

February 4, 2025

Consolidated Financial Results (Japanese Accounting Standards) for the Nine Months Ended December 31, 2024 (Q3 FY2024)

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 Stock exchange listing: Tokyo Stock Exchange
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Scheduled date of commencement of dividend payment: –
 Supplementary documents for financial results: Yes
 Financial results briefing: None

(Amounts of less than one million yen are rounded to the nearest million yen.)

1. Consolidated Financial Results for the Nine Months Ended December 31, 2024 (April 1, 2024 – December 31, 2024)

(1) Consolidated Results of Operations (Accumulated Total) (Percentages show year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Nine months ended								
December 31, 2024	239,357	6.1	17,699	6.2	18,395	4.5	12,172	(25.6)
December 31, 2023	225,697	9.7	16,669	16.4	17,599	13.2	16,362	41.0

(Note) Comprehensive income: 11,723 million yen (-59.0%) for the nine months ended December 31, 2024
 28,616 million yen (64.8%) for the nine months ended December 31, 2023

	Profit per share (basic)		Profit per share (diluted)	
	Yen		Yen	
Nine months ended				
December 31, 2024	128.14		–	
December 31, 2023	167.74		–	

(2) Consolidated Financial Position

	Total assets		Net assets		Equity ratio		Net assets per share	
	Million yen		Million yen		%		Yen	
As of								
December 31, 2024	429,647		319,176		67.5		3,083.37	
March 31, 2024	431,836		321,609		67.7		3,016.19	

(Reference) Shareholders' equity: As of December 31, 2024: 289,820 million yen As of March 31, 2024: 292,208 million yen

(Note) In the third quarter of the fiscal year under review, provisional accounting treatment related to business combinations was finalized. Accordingly, the figures for the previous fiscal year reflect the finalization of the provisional accounting treatment.

2. Dividends

	Dividend per share				
	End of first quarter	End of second quarter	End of third quarter	Year-end	Annual
	Yen		Yen		Yen
Year ended March 31, 2024	–	23.00	–	24.00	47.00
Year ending March 31, 2025	–	24.00	–		
Year ending March 31, 2025 (forecasts)				24.00	48.00

(Note) Revisions to dividend forecasts published most recently: None

3. Consolidated Forecasts for the Fiscal Year Ending March 31, 2025 (April 1, 2024 – March 31, 2025)

(Percentage figures represent the changes from the previous year)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Profit per share	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen	
Year ending March 31, 2025	320,000	6.8	21,000	7.9	22,000	4.3	13,300	(24.3)	140.38	

(Notes) 1. Revisions to financial forecasts published most recently: None

2. "Profit per share" in the consolidated forecasts takes the impact of the purchase and cancellation of treasury shares undertaken during the nine months of the fiscal year under review.

For details of the purchase and cancellation of treasury shares, please refer to "2. Quarterly Consolidated Financial Statements and Key Notes (3) Notes to Quarterly Consolidated Financial Statements (Notes for Case Where Shareholders' Equity underwent Significant Changes in Value)" on page 12 of the accompanying materials.

* Notes

(1) Major changes in the scope of consolidation during the period: None

(2) Application of particular accounts procedures to the preparation of quarterly consolidated financial statements: Yes

(3) Changes in accounting policies and changes or restatement of accounting estimates

(i) Changes in accounting policies caused by revision of accounting standards: Yes

(ii) Changes in accounting policies other than (i): None

(iii) Changes in accounting estimates: None

(iv) Restatement: None

(Note) Please refer to "2. Quarterly Consolidated Financial Statements and Key Notes (3) Notes to Quarterly Consolidated Financial Statements (Notes Relating to Changes in Accounting Policies)" on page 10 of the Accompanying Materials for details.

(4) Number of shares outstanding (common shares):

(i) Number of shares outstanding at end of period (including treasury shares)

As of December 31, 2024: 98,498,416 shares

As of March 31, 2024: 100,750,620 shares

(ii) Number of treasury shares at end of period

As of December 31, 2024: 4,503,931 shares

As of March 31, 2024: 3,870,800 shares

(iii) Average number of shares outstanding during the term

Nine months ended December 31, 2024: 94,990,174 shares

Nine months ended December 31, 2023: 97,543,852 shares

(Note) Number of treasury shares at end of period includes shares in the Company held by the House Foods Group Employee Shareholding Association Trust (643,000 in the nine months ended December 31, 2024). In addition, treasury shares deducted when calculating the average number of shares outstanding during the term include the Company shares held by the trust (394,933 shares during the nine months ended December 31, 2024).

* Review of the accompanying quarterly consolidated financial statements by certified public accountants or audit corporations: None

* Explanations and other special notes concerning the appropriate use of business results forecasts

- The forward-looking statements such as result forecasts included in this document are based on the information available to the Company at the time of the announcement and on certain assumptions considered reasonable, and the Company makes no representations as to their achievability. Actual results may differ materially from the forecast depending on a range of factors.
- For other matters relating to the forecasts, please refer to "1. Analysis of Operating Results and Financial Position, (3) Information on the Future Outlook, Including Consolidated Business Results Forecasts" on page 5 of the accompanying materials.

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1. Analysis of Operating Results and Financial Position

(1) Analysis of Operating Results

Under the Group's Eighth Medium-Term Business Plan, launched in April 2024, in line with the theme "Striving to become a high quality company that provides "Healthy Life Through Foods" <Chapter 2> Striving for growth by building a global value chain", the Group is building a value chain structure globally and laying foundations that will enable further growth in the future. At the same time, the Group is implementing initiatives to improve corporate value, including introducing ROIC (return on invested capital) for management that is conscious of the cost of capital.

During the first nine months (April 1, 2024 – December 31, 2024) of the fiscal year under review, uncertainty over the future increased, including the risk of economic slowdown due to advancing inflation and interest rate fluctuations in various countries, rising business costs, polarized consumption preferences, labor shortages, and significant fluctuations in foreign exchange rates.

Net sales for the nine months ended December 31, 2024 increased along with an expanded operating base, mainly in the Spice/Seasoning/Processed Food Business, International Food Business and Restaurant Business, while operating profit also increased, driven by the Spice/Seasoning/Processed Food Business. While ordinary profit rose, profit attributable to owners of parent fell due to the absence of a gain on revision of retirement benefit plan that was recorded in the same period a year earlier.

As a result, the Group's operating results were as shown below.

	Nine months ended December 31, 2024	
	Amount (million yen)	Year-on-year change (%)
Net sales	239,357	106.1
Operating profit	17,699	106.2
Ordinary profit	18,395	104.5
Profit attributable to owners of parent	12,172	74.4

The following is an overview of results by segment (before the elimination of inter-segment transactions).

Segment	Net sales		Operating profit (Segment profit (loss))	
	Amount (million yen)	Year-on-year change (%)	Amount (million yen)	Year-on-year change (%)
Spice / Seasoning / Processed Food Business	100,877	105.0	10,798	125.1
Health Food Business	13,508	101.4	2,365	103.0
International Food Business	46,610	111.1	2,529	110.7
Restaurant Business	44,969	109.3	2,897	99.8
Other Food Related Business	41,513	101.4	1,081	69.0
Subtotal	247,476	106.0	19,670	111.3
Adjustment (elimination)	(8,119)	–	(1,971)	–
Total	239,357	106.1	17,699	106.2

(Note) 1. Adjustment (elimination) comprises profit or loss not distributed to segments and the elimination of inter-segment transactions.

Spice / Seasoning / Processed Food Business

In this segment's household use business, which is driven by House Foods Corporation, efforts have been made to achieve a recovery in sales volume following two price revisions implemented in the previous two periods. At the same time, the business has worked to sustainably enhance profitability by promoting cost reduction initiatives. Net sales increased, reflecting strong performance particularly for curry roux, and retort pouched curry products. The net sales of the food service business, which is driven by House Gaban Corporation, also increased due to robust sales. Profitability improved, thanks to the effect of higher sales and price revisions, as well as the efficient use of marketing costs.

As a result of the above, sales in the Spice/Seasoning/Processed Food Business stood at 100,877 million yen, up 5.0% year on year, and operating profit was 10,798 million yen, up 25.1% year on year. Consequently, the ratio of operating profit to net sales was 10.7%, rising 1.7 percentage points from a year earlier.

Health Food Business

House Wellness Foods Corporation, which handles this segment, is focusing on further strengthening the revenue base in the domestic business and building the Functional Ingredients VC globally.

The segment achieved higher sales due to a year-on-year increase in sales of *C1000* and increased turnover in the lactobacillus business, which offset a year-on-year decline in sales of *Ichinichibun No Vitamin Jelly* due to an increasingly intense competitive environment in the jelly market.

As a result of the above, sales in the Health Food Business rose 1.4% year on year, to 13,508 million yen, and operating profit increased 3.0%, to 2,365 million yen. Consequently, the ratio of operating profit to net sales was 17.5%, rising 0.3 percentage points from a year earlier.

International Food Business Period covered by the consolidated financial statements: Mainly from January to September 2024

In this business segment, we are focusing on strengthening the business base and resolving issues in order to achieve sustainable growth in the three key areas of the United States, China and Thailand.

The tofu business in the United States posted higher sales and lower profit, with sluggish sales at Keystone Natural Holdings, LLC. offset by growth in sales at House Foods America Corporation driven by channel-specific sales measures. In the curry business in China, the household use business reported declines in sales and profit, significantly impacted by efforts in the first quarter to reduce distribution inventories to normal levels. The food service business achieved gains in sales and profit through progress with development of customers, primarily restaurants. The curry business overall posted increased sales and decreased profit, partly due to the impact of exchange rate fluctuations.

The functional drink business in Southeast Asia achieved gains in sales and profit, reflecting efforts to revitalize the vitamin beverage market, including increasing the vitamin content of mainstay product *C-vitt* to 1000 mg from July in Thailand and launching new flavors at the same time.

As a result of the above, sales in the International Food Business rose 11.1% year on year, to 46,610 million yen, and operating profit increased 10.7%, to 2,529 million yen. As a result, the ratio of operating profit to net sales was 5.4%, declining 0.0 percentage point from the same period of the previous fiscal year.

Restaurant Business Periods covered by the consolidated financial statements: From March to November 2024 for Ichibanya Co., Ltd. and from January to September 2024 for domestic and overseas subsidiaries

In this business segment, we are focusing on strengthening the profitability of the existing domestic business, expanding the overseas business, and developing new business formats.

Net sales increased, reflecting various sales measures and price revisions implemented in August by Ichibanya Co., Ltd. which operates the domestic business. Profit fell, significantly impacted by rising purchase prices for food ingredients, specifically rice, and other items in the domestic business, along with increases in personnel and distribution costs.

As a result of the above, sales in the Restaurant Business increased 9.3% year on year, to 44,969 million yen, and operating profit declined 0.2% year on year, to 2,897 million yen. As a result, the ratio of operating profit to net sales was 6.4%, declining 0.6 percentage point from the same period of the previous fiscal year.

Other Food Related Business

Delica Chef Corporation recorded a fall in sales and profit, reflecting a decline in sales of prepared food and desserts, along with increased labor costs and other expenses.

At Vox Trading Co., Ltd., profit declined, significantly impacted by increased costs for some materials in the first half of the year, offsetting the increase in sales.

As a result of the above, sales in Other Food Related Business increased 1.4% year on year, to 41,513 million yen, and operating profit declined 31.0% year on year, to 1,081 million yen. As a result, the ratio of operating profit to net sales was 2.6%, declining 1.2 percentage point from the same period of the previous fiscal year.

(2) Analysis of Financial Position

The consolidated financial situation at the end of the third quarter of the fiscal year under review is as follows:

Total assets were 429,647 million yen, a decrease of 2,189 million yen from the end of the previous consolidated fiscal year.

Current assets stood at 180,209 million yen, an increase of 9,001 million yen mainly due to increases in notes and accounts receivable - trade and securities, despite decreases in cash and deposits. Non-current assets declined 11,190 million yen, to 249,438 million yen, chiefly due to a decrease in investment securities.

Liabilities stood at 110,471 million yen, an increase of 244 million yen from the end of the previous consolidated fiscal year.

Current liabilities were down 97 million yen, to 65,681 million yen mainly due to decreases in accounts payable - other and short-term borrowings, despite an increase in notes and accounts payable - trade. Non-current liabilities increased 341 million yen, to 44,791 million yen, chiefly due to an increase in long-term borrowings, offsetting a decrease in deferred tax liabilities.

Net assets stood at 319,176 million yen, a decrease of 2,433 million yen from the end of the previous consolidated fiscal year, reflecting a decrease in valuation difference on available-for-sale securities and the purchase of treasury shares associated with the introduction of the Trust-Type Employee Shareholding Incentive Plan (E-Ship®), offsetting an increase in foreign currency translation adjustment.

As a result, the equity ratio stood at 67.5% (compared with 67.7% at the end of the previous fiscal year), and net assets per share amounted to 3,083.37 yen (3,016.19 yen at the end of the previous fiscal year) at the end of the third quarter of the fiscal year under review.

Figures for the previous fiscal year reflect a review of the initially allocated amounts of the purchase price as a result of finalization of provisional accounting treatment related to business combinations. Please refer to “2. Quarterly Consolidated Financial Statements and Key Notes (3) Notes to Quarterly Consolidated Financial Statements (Business Combination, etc.)” for details.

(3) Information on the Future Outlook, Including Consolidated Business Results Forecasts

The consolidated business performance forecast for the fiscal year ending March 31, 2025 remains unchanged from the business performance forecast announced on May 9, 2024.

2. Quarterly Consolidated Financial Statements and Key Notes

(1) Quarterly Consolidated Balance Sheets

(Million yen)

	End of previous fiscal year (As of March 31, 2024)	End of third quarter of the fiscal year under review (As of December 31, 2024)
Assets		
Current assets		
Cash and deposits	80,763	74,143
Notes and accounts receivable - trade	53,984	63,191
Securities	–	5,498
Merchandise and finished goods	18,465	18,636
Work in process	3,909	4,378
Raw materials and supplies	8,407	8,760
Other	5,754	5,667
Allowance for doubtful accounts	(74)	(65)
Total current assets	171,208	180,209
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	38,737	38,226
Machinery, equipment and vehicles, net	23,085	22,991
Land	30,513	30,398
Lease assets, net	712	770
Construction in progress	5,636	8,038
Other, net	5,926	5,894
Total property, plant and equipment	104,609	106,316
Intangible assets		
Goodwill	9,296	8,505
Trademark right	18,706	18,228
Software	3,564	3,935
Contract-related intangible assets	17,402	16,802
Customer-related intangible assets	4,633	4,375
Software in progress	1,083	840
Other	1,373	1,419
Total intangible assets	56,056	54,105
Investments and other assets		
Investment securities	65,690	54,051
Long-term loans receivable	11	20
Deferred tax assets	698	730
Long-term time deposits	1,000	1,000
Retirement benefit asset	26,069	26,475
Distressed receivables	171	169
Long-term deposits	1,055	1,025
Other	6,594	6,832
Allowance for doubtful accounts	(1,325)	(1,284)
Total investments and other assets	99,963	89,017
Total non-current assets	260,628	249,438
Total assets	431,836	429,647

(Million yen)

	End of previous fiscal year (As of March 31, 2024)	End of third quarter of the fiscal year under review (As of December 31, 2024)
Liabilities		
Current liabilities		
Notes and accounts payable - trade	22,032	26,067
Electronically recorded obligations - operating	2,229	1,970
Short-term borrowings	7,523	6,858
Lease liabilities	725	668
Accounts payable - other	12,547	9,587
Income taxes payable	4,183	4,105
Provision for bonuses	546	299
Provision for bonuses for directors (and other officers)	60	58
Provision for shareholder benefit program	108	151
Asset retirement obligations	19	5
Other	15,805	15,913
Total current liabilities	65,777	65,681
Non-current liabilities		
Long-term borrowings	193	2,197
Lease liabilities	3,885	3,997
Long-term accounts payable - other	139	129
Deferred tax liabilities	26,255	24,258
Retirement benefit liability	7,620	7,364
Asset retirement obligations	1,150	1,179
Long-term guarantee deposits	3,668	3,590
Other	1,539	2,077
Total non-current liabilities	44,450	44,791
Total liabilities	110,227	110,471
Net assets		
Shareholders' equity		
Share capital	9,948	9,948
Capital surplus	22,850	22,850
Retained earnings	231,199	232,162
Treasury shares	(11,933)	(13,133)
Total shareholders' equity	252,064	251,827
Accumulated other comprehensive income		
Valuation difference on available-for- sale securities	27,657	24,270
Deferred gains or losses on hedges	(55)	(100)
Foreign currency translation adjustment	9,293	10,959
Remeasurements of defined benefit plans	3,250	2,863
Total accumulated other comprehensive income	40,145	37,993
Non-controlling interests	29,400	29,356
Total net assets	321,609	319,176
Total liabilities and net assets	431,836	429,647

(2) Quarterly Consolidated Statements of Income and Comprehensive Income

(First nine-month period)

(Million yen)

	First nine-month period of previous fiscal year (April 1, 2023 - December 31, 2023)	First nine-month period of the fiscal year under review (April 1, 2024 - December 31, 2024)
Net sales	225,697	239,357
Cost of sales	142,990	150,775
Gross profit	82,706	88,582
Selling, general and administrative expenses	66,037	70,882
Operating profit	16,669	17,699
Non-operating income		
Interest income	238	215
Dividend income	488	569
Share of profit of entities accounted for using equity method	21	5
Rental income from buildings	662	656
Other	517	364
Total non-operating income	1,927	1,809
Non-operating expenses		
Interest expenses	163	58
Rental expenses	536	506
Foreign exchange losses	173	266
Other	125	282
Total non-operating expenses	997	1,113
Ordinary profit	17,599	18,395
Extraordinary income		
Gain on sale of non-current assets	3	288
Gain on sale of investment securities	1,982	1,553
Gain on sale of restaurants	21	87
Gain on revision of retirement benefit plan	6,988	–
Other	11	43
Total extraordinary income	9,005	1,972
Extraordinary losses		
Loss on sale of non-current assets	14	8
Loss on retirement of non-current assets	165	162
Loss on valuation of investment securities	254	243
Loss on valuation of membership	–	0
Impairment losses	318	162
Other	0	–
Total extraordinary losses	751	574
Profit before income taxes	25,853	19,793
Income taxes	8,178	6,127
Profit	17,675	13,666
Profit attributable to		
Profit attributable to owners of parent	16,362	12,172
Profit attributable to non-controlling interests	1,313	1,494

(Million yen)

	First nine-month period of previous fiscal year (April 1, 2023 - December 31, 2023)	First nine-month period of the fiscal year under review (April 1, 2024 - December 31, 2024)
Other comprehensive income		
Valuation difference on available-for- sale securities	5,961	(3,357)
Deferred gains or losses on hedges	321	(54)
Foreign currency translation adjustment	7,075	1,840
Remeasurements of defined benefit plans, net of tax	(2,489)	(390)
Share of other comprehensive income of entities accounted for using equity method	74	18
Total other comprehensive income	10,941	(1,942)
Comprehensive income	28,616	11,723
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	26,884	10,020
Comprehensive income attributable to non-controlling interests	1,732	1,703

(3) Notes to Quarterly Consolidated Financial Statements

Notes Relating to Changes in Accounting Policies

Application of Accounting Standard for Current Income Taxes, etc.

The Company has applied Accounting Standard for Current Income Taxes (Accounting Standards Board of Japan (ASBJ) Statement No. 27, October 28, 2022; hereinafter referred to as the “Revised Accounting Standard 2022”) effective from beginning of the first quarter ended June 30, 2024.

The amendment to categories in which current income taxes should be recorded (taxes on other comprehensive income) follows the transitional treatment prescribed in the proviso of paragraph 20-3 of the Revised Accounting Standard 2022 and the transitional treatment prescribed in the proviso (2) of paragraph 65-2 of the Implementation Guidance on Tax Effect Accounting (ASBJ Guidance No. 28, October 28, 2022; hereinafter referred to as the “Revised Implementation Guidance 2022”). This change in accounting policies has no impact on the quarterly consolidated financial statements.

For the amendment related to the revised accounting treatment for consolidated financial statements when gains or losses on sale of shares in subsidiaries resulting from transactions between consolidated companies were deferred for tax purposes, the Revised Implementation Guidance 2022 has been adopted from the beginning of the first quarter ended June 30, 2024. This change in accounting policies is applied retrospectively, and quarterly consolidated financial statements and consolidated financial statements for the previous year are after retrospective application. This change in accounting policies has no impact on the quarterly consolidated financial statements for the same quarter of the previous fiscal year and the consolidated financial statements for the previous fiscal year.

Notes Relating to Application of Particular Accounts Procedures to the Preparation of Quarterly Consolidated Financial Statements

(Calculation of tax expenses)

The Company calculates tax expenses by reasonably estimating the effective tax rate after applying tax effect accounting to profit before income taxes for the consolidated fiscal year and multiplying profit before income taxes for the third quarter under review by the estimated effective tax rate.

However, if the calculation of tax expenses using the estimated effective tax rate results in a markedly unreasonable outcome, tax expenses are calculated by using the statutory effective tax rate after adding and subtracting important differences that do not fall under temporary differences to and from profit before income taxes.

Notes to Segment Information

I. First nine-month period of previous fiscal year (April 1, 2023 - December 31, 2023)

1. Information on net sales and profits or losses by reported segment

(Million yen)

	Reported segments						Other	Total	Adjustment (Note 1)	Amount on consolidated financial statements (Note 2)
	Spice / Seasoning / Processed Food Business	Health Food Business	International Food Business	Restaurant Business	Other Food Related Business	Total				
Net sales										
Sales – outside customers	92,057	13,019	41,714	41,067	37,757	225,613	–	225,613	84	225,697
Sales and transfer – inter-segment	4,029	309	223	91	3,180	7,832	–	7,832	(7,832)	–
Total	96,086	13,327	41,937	41,158	40,936	233,445	–	233,445	(7,748)	225,697
Segment profit (loss)	8,630	2,296	2,284	2,902	1,567	17,678	–	17,678	(1,009)	16,669

(Notes) 1. The details of the adjustments listed are as follows:

- (1) Sales-outside customers are mainly real estate rental revenues recorded by the Company.
 - (2) Segment profit (loss) includes a loss of 1,009 million yen of the Company and House Business Partners Corporation, etc., which is not distributed to business segments.
2. Segment profit was adjusted with operating profit on the consolidated financial statements.

2. Information on impairment losses on non-current assets and goodwill by reportable segment

(Important impairment losses on non-current assets)

In the first nine months of the consolidated fiscal year under review, the Company recorded impairment losses of 314 million yen associated with a fall in profitability of store assets, etc. in the Restaurant Business segment. The Company also recorded impairment losses of 4 million yen associated with idle assets in “Adjustment” that is not allocated to each reportable segment.

II. First nine-month period of the fiscal year under review (April 1, 2024 - December 31, 2024)

1. Information on net sales and profits or losses by reported segment

(Million yen)

	Reported segments						Other	Total	Adjustment (Note 1)	Amount on consolidated financial statements (Note 2)
	Spice / Seasoning / Processed Food Business	Health Food Business	International Food Business	Restaurant Business	Other Food Related Business	Total				
Net sales										
Sales – outside customers	96,893	13,136	46,176	44,836	38,187	239,228	–	239,228	129	239,357
Sales and transfer – inter-segment	3,984	371	433	133	3,326	8,248	–	8,248	(8,248)	–
Total	100,877	13,508	46,610	44,969	41,513	247,476	–	247,476	(8,119)	239,357
Segment profit (loss)	10,798	2,365	2,529	2,897	1,081	19,670	–	19,670	(1,971)	17,699

(Notes) 1. The details of the adjustments listed are as follows:

- (1) Sales-outside customers are mainly real estate rental revenues recorded by the Company.
 - (2) Segment profit (loss) includes a loss of 1,971 million yen of the Company and House Business Partners Corporation, etc., which is not distributed to business segments.
2. Segment profit was adjusted with operating profit on the consolidated financial statements.

2. Information on impairment losses on non-current assets and goodwill by reportable segment

(Important impairment losses on non-current assets)

In the first nine months of the consolidated fiscal year under review, the Company recorded impairment losses of 162 million yen associated with a fall in profitability of store assets, etc. in the Restaurant Business segment.

(Significant fluctuation in the amount of goodwill)

In the previous fiscal year, the Company used provisional accounting treatment for the acquisition of shares of LFD JAPAN Co., Ltd. implemented by Ichibanya Co., Ltd., which is a consolidated subsidiary of the Company. The provisional figures were finalized in the third quarter of the fiscal year under review. As a result, the amount of goodwill in the Restaurant Business segment decreased. The details are described in (3) Notes to Quarterly Consolidated Financial Statements (Business Combinations).

Notes for Case Where Shareholders' Equity underwent Significant Changes in Value

The Company resolved, by a written resolution on May 6, 2024 in lieu of a resolution of the Board of Directors' meeting pursuant to Article 370 of the Companies Act (Act No. 86 of 2005, as amended) and the Company's Articles of Incorporation, to acquire the Company's own shares and to conduct a tender offer for the Company's own shares as the specific method of acquisition in accordance with Article 156, Paragraph 1 of the Companies Act applied by replacing terms pursuant to the provisions of Article 165, Paragraph 3 of the same Act and the Company's Articles of Incorporation, and completed the acquisition of 2,252,204 treasury shares over the period from May 17, 2024 to June 13, 2024. As a result, treasury shares increased by 6,000 million yen during the first nine months of the fiscal year under review.

The Company completed the cancellation of 2,252,204 treasury shares as of July 31, 2024 based on a resolution at the meeting of the Board of Directors held on July 19, 2024. As a result, treasury shares and retained earnings each decreased by 6,596 million yen during the first nine months of the fiscal year under review.

In addition, the Company completed the acquisition of the Company's own shares in connection with the adoption of the Trust-Type Employee Shareholding Incentive Plan (E-Ship®). As a result, treasury shares increased by 1,825 million yen and 643,000 shares during the first nine months of the fiscal year under review.

Accordingly, as of the end of the first nine months of the fiscal year under review, retained earnings amounted to 232,162 million yen, and treasury shares were 13,133 million yen.

Notes Relating to Assumptions for the Going Concern

Not applicable.

Additional Information

(Transactions of delivering the Company's own stock to employees, etc. through trusts)

From July 2024, the Company adopted the Trust-Type Employee Shareholding Incentive Plan (E-Ship®) (the "Plan") as an incentive scheme for the Company's employees to improve the Company's corporate value over the medium and long term.

(1) Overview of transactions

The Plan is an incentive plan available for all employees participating in the Employee Shareholding Association. Under the Plan, the Company will establish the House Foods Group Employee Shareholding Association Trust (the "E-Ship Trust") at a trust bank. The E-Ship Trust will acquire the Company's shares in advance in the number expected to be acquired by the Shareholding Association over three years after the establishment. Thereafter, the E-Ship Trust will make sales of the Company's shares to the Shareholding Association on a continuous basis. Upon the conclusion of the trust, if there are any accumulated gains on sales of shares within the E-Ship Trust, such gains on sales of shares will be allocated as residual assets to employees who meet eligibility requirements as beneficiaries. Further, since the Company will guarantee loans undertaken by the E-Ship Trust to acquire the Company's shares, if there is any accumulated loss on sales of shares within the E-Ship Trust due to the decline of the Company's share price and there are any remaining loan amounts equivalent to the loss on sales of shares as of the conclusion of the Trust, the Company will repay such loans.

(2) The Company's shares remaining in the trust

The Company's shares remaining in the E-Ship Trust are recorded under net assets as treasury shares at the book value in the E-Ship Trust (excluding incidental expenses). As of the end of the first nine months of the fiscal year under review, the book value of the Company's shares remaining in the E-Ship Trust was 1,825 million yen and the number of such shares was 643,000 shares.

(3) Book value of borrowings recorded due to application of the gross method

2,089 million yen as of the end of the first nine months of the fiscal year under review

Changes in Presentation Methods

(Consolidated Statements of Income and Comprehensive Income)

"Litigation expenses" under "Non-operating expenses", which is presented as a separate item in the first nine-month period of the previous fiscal year, is included in "Other" from the first-nine-month period of the current fiscal year, as the amount became less material. To reflect this change in presentation, the quarterly consolidated financial statements for the first nine-month period of the previous fiscal year (April 1, 2023 - December 31, 2023) have been amended.

As a result, "Litigation expenses" of 15 million yen and "Other" of 110 million yen that were presented in "Non-operating expenses" in the Consolidated Statements of Income and Comprehensive Income for the first nine-month period of the previous fiscal year were reclassified as "Other" of 125 million yen.

Notes Relating to Quarterly Consolidated Statements of Cash Flows

The Company did not prepare quarterly consolidated statements of cash flows for the first nine months under review. Depreciation (including amortization of intangible assets except for goodwill) and amortization of goodwill for the nine-month period under review are as follows:

	First nine-month period of FY2023	First nine-month period of FY2024
Depreciation	9,333 million yen	9,542 million yen
Amortization of goodwill	683 million yen	849 million yen

Business Combination, etc.

Finalization of provisional accounting treatment for business combination

In the previous fiscal year, the Company used provisional accounting treatment for the acquisition of shares of LFD JAPAN Co., Ltd. implemented by Ichibanya Co., Ltd., which is a consolidated subsidiary of the Company, on December 28, 2023. The provisional figures were finalized in the third quarter of the fiscal year under review.

As a result of this finalization of the provisional accounting treatment, the comparative information in the quarterly consolidated financial statements for the first nine months of the fiscal year under review reflects a significant review of initial allocation of the purchase price paid.

Accordingly, the provisionally determined amount of goodwill of 1,921 million yen has been revised down 458 million yen as a result of finalization of the accounting treatment, to 1,463 million yen. The decrease in goodwill reflects increases of 693 million in trade mark rights and 235 million yen in deferred tax liabilities.

Goodwill and trademark rights will both be amortized over 10 years.

3. Supplementary Information

Allocation of the purchase price paid for LFD JAPAN Co., Ltd. in the acquisition of shares implemented by Ichibanya Co., Ltd., which is a consolidated subsidiary of the Company, on December 28, 2023 was completed during the third quarter of the fiscal year ending March 31, 2025. Accordingly, figures for the previous fiscal year and the fiscal year under review are amounts after the allocation of the purchase price.

(1) Business Results

Consolidated

(Million yen)

	First nine months of FY2023		First nine months of FY2024		FY2023		FY2024 Forecast	
	Amount	Year-on-year change	Amount	Year-on-year change	Amount	Year-on-year change	Amount	Year-on-year change
Net sales	225,697	109.7%	239,357	106.1%	299,600	108.9%	320,000	106.8%
Operating profit	16,669	116.4%	17,699	106.2%	19,470	116.7%	21,000	107.9%
Ordinary profit	17,599	113.2%	18,395	104.5%	21,085	115.2%	22,000	104.3%
Profit attributable to owners of parent	16,362	141.0%	12,172	74.4%	17,580	128.6%	13,300	75.7%
Comprehensive income	28,616	164.8%	11,723	41.0%	28,323	177.4%	–	–

Net sales by business segment

Net sales	Amount	Year-on-year change	Amount	Year-on-year change	Amount	Year-on-year change	Amount	Year-on-year change
Spice / Seasoning / Processed Food Business	96,086	105.5%	100,877	105.0%	126,287	105.4%	133,000	105.3%
Health Food Business	13,327	101.8%	13,508	101.4%	16,865	102.1%	18,000	106.7%
International Food Business	41,937	119.9%	46,610	111.1%	56,375	115.3%	62,000	110.0%
Restaurant Business	41,158	116.3%	44,969	109.3%	55,132	114.0%	61,000	110.6%
Other Food Related Business	40,936	106.7%	41,513	101.4%	55,045	108.6%	57,000	103.6%
Adjustment	(7,748)	–	(8,119)	–	(10,103)	–	(11,000)	–

Operating profit by business segment

Operating profit	Amount	Year-on-year change	Amount	Year-on-year change	Amount	Year-on-year change	Amount	Year-on-year change
Spice / Seasoning / Processed Food Business	8,630	127.5%	10,798	125.1%	10,832	136.9%	12,600	116.3%
Health Food Business	2,296	120.8%	2,365	103.0%	2,464	129.2%	2,500	101.5%
International Food Business	2,284	51.1%	2,529	110.7%	3,067	56.5%	3,200	104.3%
Restaurant Business	2,902	219.9%	2,897	99.8%	3,395	149.7%	3,900	114.9%
Other Food Related Business	1,567	191.5%	1,081	69.0%	1,930	156.4%	2,100	108.8%
Adjustment	(1,009)	–	(1,971)	–	(2,218)	–	(3,300)	–

(2) Number of Group Companies

	First nine months of FY2023	First nine months of FY2024	FY2023
Consolidated subsidiaries	43	46	44
Japan	17	19	18
Overseas	26	27	26
Equity-method affiliate	5	5	4
Japan	2	2	2
Overseas	3	3	2

(3) Consolidated Statements of Income

1. Consolidated Statements of Income

(Million yen)

	First nine months of FY2023		First nine months of FY2024		Year-on-year change	
	Amount	Percentage	Amount	Percentage	Amount	Rate of change
Net sales	225,697	100.0%	239,357	100.0%	13,660	6.1%
<By business segment>						
Spice / Seasoning / Processed Food Business	96,086	42.6%	100,877	42.1%	4,791	5.0%
Health Food Business	13,327	5.9%	13,508	5.6%	180	1.4%
International Food Business	41,937	18.6%	46,610	19.5%	4,672	11.1%
Restaurant Business	41,158	18.2%	44,969	18.8%	3,811	9.3%
Other Food Related Business	40,936	18.1%	41,513	17.3%	576	1.4%
Adjustment	(7,748)	(3.4%)	(8,119)	(3.4%)	(371)	–
Cost of sales	142,990	63.4%	150,775	63.0%	7,785	5.4%
Selling, general and administrative expenses	66,037	29.3%	70,882	29.6%	4,845	7.3%
Operating profit	16,669	7.4%	17,699	7.4%	1,030	6.2%
<By business segment>						
Spice / Seasoning / Processed Food Business	8,630	3.8%	10,798	4.5%	2,168	25.1%
Health Food Business	2,296	1.0%	2,365	1.0%	69	3.0%
International Food Business	2,284	1.0%	2,529	1.1%	245	10.7%
Restaurant Business	2,902	1.3%	2,897	1.2%	(5)	(0.2%)
Other Food Related Business	1,567	0.7%	1,081	0.5%	(485)	(31.0%)
Adjustment	(1,009)	(0.4%)	(1,971)	(0.8%)	(962)	–
Non-operating income	1,927	0.9%	1,809	0.8%	(118)	(6.1%)
Non-operating expenses	997	0.4%	1,113	0.5%	116	11.6%
Ordinary profit	17,599	7.8%	18,395	7.7%	796	4.5%
Extraordinary income	9,005	4.0%	1,972	0.8%	(7,033)	(78.1%)
Extraordinary losses	751	0.3%	574	0.2%	(177)	(23.5%)
Profit before income taxes	25,853	11.5%	19,793	8.3%	(6,060)	(23.4%)
Income taxes	8,178	3.6%	6,127	2.6%	(2,051)	(25.1%)
Profit	17,675	7.8%	13,666	5.7%	(4,009)	(22.7%)
Profit attributable to						
Profit attributable to owners of parent	16,362	7.2%	12,172	5.1%	(4,190)	(25.6%)
Profit attributable to non-controlling interests	1,313	0.6%	1,494	0.6%	181	13.8%
Comprehensive income	28,616	12.7%	11,723	4.9%	(16,893)	(59.0%)

2. Major Changes in Selling, General and Administrative Expenses

(Million yen)

	First nine months of FY2023	First nine months of FY2024	Year-on-year change
Advertising expenses	5,628	6,123	495
Transportation and storage costs	9,863	10,142	278
Sales commission	106	70	(36)
Promotion expenses	2,722	2,843	121
Personnel expenses	23,961	26,137	2,176
Research and development expenses	3,428	3,499	71
Amortization of goodwill	683	849	166
Other	19,646	21,220	1,573
Total selling, general and administrative expenses	66,037	70,882	4,845

3. Non-Operating Income (Expenses)

(Million yen)

	First nine months of FY2023	First nine months of FY2024	Year-on-year change
Interest income	238	215	(23)
Dividend income	488	569	81
Share of profit of entities accounted for using equity method	21	5	(16)
Rental income from buildings	662	656	(6)
Other	517	364	(154)
Total non-operating income	1,927	1,809	(118)
Interest expenses	163	58	(104)
Rental expenses	536	506	(29)
Foreign exchange losses	173	266	93
Other	125	282	156
Total non-operating expenses	997	1,113	116

4. Extraordinary Income (Losses)

(Million yen)

	First nine months of FY2023	First nine months of FY2024	Year-on-year change
Gain on sale of non-current assets	3	288	285
Gain on sale of investment securities	1,982	1,553	(429)
Gain on sale of restaurants	21	87	66
Gain on revision of retirement benefit plan	6,988	–	(6,988)
Other	11	43	32
Total extraordinary income	9,005	1,972	(7,033)
Loss on sale of non-current assets	14	8	(6)
Loss on retirement of non-current assets	165	162	(3)
Loss on valuation of investment securities	254	243	(11)
Loss on valuation of membership	–	0	0
Impairment losses	318	162	(156)
Other	0	–	(0)
Total extraordinary losses	751	574	(177)

5. Quarterly Statements

Consolidated

(Million yen)

	FY2023					FY2024				
	1Q	2Q	3Q	4Q	Cumulative total	1Q	2Q	3Q	4Q	Cumulative total
Net sales	70,453	72,371	82,873	73,904	299,600	74,733	80,231	84,393		239,357
Year-on-year change	4,130	4,863	10,885	4,662	24,540	4,280	7,860	1,520		13,660
Operating profit	4,914	3,153	8,603	2,800	19,470	5,572	3,686	8,442		17,699
Year-on-year change	(56)	491	1,911	438	2,784	658	533	(161)		1,030
Ordinary profit	5,252	3,517	8,830	3,486	21,085	5,724	3,914	8,757		18,395
Year-on-year change	(339)	144	2,252	728	2,785	472	397	(72)		796
Profit attributable to owners of parent	7,978	2,847	5,537	1,218	17,580	3,556	1,954	6,662		12,172
Year-on-year change	4,381	951	(577)	(848)	3,908	(4,422)	(893)	1,125		(4,190)
Comprehensive income	10,678	6,705	11,234	(293)	28,323	6,839	6,173	(1,289)		11,723
Year-on-year change	6,678	487	4,085	1,107	12,357	(3,838)	(532)	(12,523)		(16,893)

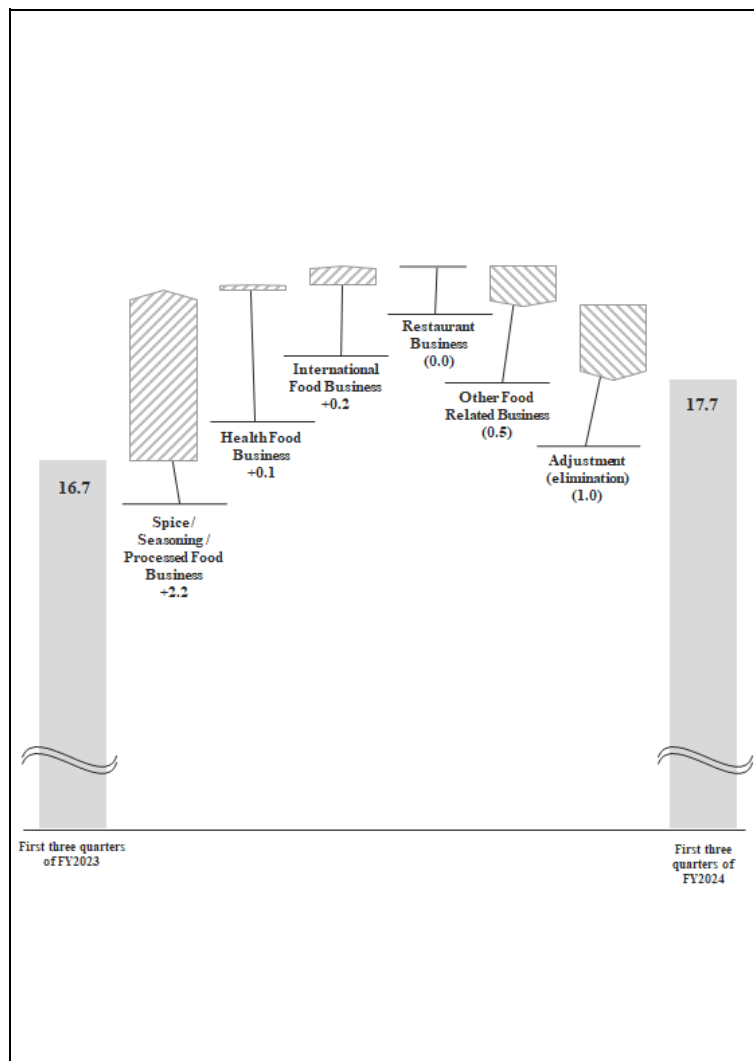
Net sales by business segment

Net sales	FY2023					FY2024				
	1Q	2Q	3Q	4Q	Cumulative total	1Q	2Q	3Q	4Q	Cumulative total
Spice / Seasoning / Processed Food Business	29,594	30,829	35,663	30,201	126,287	30,749	32,521	37,607		100,877
Year-on-year change	1,269	1,142	2,636	1,439	6,485	1,154	1,692	1,945		4,791
Health Food Business	4,136	4,468	4,724	3,538	16,865	4,276	4,445	4,786		13,508
Year-on-year change	26	56	149	115	346	140	(22)	62		180
International Food Business	13,441	13,015	15,481	14,437	56,375	15,014	15,748	15,848		46,610
Year-on-year change	2,645	1,191	3,135	529	7,500	1,573	2,733	367		4,672
Restaurant Business	12,897	13,915	14,345	13,974	55,132	14,240	15,338	15,391		44,969
Year-on-year change	1,563	2,303	1,910	985	6,761	1,342	1,423	1,046		3,811
Other Food Related Business	12,858	12,891	15,187	14,108	55,045	12,935	15,142	13,435		41,513
Year-on-year change	(1,062)	424	3,204	1,779	4,346	77	2,252	(1,752)		576
Adjustment	(2,474)	(2,747)	(2,527)	(2,354)	(10,103)	(2,480)	(2,964)	(2,675)		(8,119)
Year-on-year change	(311)	(252)	(149)	(185)	(897)	(6)	(217)	(147)		(371)

Operating profit by business segment

Operating profit	FY2023					FY2024				
	1Q	2Q	3Q	4Q	Cumulative total	1Q	2Q	3Q	4Q	Cumulative total
Spice / Seasoning / Processed Food Business	1,794	1,871	4,965	2,201	10,832	2,853	2,532	5,414		10,798
Year-on-year change	(457)	917	1,401	1,056	2,917	1,059	660	449		2,168
ROS	6.1%	6.1%	13.9%	7.3%	8.6%	9.3%	7.8%	14.4%		10.7%
Health Food Business	589	641	1,065	168	2,464	779	608	978		2,365
Year-on-year change	124	30	242	161	556	190	(33)	(87)		69
ROS	14.2%	14.4%	22.6%	4.8%	14.6%	18.2%	13.7%	20.4%		17.5%
International Food Business	1,175	(79)	1,188	783	3,067	1,085	613	832		2,529
Year-on-year change	(572)	(1,438)	(173)	(174)	(2,357)	(91)	692	(356)		245
ROS	8.7%	(0.6%)	7.7%	5.4%	5.4%	7.2%	3.9%	5.2%		5.4%
Restaurant Business	930	877	1,095	493	3,395	749	983	1,165		2,897
Year-on-year change	737	423	422	(455)	1,127	(180)	106	69		(5)
ROS	7.2%	6.3%	7.6%	3.5%	6.2%	5.3%	6.4%	7.6%		6.4%
Other Food Related Business	532	555	480	363	1,930	418	226	437		1,081
Year-on-year change	170	397	182	(53)	696	(113)	(329)	(43)		(485)
ROS	4.1%	4.3%	3.2%	2.6%	3.5%	3.2%	1.5%	3.3%		2.6%
Adjustment	(106)	(712)	(190)	(1,210)	(2,218)	(312)	(1,275)	(383)		(1,971)
Year-on-year change	(59)	164	(163)	(98)	(156)	(206)	(563)	(193)		(962)

6. Factors of Changes in Operating Profit by Business Segment (Billion yen)



Billion yen	Year-on-year change
Spice / Seasoning / Processed Food Business	+2.2
Change in sales*	+1.7
Change in cost of sales ratio*	+0.4
Marketing costs*	+0.5
Other expenses*	(0.7)
Affiliated companies, adjustment	+0.2
Health Food Business	+0.1
Change in sales	+0.1
Change in cost of sales ratio	(0.1)
Marketing costs	+0.0
Other expenses	(0.0)
International Food Business	+0.2
Business in the United States	(0.2)
Business in China	(0.1)
Businesses in Southeast Asia	+0.5
Exports and others	+0.0
Restaurant Business	(0.0)
Other Food Related Business	(0.5)
Delica Chef Corporation	(0.4)
Vox Trading Co., Ltd. (Consolidated)	(0.1)
Adjustment (elimination)	(1.0)
Changes in operating profit	+1.0

* Calculated based on results of House Foods Corporation and House Gaban Corporation

(4) Consolidated Balance Sheets

Consolidated Balance Sheets

(Million yen)

	FY2023		First nine months of FY2024		Increase/decrease from end of FY2023	Major factors for increase/decrease
	Amount	Percentage	Amount	Percentage	Amount	
Current assets	171,208	39.6%	180,209	41.9%	9,001	Increase in notes and accounts receivable - trade 9,208 Increase in securities 5,498 Decrease in cash and deposits (6,620)
Non-current assets	260,628	60.4%	249,438	58.1%	(11,190)	Decrease in investment securities (11,640) Decrease in goodwill (791) Increase in construction in progress 2,402
Total assets	431,836	100.0%	429,647	100.0%	(2,189)	
Current liabilities	65,777	15.2%	65,681	15.3%	(97)	Decrease in accounts payable - other (2,960) Decrease in short-term borrowings (665) Decrease in electronically recorded obligations - operating (259) Increase in notes and accounts payable - trade 4,035
Non-current liabilities	44,450	10.3%	44,791	10.4%	341	Increase in long-term borrowings 2,004 Decrease in deferred tax liabilities (1,997)
Total liabilities	110,227	25.5%	110,471	25.7%	244	
Total shareholders' equity	252,064	58.4%	251,827	58.6%	(236)	Increase in treasury shares (1,200) Increase in retained earnings 963
Total accumulated other comprehensive income	40,145	9.3%	37,993	8.8%	(2,152)	Decrease in valuation difference on available-for-sale securities (3,387) Increase in foreign currency translation adjustment 1,666
Non-controlling interests	29,400	6.8%	29,356	6.8%	(45)	
Total net assets	321,609	74.5%	319,176	74.3%	(2,433)	
Total liabilities and net assets	431,836	100.0%	429,647	100.0%	(2,189)	

(5) Capital Investment

Consolidated

(Million yen)

	First nine months of FY2023	First nine months of FY2024	FY2024 Forecast
Capital investment	9,268	9,544	15,800
Leases	379	577	400
Total	9,647	10,121	16,200

(6) Depreciation

Consolidated

(Million yen)

	First nine months of FY2023	First nine months of FY2024	FY2024 Forecast
Depreciation	9,333	9,542	12,900
Lease payments	414	539	700
Total	9,746	10,082	13,600

* Lease payments for leased property which is recorded as an asset according to the method for sales transactions are included in "depreciation."

(7) Major Management Indicators, etc.

Consolidated

	FY2023	First nine months of FY2024	FY2024 Forecast
Profit per share	180.53 yen	128.14 yen	140.38 yen
Net assets per share	3,016.19 yen	3,083.37 yen	3,129.46 yen
Return on invested capital	4.6%	–	4.8%
ATO	0.72 times	–	0.73 times
Ratio of operating profit to net sales	6.5%	7.4%	6.6%
EBITDA margin	11.0%	11.7%	10.9%
Ratio of ordinary profit to net sales	7.0%	7.7%	6.9%
Ratio of operating profit to total assets	4.7%	–	4.8%
ROE (Return on equity)	6.2%	–	4.5%
Equity ratio	67.7%	67.5%	66.9%
Dividend per share	47.00 yen	–	48.00 yen
Dividend payout ratio	26.0%	–	34.2%
Dividend payout ratio according to the basic policy on the return of earnings to shareholders	24.8%	–	–

*1 The Company's shares held by the House Foods Group Employee Shareholding Association Trust, which is a Trust-Type Employee Shareholding Incentive Plan (E-Ship®), are included in the number of treasury shares that are deducted in the calculation of the average number of common shares outstanding during the period for the purpose of calculating profit per share.

*2 The Company's shares held by the House Foods Group Employee Shareholding Association Trust, which is a Trust-Type Employee Shareholding Incentive Plan (E-Ship®), are included in the number of treasury shares that are deducted from the number of common shares at the end of the period to calculate the net assets per share.

*3 From FY2024, the Company's profit distribution policy has changed to a total return ratio of 40% or higher. Previously, the policy was a dividend payout ratio of at least 30% on a consolidated basis excluding the effects of extraordinary income/losses arising from business combination and the amortization of goodwill.

Number of employees	6,543 people	6,643 people	–
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* Excluding those on leave of absence and part-time workers

(8) Reference Information

1. Domestic market scale (according to the survey by House Foods)

(Billion yen)

	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023
Curry roux	52.9	51.3	50.5	46.9	47.1	50.7
Stew roux	19.6	18.9	18.9	18.0	18.5	19.1
Hashed beef sauce roux	7.1	7.1	7.3	6.6	6.3	7.1
Retort pouched curry	70.7	75.3	78.9	78.7	81.7	86.1
Spice in total	85.9	88.4	100.6	97.0	93.1	97.6

2. Curry roux market trends (SRI+)

FY2024		1Q	2Q	3Q	4Q	1H	2H	Cumulative total
Overall market	Average selling price	237 yen	239 yen	238 yen		238 yen		238 yen
	Change from the previous year	+22 yen	+4 yen	+0 yen		+13 yen		+9 yen
House Foods Corporation	Average selling price	246 yen	246 yen	244 yen		246 yen		245 yen
	Change from the previous year	+24 yen	+0 yen	-1 yen		+12 yen		+8 yen
	Share of amount	61.0%	62.7%	62.1%		61.9%		61.9%

Source: SRI+ monthly data of INTAGE Inc. (April 2024 – December 2024)

3. Trends by Business (Net Sales – Year on Year)

FY2024		1Q	2Q	3Q	4Q	1H	2H	Cumulative total
Spice / Seasoning / Processed Food Business (House Foods)								
Curry roux	*1	102.6%	110.4%	107.3%		106.4%		106.7%
Retort pouched curry	*1	99.9%	114.9%	104.4%		107.4%		106.4%
Stew roux	*1	95.4%	89.4%	112.7%		91.3%		103.5%
Spice	*1	106.7%	106.6%	101.3%		106.7%		104.7%
Health Food Business (House Wellness Foods)								
<i>Ukon No Chikara</i>	*1	98.2%	101.6%	100.7%		99.9%		100.3%
<i>C1000</i>	*1	98.9%	102.2%	106.8%		100.7%		102.6%
<i>Ichinichibun No Vitamin</i>	*1	98.8%	93.8%	104.1%		96.1%		98.5%
International Food Business (Local currency basis)								
Business in the United States		103.0%	102.6%	100.7%		102.8%		102.1%
Business in China		78.4%	101.7%	102.2%		90.3%		94.4%
Functional drinks business in Thailand		129.7%	165.5%	98.3%		145.9%		125.7%
Restaurant Business (Ichibanya)								
Net sales of all domestic restaurants		106.3%	108.9%	107.8%		107.6%		107.7%
Net sales of existing domestic restaurants		107.3%	109.8%	108.5%		108.6%		108.6%
Number of customers		103.1%	101.5%	95.1%		102.3%		99.9%
Average sales per customer		104.1%	108.2%	114.1%		106.2%		108.7%

*1: Results by product are based on shipments and are for reference only.