. Basis for Calculating Sales, Profit or Loss, Assets, and Other Items by Reportable Segment

The accounting methods for reportable segments are mostly the same as the methods used in preparing the consolidated financial statements.

Reported segments' profit is based on operating profit. Intersegment sales and transfers are based on actual market prices. Effective from the consolidated fiscal year under review, the Company has reviewed the allocation method of assets attributable to each reportable segment and to the entire company, following the introduction of ROIC (return on invested capital) from the 8th Medium-term Business Plan to promote capital cost-conscious management.

The segment information for the previous fiscal year was calculated based on the allocation method after the change.

3. Information on Amounts of Sales, Profit or Loss, Assets, and Other Items by Reportable Segment
Previous consolidated fiscal year (April 1, 2023 – March 31, 2024)

(Million yen)

	Reported segments						Other	Total	Adjustment (Note 1)	Amount on consolidated financial statements (Note 2)
	Spice / Seasoning / Processed Food Business	Health Food Business	International Food Business	Restaurant Business	Other Food Related Business	Total				
Net sales										
Sales – outside customers	121,295	16,330	56,038	54,932	50,884	299,479	–	299,479	122	299,600
Sales and transfer – inter-segment	4,992	535	337	200	4,160	10,224	–	10,224	(10,224)	–
Total	126,287	16,865	56,375	55,132	55,045	309,703	–	309,703	(10,103)	299,600
Segment profit (loss)	10,832	2,464	3,067	3,395	1,930	21,688	–	21,688	(2,218)	19,470
Segment assets	134,364	21,292	79,797	76,189	27,164	338,806	–	338,806	93,030	431,836
Other items										
Depreciation	5,008	404	3,099	3,026	619	12,156	–	12,156	564	12,719
Amortization of goodwill	–	–	798	106	–	904	–	904	–	904
Increase in property, plant and equipment, and intangible assets	6,647	675	4,218	2,431	474	14,445	–	14,445	676	15,121

(Notes) 1. The details of the adjustments listed are as follows:

- (1) Sales-outside customers are mainly real estate rental revenues recorded by the Company.
- (2) Segment profit (loss) includes a loss of 2,218 million yen of the Company and House Business Partners Corporation, etc., which is not distributed to business segments.
- (3) Segment assets include assets of 147,228 million yen of the Company and House Business Partners Corporation, etc. which were not allocated to business segments and elimination of inter-segment transactions of -54,198 million yen.
- (4) Depreciation includes depreciation of 564 million yen of the Company and House Business Partners Corporation that was not allocated to business segments.
- (5) Increase in property, plant and equipment and intangible assets includes equipment investment of 676 million yen of the Company which was not allocated to business segments.

2. Segment profit was adjusted with operating profit on the consolidated financial statements.

Consolidated fiscal year under review (April 1, 2024 – March 31, 2025)

(Million yen)

	Reported segments						Other	Total	Adjustment (Note 1)	Amount on consolidated financial statements (Note 2)
	Spice / Seasoning / Processed Food Business	Health Food Business	International Food Business	Restaurant Business	Other Food Related Business	Total				
Net sales										
Sales – outside customers	126,249	16,536	61,815	60,830	49,827	315,257	–	315,257	161	315,418
Sales and transfer – inter-segment	5,153	507	591	155	4,577	10,985	–	10,985	(10,985)	–
Total	131,402	17,043	62,407	60,986	54,405	326,242	–	326,242	(10,824)	315,418
Segment profit (loss)	12,816	2,437	3,044	3,604	1,235	23,136	–	23,136	(3,132)	20,004
Segment assets	138,235	21,004	86,793	77,168	26,603	349,803	–	349,803	85,271	435,074
Other items										
Depreciation	4,586	433	3,667	3,038	588	12,312	–	12,312	628	12,940
Amortization of goodwill	–	–	855	273	–	1,128	–	1,128	–	1,128
Increase in property, plant and equipment, and intangible assets	5,468	1,113	2,047	4,532	570	13,731	–	13,731	1,187	14,917

(Notes) 1. The details of the adjustments listed are as follows:

- (1) Sales-outside customers are mainly real estate rental revenues recorded by the Company.
 - (2) Segment profit (loss) includes a loss of 3,132 million yen of the Company and House Business Partners Corporation, etc., which is not distributed to business segments.
 - (3) Segment assets include assets of 132,874 million yen of the Company and House Business Partners Corporation, etc. which were not allocated to business segments and elimination of inter-segment transactions of -47,603 million yen.
 - (4) Depreciation includes depreciation of 628 million yen of the Company and House Business Partners Corporation that was not allocated to business segments.
 - (5) Increase in property, plant and equipment and intangible assets includes equipment investment of 1,187 million yen of the Company which was not allocated to business segments.
2. Segment profit was adjusted with operating profit on the consolidated financial statements.
3. Segment information for the previous fiscal year is disclosed based on amounts that reflect a significant review of initial allocation of the purchase price paid due to the finalization of a provisional accounting process described in Notes to Consolidated Financial Statements “Business Combination, etc.”

[Related information]

Previous consolidated fiscal year (April 1, 2023 – March 31, 2024)

1. Information by Product and Service

Since similar information is described in the segment information, this information is omitted.

2. Information by Area

(1) Net sales

(Million yen)

Japan	East Asia	Southeast Asia	United States	Other	Total
228,178	22,048	12,489	33,522	3,364	299,600

(Note) 1. Net sales are based on the locations of customers and categorized in accordance with countries or regions.

(2) Property, plant and equipment

(Million yen)

Japan	East Asia	Southeast Asia	United States	Other	Total
69,248	7,470	1,940	25,581	369	104,609

3. Information by Major Customer

(Million yen)

Customer	Net sales	Related segments
KATOSANGYO Co., Ltd.	34,788	Spice / Seasoning / Processed Food Business Health Food Business
Mitsubishi Shokuhin Co., Ltd.	17,123	Spice / Seasoning / Processed Food Business Health Food Business

Consolidated fiscal year under review (April 1, 2024 – March 31, 2025)

1. Information by Product and Service

Since similar information is described in the segment information, this information is omitted.

2. Information by Area

(1) Net sales

(Million yen)

Japan	East Asia	Southeast Asia	United States	Other	Total
236,766	22,526	14,948	37,218	3,961	315,418

(Note) 1. Net sales are based on the locations of customers and categorized in accordance with countries or regions.

(2) Property, plant and equipment

(Million yen)

Japan	East Asia	Southeast Asia	United States	Other	Total
73,065	7,953	2,036	27,285	360	110,698

3. Information by Major Customer

(Million yen)

Customer	Net sales	Related segments
KATOSANGYO Co., Ltd.	36,293	Spice / Seasoning / Processed Food Business Health Food Business
Mitsubishi Shokuhin Co., Ltd.	17,444	Spice / Seasoning / Processed Food Business Health Food Business

[Information on impairment loss in non-current assets by reported segment]

Previous consolidated fiscal year (April 1, 2023 – March 31, 2024)

(Million yen)

	Reported segments						Other	Adjustment	Total
	Spice / Seasoning / Processed Food Business	Health Food Business	International Food Business	Restaurant Business	Other Food Related Business	Total			
Impairment losses	1,970	–	21	528	–	2,519	–	4	2,523

Consolidated fiscal year under review (April 1, 2024 – March 31, 2025)

(Million yen)

	Reported segments						Other	Adjustment	Total
	Spice / Seasoning / Processed Food Business	Health Food Business	International Food Business	Restaurant Business	Other Food Related Business	Total			
Impairment losses	–	–	5,042	498	–	5,540	–	–	5,540

[Information on amortization of goodwill and amortized balance by reported segment]

Previous consolidated fiscal year (April 1, 2023 – March 31, 2024)

(Million yen)

	Reported segments						Other	Adjustment	Total
	Spice / Seasoning / Processed Food Business	Health Food Business	International Food Business	Restaurant Business	Other Food Related Business	Total			
Amortization in fiscal year under review	–	–	798	106	–	904	–	–	904
Balance at end of fiscal year under review	–	–	7,060	2,236	–	9,296	–	–	9,296

Consolidated fiscal year under review (April 1, 2024 – March 31, 2025)

(Million yen)

	Reported segments						Other	Adjustment	Total
	Spice / Seasoning / Processed Food Business	Health Food Business	International Food Business	Restaurant Business	Other Food Related Business	Total			
Amortization in fiscal year under review	–	–	855	273	–	1,128	–	–	1,128
Balance at end of fiscal year under review	–	–	1,644	2,090	–	3,734	–	–	3,734

[Information on gain on bargain purchase by reported segment]

Previous consolidated fiscal year (April 1, 2023 – March 31, 2024)

Not applicable.

Consolidated fiscal year under review (April 1, 2024 – March 31, 2025)

Not applicable.

Notes to Per Share Information

(Yen)

	Previous consolidated fiscal year (April 1, 2023 – March 31, 2024)	Consolidated fiscal year under review (April 1, 2024 – March 31, 2025)
Net assets per share	3,016.19	3,113.86
Profit per share	180.53	131.86

(Notes) 1. Diluted profit per share is omitted because there are no potential shares with a dilutive effect.

2. The basis for calculating profit per share is as follows.

Item	Previous consolidated fiscal year (April 1, 2023 – March 31, 2024)	Consolidated fiscal year under review (April 1, 2024 – March 31, 2025)
	Million yen	Million yen
Profit attributable to owners of parent	17,580	12,493
Amount not allocable to common shareholders	–	–
Profit attributable to owners of parent available for common stock	17,580	12,493
	Thousand shares	Thousand shares
Average number of shares of common stock outstanding during the term	97,378	94,749

3. The basis for calculating net assets per share is as follows.

	Previous fiscal year (As of March 31, 2024)	Consolidated fiscal year under review (As of March 31, 2025)
	Million yen	Million yen
Total net assets	321,609	322,878
Amount deducted from total net assets (Of which are non-controlling interests)	29,400 (29,400)	30,055 (30,055)
Net assets at end of year available for common stock	292,208	292,823
	Thousand shares	Thousand shares
Number of shares of common stock at end of year used for calculating net assets per share	96,880	94,039

4. The Company has introduced the “Trust-type Employee Stock Ownership Incentive Plan (E-Ship®)” from the consolidated fiscal year under review, and for the purpose of calculating net assets per share, the shares of the Company held by the House Foods Group Employee Shareholding Association Trust are included in treasury stock deducted from the total number of shares issued at the end of the period (599 thousand shares for the consolidated fiscal year under review).

In addition, treasury stock is included in the calculation of the average number of shares outstanding during the period for the purpose of calculating profit per share (450 thousand shares for the current consolidated fiscal year).

Note to Significant Events after the Reporting Period

(Establishment of subsidiary in Indonesia)

At a meeting of the Board of Directors held on April 18, 2025, the Company resolved to establish a production subsidiary, PT. House Foods Indonesia (planned), to manufacture halal-certified curry roux products (for home and commercial use) in Indonesia. Note that the capital of the subsidiary will be equivalent to 10% or more of the Company's capital, thereby qualifying it as a specified subsidiary of the Company.

1. Aim of establishment of the new company

House Foods Group started the curry business in Indonesia in 2016, with the launch of Halal-certified curry products for commercial use. In addition, the Group launched curry-roux products for household use in 2024, seizing the opportunity of the rising popularity of Japanese-style curry in Indonesia's restaurant market and growth in demand for simple and convenient processed food driven by an increase in dual income and nuclear family households in cities. Through this, the Group has been moving forward with activities to further increase the popularity of Japanese-style curry in the Indonesian market.

To meet growing demand arising from this popularity in the future, the Group has now decided to establish this subsidiary and build a new manufacturing plant. The plant will manufacture curry roux products for household and commercial use and is expected to commence operation in 2027. The plant will use efficient, environmentally friendly manufacturing methods. The manufactured products will be sold not only to the Indonesian market but more widely to the global Halal market.

The Group will consider further strengthening the manufacturing structure in line with the progress of promotion activities, aiming to create a business with net sales of 10 billion yen.

2. Outline of new company to be established

Name	PT. House Foods Indonesia (planned)
Address	Kawasan Greenland International Industrial Center (GIIC) Kota Deltamas, Desa Pasirranj, Kecamatan Cikarang Pusat - 17531
Representative	Takayuki Jochi
Established	End of May 2025 (planned)
Share capital	340.8 billion Indonesian Rupiah (approx. 3.23 billion yen) (1 Indonesian Rupiah = 0.0095 yen)
Shareholding ratio	House Foods Group Inc. 99%, House Foods Corporation 1%
Business description	Manufacturing of curry-roux products for household use and commercial use

4. Other Information

(1) Senior Management Changes

1. Candidates for new Directors who are Audit & Supervisory Committee Members (effective June 25, 2025)

Miwa Yamada

Ms. Miwa Yamada is a candidate for outside director.

2. Retiring Directors who are Audit & Supervisory Committee Members (effective June 25, 2025)

Hiroyuki Kamano (Current Director, Member of the Audit Committee)

Hiroyuki Kamano is an outside director.

5. Supplementary Information

Allocation of the purchase price paid for LFD JAPAN Co., Ltd. in the acquisition of shares implemented by Ichibanya Co., Ltd., which is a consolidated subsidiary of the Company, on December 28, 2023 was completed during the fiscal year ended March 31, 2025. Accordingly, figures for the previous fiscal year and the fiscal year under review are amounts after the allocation of the purchase price.

(1) Business Results

Consolidated

(Million yen)

	FY2023		FY2024		FY2025 Forecast	
	Amount	Year-on-year change	Amount	Year-on-year change	Amount	Year-on-year change
Net sales	299,600	108.9%	315,418	105.3%	333,000	105.6%
Operating profit	19,470	116.7%	20,004	102.7%	21,500	107.5%
Ordinary profit	21,085	115.2%	21,388	101.4%	22,400	104.7%
Profit attributable to owners of parent	17,580	128.6%	12,493	71.1%	13,000	104.1%
Comprehensive income	28,323	177.4%	15,292	54.0%	–	–

Net sales by business segment

Net sales	Amount	Year-on-year change	Amount	Year-on-year change	Amount	Year-on-year change
Spice / Seasoning / Processed Food Business	126,287	105.4%	131,402	104.1%	135,500	103.1%
Health Food Business	16,865	102.1%	17,043	101.1%	19,500	114.4%
International Food Business	56,375	115.3%	62,407	110.7%	67,800	108.6%
Restaurant Business	55,132	114.0%	60,986	110.6%	67,300	110.4%
Other Food Related Business	55,045	108.6%	54,405	98.8%	54,100	99.4%
Adjustment	(10,103)	–	(10,824)	–	(11,200)	–

Operating profit by business segment

Operating profit	Amount	Year-on-year change	Amount	Year-on-year change	Amount	Year-on-year change
Spice / Seasoning / Processed Food Business	10,832	136.9%	12,816	118.3%	12,500	97.5%
Health Food Business	2,464	129.2%	2,437	98.9%	2,500	102.6%
International Food Business	3,067	56.5%	3,044	99.2%	4,800	157.7%
Restaurant Business	3,395	149.7%	3,604	106.2%	4,100	113.8%
Other Food Related Business	1,930	156.4%	1,235	64.0%	1,500	121.5%
Adjustment	(2,218)	–	(3,132)	–	(3,900)	–

(2) Number of Group Companies

	FY2023	FY2024
Consolidated subsidiaries	44	48
Japan	18	21
Overseas	26	27
Equity-method affiliate	4	5
Japan	2	2
Overseas	2	3

(3) Consolidated Statements of Income**1. Consolidated Statements of Income**

(Million yen)

	FY2023		FY2024		Year-on-year change	
	Amount	Percentage	Amount	Percentage	Amount	Rate of change
Net sales	299,600	100.0%	315,418	100.0%	15,818	5.3%
<By business segment>						
Spice / Seasoning / Processed Food Business	126,287	42.2%	131,402	41.7%	5,116	4.1%
Health Food Business	16,865	5.6%	17,043	5.4%	178	1.1%
International Food Business	56,375	18.8%	62,407	19.8%	6,032	10.7%
Restaurant Business	55,132	18.4%	60,986	19.3%	5,854	10.6%
Other Food Related Business	55,045	18.4%	54,405	17.2%	(640)	(1.2%)
Adjustment	(10,103)	(3.4%)	(10,824)	(3.4%)	(721)	–
Cost of sales	190,644	63.6%	199,508	63.3%	8,864	4.6%
Selling, general and administrative expenses	89,486	29.9%	95,907	30.4%	6,420	7.2%
Operating profit	19,470	6.5%	20,004	6.3%	534	2.7%
<By business segment>						
Spice / Seasoning / Processed Food Business	10,832	3.6%	12,816	4.1%	1,985	18.3%
Health Food Business	2,464	0.8%	2,437	0.8%	(27)	(1.1%)
International Food Business	3,067	1.0%	3,044	1.0%	(23)	(0.8%)
Restaurant Business	3,395	1.1%	3,604	1.1%	209	6.2%
Other Food Related Business	1,930	0.6%	1,235	0.4%	(695)	(36.0%)
Adjustment	(2,218)	(0.7%)	(3,132)	(1.0%)	(914)	–
Non-operating income	2,781	0.9%	3,020	1.0%	240	8.6%
Non-operating expenses	1,165	0.4%	1,636	0.5%	471	40.4%
Ordinary profit	21,085	7.0%	21,388	6.8%	303	1.4%
Extraordinary income	9,437	3.2%	4,894	1.6%	(4,543)	(48.1%)
Extraordinary losses	3,247	1.1%	6,084	1.9%	2,837	87.4%
Profit before income taxes	27,276	9.1%	20,198	6.4%	(7,078)	(25.9%)
Income taxes	8,109	2.7%	5,894	1.9%	(2,215)	(27.3%)
Profit	19,167	6.4%	14,305	4.5%	(4,863)	(25.4%)
Profit attributable to						
Profit attributable to owners of parent	17,580	5.9%	12,493	4.0%	(5,086)	(28.9%)
Profit attributable to non-controlling interests	1,587	0.5%	1,811	0.6%	224	14.1%
Comprehensive income	28,323	9.5%	15,292	4.8%	(13,031)	(46.0%)

2. Major Changes in Selling, General and Administrative Expenses

(Million yen)

	FY2023	FY2024	Year-on-year change
Advertising expenses	7,749	8,347	598
Transportation and storage costs	13,021	13,376	355
Sales commission	120	93	(28)
Promotion expenses	3,657	3,910	253
Personnel expenses	32,204	35,074	2,870
Research and development expenses	4,625	4,776	150
Amortization of goodwill	904	1,128	224
Other	27,205	29,203	1,998
Total selling, general and administrative expenses	89,486	95,907	6,420

3. Non-Operating Income (Expenses)

(Million yen)

	FY2023	FY2024	Year-on-year change
Interest income	364	433	69
Dividend income	854	982	128
Share of profit of entities accounted for using equity method	75	183	108
Rental income from buildings	884	877	(8)
Foreign exchange gains	23	–	(23)
Other	581	546	(35)
Total non-operating income	2,781	3,020	240
Interest expenses	177	98	(79)
Rental expenses	712	676	(35)
Foreign exchange losses	–	463	463
Other	277	398	122
Total non-operating expenses	1,165	1,636	471

4. Extraordinary Income (Losses)

(Million yen)

	FY2023	FY2024	Year-on-year change
Gain on sale of non-current assets	7	288	282
Gain on sale of investment securities	2,392	4,401	2,009
Gain on sale of restaurants	35	122	87
Gain on revision of retirement benefit plan	6,988	–	(6,988)
Other	16	83	67
Total extraordinary income	9,437	4,894	(4,543)
Loss on sale of non-current assets	20	9	(11)
Loss on retirement of non-current assets	398	249	(150)
Loss on valuation of investment securities	294	283	(11)
Loss on valuation of membership	7	0	(7)
Impairment losses	2,523	5,540	3,016
Other	4	4	(1)
Total extraordinary losses	3,247	6,084	2,837

5. Quarterly Statements Consolidated

(Million yen)

	FY2023					FY2024				
	1Q	2Q	3Q	4Q	Cumulative total	1Q	2Q	3Q	4Q	Cumulative total
Net sales	70,453	72,371	82,873	73,904	299,600	74,733	80,231	84,393	76,061	315,418
Year-on-year change	4,130	4,863	10,885	4,662	24,540	4,280	7,860	1,520	2,158	15,818
Operating profit	4,914	3,153	8,603	2,800	19,470	5,572	3,686	8,442	2,304	20,004
Year-on-year change	(56)	491	1,911	438	2,784	658	533	(161)	(496)	534
Ordinary profit	5,252	3,517	8,830	3,486	21,085	5,724	3,914	8,757	2,993	21,388
Year-on-year change	(339)	144	2,252	728	2,785	472	397	(72)	(493)	303
Profit attributable to owners of parent	7,978	2,847	5,537	1,218	17,580	3,556	1,954	6,662	321	12,493
Year-on-year change	4,381	951	(577)	(848)	3,908	(4,422)	(893)	1,125	(896)	(5,086)
Comprehensive income	10,678	6,705	11,234	(293)	28,323	6,839	6,173	(1,289)	3,569	15,292
Year-on-year change	6,678	487	4,085	1,107	12,357	(3,838)	(532)	(12,523)	3,862	(13,031)

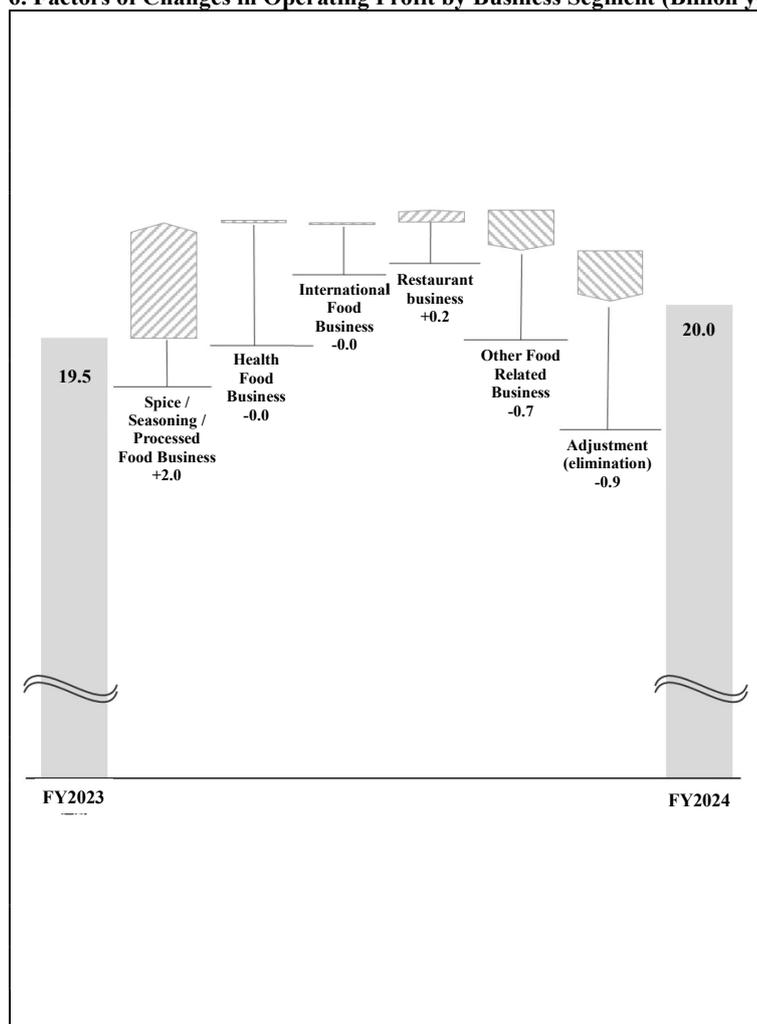
Net sales by business segment

Net sales	FY2023					FY2024				
	1Q	2Q	3Q	4Q	Cumulative total	1Q	2Q	3Q	4Q	Cumulative total
Spice / Seasoning / Processed Food Business	29,594	30,829	35,663	30,201	126,287	30,749	32,521	37,607	30,525	131,402
Year-on-year change	1,269	1,142	2,636	1,439	6,485	1,154	1,692	1,945	325	5,116
Health Food Business	4,136	4,468	4,724	3,538	16,865	4,276	4,445	4,786	3,535	17,043
Year-on-year change	26	56	149	115	346	140	(22)	62	(3)	178
International Food Business	13,441	13,015	15,481	14,437	56,375	15,014	15,748	15,848	15,797	62,407
Year-on-year change	2,645	1,191	3,135	529	7,500	1,573	2,733	367	1,359	6,032
Restaurant Business	12,897	13,915	14,345	13,974	55,132	14,240	15,338	15,391	16,016	60,986
Year-on-year change	1,563	2,303	1,910	985	6,761	1,342	1,423	1,046	2,042	5,854
Other Food Related Business	12,858	12,891	15,187	14,108	55,045	12,935	15,142	13,435	12,892	54,405
Year-on-year change	(1,062)	424	3,204	1,779	4,346	77	2,252	(1,752)	(1,216)	(640)
Adjustment	(2,474)	(2,747)	(2,527)	(2,354)	(10,103)	(2,480)	(2,964)	(2,675)	(2,704)	(10,824)
Year-on-year change	(311)	(252)	(149)	(185)	(897)	(6)	(217)	(147)	(350)	(721)

Operating profit by business segment

Operating profit	FY2023					FY2024				
	1Q	2Q	3Q	4Q	Cumulative total	1Q	2Q	3Q	4Q	Cumulative total
Spice / Seasoning / Processed Food Business	1,794	1,871	4,965	2,201	10,832	2,853	2,532	5,414	2,018	12,816
Year-on-year change	(457)	917	1,401	1,056	2,917	1,059	660	449	(183)	1,985
ROS	6.1%	6.1%	13.9%	7.3%	8.6%	9.3%	7.8%	14.4%	6.6%	9.8%
Health Food Business	589	641	1,065	168	2,464	779	608	978	72	2,437
Year-on-year change	124	30	242	161	556	190	(33)	(87)	(96)	(27)
ROS	14.2%	14.4%	22.6%	4.8%	14.6%	18.2%	13.7%	20.4%	2.0%	14.3%
International Food Business	1,175	(79)	1,188	783	3,067	1,085	613	832	515	3,044
Year-on-year change	(572)	(1,438)	(173)	(174)	(2,357)	(91)	692	(356)	(269)	(23)
ROS	8.7%	(0.6%)	7.7%	5.4%	5.4%	7.2%	3.9%	5.2%	3.3%	4.9%
Restaurant Business	930	877	1,095	493	3,395	749	983	1,165	707	3,604
Year-on-year change	737	423	422	(455)	1,127	(180)	106	69	214	209
ROS	7.2%	6.3%	7.6%	3.5%	6.2%	5.3%	6.4%	7.6%	4.4%	5.9%
Other Food Related Business	532	555	480	363	1,930	418	226	437	154	1,235
Year-on-year change	170	397	182	(53)	696	(113)	(329)	(43)	(210)	(695)
ROS	4.1%	4.3%	3.2%	2.6%	3.5%	3.2%	1.5%	3.3%	1.2%	2.3%
Adjustment	(106)	(712)	(190)	(1,210)	(2,218)	(312)	(1,275)	(383)	(1,162)	(3,132)
Year-on-year change	(59)	164	(163)	(98)	(156)	(206)	(563)	(193)	48	(914)

6. Factors of Changes in Operating Profit by Business Segment (Billion yen)



Billion yen	Year-on-year change
Spice / Seasoning / Processed Food Business	+2.0
Change in sales*	+1.7
Change in cost of sales ratio*	(0.0)
Marketing costs*	+0.7
Other expenses*	(0.6)
Affiliated companies, adjustment	+0.2
Health Food Business	(0.0)
Change in sales	+0.1
Change in cost of sales ratio	(0.1)
Marketing costs	(0.0)
Other expenses	(0.0)
International Food Business	(0.0)
Business in the United States	(0.3)
Business in China	(0.1)
Businesses in Southeast Asia	+0.3
Exports and others	+0.1
Restaurant Business	+0.2
Other Food Related Business	(0.7)
Delica Chef Corporation	(0.7)
Vox Trading Co., Ltd. (Consolidated)	(0.1)
Adjustment (elimination)	(0.9)
Changes in operating profit	+0.5

* Calculated based on results of House Foods Corporation and House Gaban Corporation

(4) Consolidated Balance Sheets**Consolidated Balance Sheets**

(Million yen)

	FY2023		FY2024		Increase/ decrease from end of FY2023	Major factors for increase/decrease
	Amount	Percentage	Amount	Percentage		
Current assets	171,208	39.6%	189,802	43.6%	18,594	Increase in cash and deposits 16,721 Increase in merchandise and finished goods 1,136
Non-current assets	260,628	60.4%	245,272	56.4%	(15,356)	Decrease in investment securities (17,346) Decrease in goodwill (5,562) Increase in construction in progress 2,970 Increase in retirement benefit asset 1,557
Total assets	431,836	100.0%	435,074	100.0%	3,238	
Current liabilities	65,777	15.2%	63,121	14.5%	(2,657)	Decrease in accounts payable - other (1,910) Decrease in other current liabilities (1,214)
Non-current liabilities	44,450	10.3%	49,075	11.3%	4,626	Increase in long-term borrowings 6,356 Decrease in deferred tax liabilities (2,897)
Total liabilities	110,227	25.5%	112,196	25.8%	1,969	
Total shareholders' equity	252,064	58.4%	252,290	58.0%	226	Increase in retained earnings 1,302 Increase in treasury shares (1,074)
Total accumulated other comprehensive income	40,145	9.3%	40,533	9.3%	388	Increase in foreign currency translation adjustment 7,333 Decrease in valuation difference on available-for-sale securities (7,311)
Non-controlling interests	29,400	6.8%	30,055	6.9%	654	
Total net assets	321,609	74.5%	322,878	74.2%	1,269	
Total liabilities and net assets	431,836	100.0%	435,074	100.0%	3,238	

(5) Consolidated Statements of Cash Flows**Consolidated Statements of Cash Flows**

(Million yen)

	FY2023	FY2024	Year-on-year change	Major factors for increase/decrease
Cash flows from operating activities	25,571	26,568	997	Gain on revision of retirement benefit plan 6,988 Decrease (increase) in trade receivables 4,051 Profit before income taxes (7,078) Increase (decrease) in other liabilities (3,388)
Cash flows from investing activities	(2,299)	(12,281)	(9,983)	Payments into time deposits (6,586) Purchase of securities (3,702) Proceeds from withdrawal of time deposits (3,474) Proceeds from sale of investment securities 5,468
Cash flows from financing activities	(7,382)	(9,060)	(1,678)	Purchase of treasury shares (6,087) Net increase (decrease) in short-term borrowings (1,752) Proceeds from long-term borrowings 6,657
Cash and cash equivalents at end of period	80,165	88,357	8,192	

(6) Capital Investment

Consolidated

(Million yen)

	FY2023	FY2024	FY2025 Forecast
Capital investment	14,735	13,391	23,000
Leases	324	1,639	200
Total	15,059	15,030	23,200

(7) Depreciation

Consolidated

(Million yen)

	FY2023	FY2024	FY2025 Forecast
Depreciation	12,719	12,940	13,170
Lease payments	558	749	1,070
Total	13,278	13,689	14,240

* Lease payments for leased property which is recorded as an asset according to the method for sales transactions are included in "depreciation."

(8) Major Management Indicators, etc.

Consolidated

	FY2023	FY2024	FY2025 Forecast
Profit per share	180.53 yen	131.86 yen	137.98 yen
Net assets per share	3,016.19 yen	3,113.86 yen	3,200.29 yen
Return on invested capital	4.6%	4.5%	4.7%
ATO	0.72 times	0.73 times	0.76 times
Ratio of operating profit to net sales	6.5%	6.3%	6.5%
EBITDA margin	11.0%	10.8%	10.7%
Ratio of ordinary profit to net sales	7.0%	6.8%	6.7%
Ratio of operating profit to total assets	4.7%	4.6%	4.9%
ROE (Return on equity)	6.2%	4.3%	4.4%
Equity ratio	67.7%	67.3%	67.6%
Dividend per share	47.00 yen	48.00 yen	48.00 yen
Dividend payout ratio	26.0%	36.4%	34.8%
Total payout ratio	37.4%	84.4%	—
Dividend payout ratio according to the basic policy on the return of earnings to shareholders	24.8%	—	—

*1. For the purpose of calculating profit per share, the Company's shares held by the House Foods Group Employee Shareholding Association Trust, which is a Trust-Type Employee Shareholding Incentive Plan (E-Ship®), are included in the number of treasury shares that are deducted from average number of common shares outstanding during the period.

*2. For the purpose of calculating net assets per share, the Company's shares held by the House Foods Group Employee Shareholding Association Trust, which is a Trust-Type Employee Shareholding Incentive Plan (E-Ship®), are included in the number of treasury shares that are deducted from the total number of common shares outstanding at the end of the period.

*3. From FY2024, the Company's profit distribution policy has changed to a total return ratio of 40% or higher. Previously, the policy was a dividend payout ratio of at least 30% on a consolidated basis excluding the effects of extraordinary income/losses arising from business combination and the amortization of goodwill.

	FY2023	FY2024	FY2025 Forecast
Number of employees	6,543 people	6,666 people	—

* Excluding those on leave of absence and part-time workers

(9) Reference Information

1. Domestic market scale

(Billion yen)

	FY2022	FY2023	FY2024
Curry roux	47.1	50.6	52.3
Stew roux	18.4	19.0	19.1
Hashed beef sauce roux	6.4	7.1	7.3
Retort pouched curry	83.3	87.7	89.3
Spice in total	90.5	94.8	98.2

Source: Prepared by the Company based on Intage SRI+ and SCI data (April 2022 - March 2025)

2. Curry roux market trends (SRI+)

FY2024		1Q	2Q	3Q	4Q	1H	2H	Year ending March 31, 2025
Market Overall	Average selling price	237 yen	239 yen	238 yen	236 yen	238 yen	236 yen	237 yen
	Change from the previous year	+22 yen	+4 yen	+0 yen	+1 yen	+13 yen	+0 yen	+7 yen
House Foods Corporation	Average selling price	246 yen	246 yen	244 yen	243 yen	246 yen	244 yen	245 yen
	Change from the previous year	+24 yen	+0 yen	-1 yen	+0 yen	+12 yen	-1 yen	+6 yen
	Share of amount	61.0%	62.7%	62.1%	62.0%	61.9%	62.0%	61.9%

Source: SRI+ monthly data of INTAGE Inc. (April 2024 – March 2025)

3. Trends by Business (Net Sales – Year on Year)

FY2024	1Q	2Q	3Q	4Q	1H	2H	Year ending March 31, 2025
Spice / Seasoning / Processed Food Business (House Foods)							
Curry roux *1	102.6%	110.4%	107.3%	100.4%	106.4%	103.7%	105.0%
Retort pouched curry *1	99.9%	114.9%	104.4%	98.9%	107.4%	101.7%	104.6%
Stew roux *1	95.4%	89.4%	112.7%	102.7%	91.3%	109.8%	103.4%
Spice *1	106.7%	106.6%	101.3%	96.4%	106.7%	99.2%	102.9%
Health Food Business (House Wellness Foods)							
Ukon No Chikara *1	98.2%	101.6%	100.7%	94.8%	99.9%	98.7%	99.3%
C1000 *1	98.9%	102.2%	106.8%	125.0%	100.7%	114.7%	107.0%
Ichinichibun No Vitamin *1	98.8%	93.8%	104.1%	95.7%	96.1%	100.3%	97.9%
International Food Business (Local currency basis)							
Business in the United States	103.0%	102.6%	100.7%	102.0%	102.8%	101.3%	102.1%
Business in China	78.4%	101.7%	102.2%	111.6%	90.3%	106.4%	98.1%
Functional drinks business in Thailand	129.7%	165.5%	98.3%	92.0%	145.9%	95.2%	115.7%
Restaurant Business (Ichibanya)							
Net sales of all domestic restaurants	106.3%	108.9%	107.8%	107.2%	107.6%	107.5%	107.6%
Net sales of existing domestic restaurants	107.3%	109.8%	108.5%	107.2%	108.6%	107.8%	108.2%
Number of customers	103.1%	101.5%	95.1%	94.5%	102.3%	94.8%	98.5%
Average sales per customer	104.1%	108.2%	114.1%	113.5%	106.2%	113.8%	109.9%

*1: Results by product are based on shipments and are for reference only.