# Consolidated Financial Results for the Three months Ended June 30, 2008 (1Q FY2008)

Company name: House Foods Corporation
Stock exchange listing: Tokyo Stock Exchange

Osaka Securities Exchange

Stock code: 2810

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(Amounts of less than one million yen are rounded to the nearest million yen)

#### 1. Consolidated Financial Results for the Three months Ended June 30, 2008 (April 1, 2008, to June 30, 2008)

(1) Consolidated Results of Operations (Accumulated Total)

(Percentages show year-on-year changes.)

|                    | Net sales   |     | Operating income |      | Ordinary income |      | Net income  |       |
|--------------------|-------------|-----|------------------|------|-----------------|------|-------------|-------|
| Three months ended | Million yen | %   | Million yen      | %    | Million yen     | %    | Million yen | %     |
| June 30, 2008      | 53,910      | -   | 2,599            | -    | 2,874           | -    | 1,294       | -     |
| June 30, 2007      | 56,935      | 2.0 | 2,499            | 55.8 | 2,592           | 62.0 | 1,130       | (0.6) |

|                    | Net income per share (basic) | Net income per share (diluted) |
|--------------------|------------------------------|--------------------------------|
| Three months ended | Yen                          | Yen                            |
| June 30, 2008      | 11.79                        | -                              |
| June 30, 2007      | 10.29                        | -                              |

#### (2) Consolidated Financial Position

|                | Total assets | Net assets  | Equity ratio | Net assets per share |
|----------------|--------------|-------------|--------------|----------------------|
| As of          | Million yen  | Million yen | %            | Yen                  |
| June 30, 2008  | 226,415      | 181,140     | 79.6         | 1,641.69             |
| March 31, 2008 | 228,261      | 180,940     | 78.8         | 1,639.23             |

(Reference) Shareholders' equity: As of June 30, 2008: 180,217 million yen As of March 31, 2008: 179,949 million yen

#### 2. Dividends

|  | Dividend per share   |                       |                      |          |        |  |
|--|----------------------|-----------------------|----------------------|----------|--------|--|
| (base date)                            | End of first quarter | End of second quarter | End of third quarter | Year-end | Annual |  |
|  | Yen                  | Yen                   | Yen                  | Yen      | Yen    |  |
| Year ended March 31, 2008              | -                    | 11.00                 | -                    | 11.00    | 22.00  |  |
| Year ending March 31, 2009             | -                    | -                     | -                    | -        | -      |  |
| Year ending March 31, 2009 (forecasts) | -                    | 11.00                 | -                    | 11.00    | 22.00  |  |

Note: Revisions to dividend forecasts made during the current quarter: None

3. Consolidated Forecasts for the Fiscal Year Ending March 31, 2009 (April 1, 2008, to March 31, 2009)

(Percentage figures for the fiscal year represent the changes from the previous year, while percentage figures for the six months period represent the changes from the same period of the previous year.)

|                  | Net sales   |     | Operating inc | ome | Ordinary inco | ome  | Net incom   | e    | Net income per share |
|------------------|-------------|-----|---------------|-----|---------------|------|-------------|------|----------------------|
|                  | Million yen | %   | Million yen   | %   | Million yen   | %    | Million yen | %    | Yen                  |
| First six months | 119,000     | -   | 5,000         | -   | 5,500         | -    | 2,800       | -    | 25.51                |
| Full year        | 234,000     | ).1 | 9,700         | 9.7 | 10,900        | 21.5 | 5,200       | 45.4 | 47.37                |

Note: Revisions to consolidated financial forecasts made during the current quarter: None

#### 4. Others

(1) Changes of important subsidiaries during the period (changes of specific subsidiaries in accordance with changes in the scope of consolidation): None

Newly added: — Excluded: —

(2) Application of concise accounts procedures and particular accounts procedures in the preparation of the quarterly consolidated financial statements: Yes

Note: For details, please refer to "[Qualitative information, financial statements, etc.] 4. Other" on page 4.

- (3) Changes in accounting principles, procedures, and the method of presentation associated with the preparation of the quarterly consolidated financial statements (matters to be included in the section :"Basic, Important Matters for the Preparation of Quarterly Consolidated Financial Statements")
  - (i) Changes caused by revision of accounting standards: Yes

(ii) Changes other than (i): None

Note: For details, please refer to "[Qualitative information, financial statements, etc.] 4. Other" on page 4.

- (4) Number of shares outstanding (common stock):
  - (i) Number of shares outstanding at end of period (including treasury stock)

As of June 30, 2008: 110,878,734 shares As of March 31, 2008: 110,878,734 shares

(ii) Number of treasury stock at end of period:

As of June 30, 2008: 1,103,258 shares As of March 31, 2008: 1,102,461 shares

(iii) Average number of shares during the period(quarterly consolidated year-to-date period):

Three months ended June 30, 2008: 109,775,940 shares Three months ended June 30, 2007: 109,780,736 shares

#### \*Explanations and other special notes concerning the appropriate use of business performance forecasts

- The consolidated and non-consolidated business performance forecasts given in this document are based on assumptions, prospects, and future business plans, currently available on the date this document was published. Actual results may differ from these forecasts for a variety of reasons.
- Due to the use of a simplified sales system since April 1, 2008, a part of selling, general and administrative expenses are included in sales prices. This change will have the effect of reducing consolidated and non-consolidated forecasts of net sales for the fiscal year ending March 31, 2009, compared to the old method. There will be little impact on forecasts of operating income, ordinary income, and net income.
- For details of business performance forecasts other than the above, please refer to "[Qualitative information, financial statements, etc.] 3. Qualitative information concerning consolidated business performance forecasts" on page 3.

#### [Qualitative information, financial statements, etc.]

1. Qualitative information concerning the consolidated operating results

In the Japanese economy during the first quarter, corporate income was squeezed by the economic slowdown, which in turn was driven by the subprime loan problem and soaring resources prices, which show no signs of easing. Other factors, including the increasing softness of individual consumption in the face of rising prices, make the future of the economy appear increasingly severe.

In these circumstances, roux curry products and retort pouched curry products performed well, with the Group developing proactive marketing campaigns such as the "Fight Curry Project." Among other products, "Ukon no Chikara" also continued to show good sales results. However, because beverages such as "Rokko no Oishii Mizu" struggled in an environment of intensifying competition, consolidated sales for the first quarter slipped 5.3% in comparison with the same period the previous year, to 53,910 million yen. From April 1 this year, the Company has simplified its sales system, integrating some of the costs that it previously posted in selling, general and administrative expenses into sales prices. If compared on the same basis, the comparison of consolidated sales with the same period last year would show a fall in revenue of 0.7%.

Meanwhile, in terms of income, while prices of raw materials are rising, the Company's main curry products achieved increased revenue and the Company has taken steps to effectively manage marketing costs. Because of this and other factors, consolidated operating income rose 4.0% from the year-ago period, to 2,599 million yen, consolidated ordinary income increased 10.9%, to 2,874 million yen, and consolidated net income for the quarter increased 14.6%, to 1,294 million yen.

2. Qualitative information concerning the Company's consolidated financial situation

The consolidated financial situation during the first quarter of the term under review is as follows.

Total assets were 226,415 million yen, a decrease of 1,846 million yen in comparison to the end of the previous consolidated fiscal year.

Current assets increased 438 million yen, to 91,244 million yen. Although cash and bank deposits fell on factors such as the payment of taxes and dividends, etc., marketable securities increased with increases in negotiable deposits. Fixed assets finished at 135,172 million yen, a fall of 2,284 million yen on factors such as a decline in goodwill with amortization and a decrease in tangible fixed assets.

Liabilities were 45,276 million yen, a decrease of 2,046 million yen in comparison to the end of the previous consolidated fiscal year. Current liabilities fell 2,470 million yen, to 38,785 million yen. This was because although notes and accounts payable-trade increased, on the one hand, accounts payable-other fell. Long-term liabilities rose 425 million yen, to 6,491 million yen, as a fall in long-term accounts payable-other was more than offset by a rise in deferred tax liabilities and other factors.

Net assets increased 199 million yen, to 181,140 million yen, from the end of the previous fiscal year, given factors such as a rise in net unrealized gain on available-for-sale securities.

As a result, the equity ratio increased to 79.6%, up from 78.8% at the end of the previous fiscal year. Net assets per share rose from 1,639.23 yen to 1,641.69 yen.

3. Qualitative information concerning consolidated business performance forecasts

With respect to consolidated business performance forecasts, although there are some uncertainties such as the trend in raw material prices, no change has been made to the consolidated business performance forecasts announced on May 13, 2008.

#### 4. Other

(1) Transfers of important subsidiaries during the financial period (transfers of specific subsidiaries in accordance with changes in the scope of consolidation)

None

- (2) Application of concise accounts procedures and particular accounts procedures in the preparation of the quarterly consolidated financial statements
  - (i) Method for calculating tax expenses

The company has adopted a method of calculating tax expenses using a reasonable estimate of the effective tax rate following the application of tax effect accounting on current term net income before taxes and other adjustments for the consolidated fiscal year, and multiplying quarterly net income before taxes and other adjustments by this estimated effective tax rate.

- (3) Changes in accounting principles, procedures, and the method of presentation associated with the preparation of the quarterly consolidated financial statements
  - (i) From this consolidated fiscal year, the Company is applying the "Accounting Standard for Quarterly Financial Reporting" (ASBJ Statement No. 12) and the "Guidance on Accounting Standard for Quarterly Financial Reporting" (ASBJ Statement No.14). In addition, it is preparing the quarterly consolidated financial statements in accordance with the "Regulations for Quarterly Consolidated Financial Statements."
  - (ii) From this consolidated first quarter, the Company is applying the "Accounting Standard for Measurement of Inventories" (ASBJ Statement No. 9). The evaluation standard has changed to a cost accounting method (book price devaluation based on decreases in profitability). Also, in association with this change, losses on abandonment of raw materials, etc., which were previously posted in non-operating expenses, are now posted in sales expenses.

The impact on profit and loss due to this change will be minor.

The impacts on segment information are described in the relevant sections.

(iii) The company is applying the "Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements" (Practical Issues Task Force No. 18) from the first quarter of current consolidated fiscal year and has made the necessary corrections in the consolidated financial settlement of accounts.

As a result, retained earnings have decreased 172 million yen in comparison to the results calculated using the previous method, but there is no impact on profit and loss.

(iv) The company is applying the "Accounting Standard for Lease Transactions" (ASBJ Statement No. 13) and the "Guidance on Accounting Standard for Lease Transactions" (ASBJ Guidance No. 16) promptly from the first quarter of current consolidated fiscal year. Under these standards, the Company will change from accounting procedures conforming to methods related to normal lease transactions to accounting procedures conforming to methods related to normal sales and purchase transactions in regard to finance lease transactions not involving the transfer of ownership, and will post them as lease assets. In addition, the method for depreciating lease assets will be to make the lease period the period of depreciation and calculate depreciation on a straight line basis with a residual value of 0.

The company will continue to use accounting procedures that conform to methods related to normal lease transactions with respect to finance lease transactions not involving the transfer of ownership with a lease transaction start date prior to the initial year of application of the new method.

As a result, in comparison to the results calculated using the previous method, the Company has posted lease assets of 81 million yen in tangible fixed assets, and lease liabilities of 15 million yen in current liabilities and 66 million yen in fixed liabilities, but there is no impact on profit and loss.

## 5. Quarterly Consolidated Financial Statements (1) Quarterly Consolidated Balance Sheets

| Item                                | End of first three<br>period of current t<br>(As of June 30 | fiscal year | End of previous fiscal year<br>(As of March 31, 2008) |       |
|-------------------------------------|---|-------------|---|-------|
|                                     | Amount  | (%)         | Amount  | (%)   |
| Assets                              |   |             |   |       |
| Current assets                      | 91,244  | 40.3        | 90,806  | 39.8  |
| Cash and bank deposits              | 24,235  |             | 31,409  |       |
| Notes and accounts receivable-trade | 40,382  |             | 39,817  |       |
| Marketable securities               | 10,771  |             | 4,371   |       |
| Merchandise and products            | 7,339   |             | 6,623   |       |
| Work in process                     | 976   |             | 840   |       |
| Raw materials and supplies          | 2,855   |             | 3,023   |       |
| Deferred tax assets                 | 3,038   |             | 3,041   |       |
| Other current assets                | 1,656   |             | 1,690   |       |
| Allowance for doubtful accounts     | (9)   |             | (8)   |       |
| Fixed assets                        | 135,172   | 59.7        | 137,455   | 60.2  |
| Property, plant and equipment       | 61,608  | 27.2        | 62,667  | 27.5  |
| Buildings and structures            | 20,860  |             | 21,395  |       |
| Machinery, equipment and vehicles   | 11,884  |             | 12,628  |       |
| Land                                | 27,023  |             | 27,113  |       |
| Construction in progress            | 534   |             | 274   |       |
| Other tangible fixed assets         | 1,307   |             | 1,257   |       |
| Intangible fixed assets             | 16,517  | 7.3         | 17,739  | 7.8   |
| Goodwill                            | 13,333  |             | 14,503  |       |
| Software                            | 2,788   |             | 1,879   |       |
| Software in progress                | 239   |             | 1,166   |       |
| Other intangible fixed assets       | 157   |             | 191   |       |
| Investments and other assets        | 57,046  | 25.2        | 57,049  | 25.0  |
| Investment securities               | 48,626  |             | 48,932  |       |
| Long-term loans receivable          | 43  |             | 34  |       |
| Deferred tax assets                 | 208   |             | 208   |       |
| Long-term time deposits             | 2,100   |             | 2,100   |       |
| Prepaid pension cost                | 3,541   |             | 3,191   |       |
| Other investments                   | 2,724   |             | 2,779   |       |
| Allowance for doubtful accounts     | (195)   |             | (195)   |       |
| Total assets                        | 226,415   | 100.0       | 228,261   | 100.0 |

| Item   | End of first three<br>period of current f<br>(As of June 30, | iscal year | End of previous fiscal year (As of March 31, 2008) |       |
|--|--|------------|--|-------|
|  | Amount   | (%)        | Amount   | (%)   |
| Liabilities  |  |            |  |       |
| Current liabilities  | 38,785   | 17.1       | 41,255   | 18.1  |
| Notes and accounts payable-trade                                     | 21,275   |            | 20,156   |       |
| Short-term loans payable   | 558  |            | 603  |       |
| Accounts payable-other   | 11,386   |            | 14,719   |       |
| Accrued income taxes   | 1,357  |            | 1,748  |       |
| Reserve for bonuses for directors and corporate auditors             | 14   |            | 76   |       |
| Other current liabilities  | 4,194  |            | 3,954  |       |
| Long-term liabilities  | 6,491  | 2.9        | 6,066  | 2.7   |
| Long-term accounts payable-other                                     | 681  |            | 846  |       |
| Deferred tax liabilities   | 2,525  |            | 1,871  |       |
| Reserve for retirement benefits                                      | 2,620  |            | 2,731  |       |
| Reserve for retirement benefits for directors and corporate auditors | 20   |            | 20   |       |
| Other long-term liabilities  | 645  |            | 598  |       |
| Total liabilities  | 45,276   | 20.0       | 47,321   | 20.7  |
| Net assets   |  |            |  |       |
| Shareholders' equity   | 176,397  | 77.9       | 176,483  | 77.3  |
| Common stock   | 9,948  | 4.4        | 9,948  | 4.4   |
| Capital surplus  | 23,868   | 10.5       | 23,868   | 10.5  |
| Retained earnings  | 143,892  | 63.6       | 143,977  | 63.1  |
| Treasury stock   | (1,312)  | (0.6)      | (1,311)  | (0.6) |
| Valuation and translation adjustments                                | 3,820  | 1.7        | 3,465  | 1.5   |
| Net unrealized gain on available-for-sale securities                 | 4,700  | 2.1        | 3,755  | 1.6   |
| Foreign currency translation adjustments                             | (879)  | (0.4)      | (289)  | (0.1) |
| Minority interests   | 922  | 0.4        | 992  | 0.4   |
| Total net assets   | 181,140  | 80.0       | 180,940  | 79.3  |
| Total liabilities and net assets                                     | 226,415  | 100.0      | 228,261  | 100.0 |

## (2) Quarterly Consolidated Statements of Income

(Million yen)

|   | (Millio                 | n yen)    |
|---|-------------------------|-----------|
|   | First three-month j     | period    |
| •.  | of current fiscal       | year      |
| Item  | (April 1, 2008 - June 3 | 30, 2008) |
|   | Amount                  | (%)       |
| Net sales   | 53,910                  | 100.0     |
| Cost of sales   | 29,314                  | 54.4      |
| Gross profit  | 24,596                  | 45.6      |
| Selling, general and administrative expenses                          | 21,997                  | 40.8      |
| Advertising expenses  | 3,410                   |           |
| Transport and warehouse expenses                                      | 1,844                   |           |
| Sales commissions   | 1,093                   |           |
| Sales promotion expenses  | 6,844                   |           |
| Employee salaries, allowances and bonuses                             | 3,056                   |           |
| Provision of reserve for bonuses for directors and corporate auditors | 14                      |           |
| Depreciation and amortization   | 261                     |           |
| Amortization of goodwill  | 1,027                   |           |
| Rental charges  | 345                     |           |
| Experiment and research expenses                                      | 888                     |           |
| Other   | 3,215                   |           |
| Operating income  | 2,599                   | 4.8       |
| Non-operating income  | 294                     | 0.5       |
| Interest received   | 102                     |           |
| Dividends received  | 31                      |           |
| Gain on equity of affiliated companies                                | 83                      |           |
| Other   | 77                      |           |
| Non-operating expenses  | 19                      | 0.0       |
| Interest expenses   | 9                       |           |
| Other   | 10                      |           |
| Ordinary income   | 2,874                   | 5.3       |
| Extraordinary gains   | 1                       | 0.0       |
| Gain on sale of fixed assets  | 1                       |           |
| Extraordinary losses  | 222                     | 0.4       |
| Loss on disposal of fixed assets                                      | 81                      |           |
| Loss on revision of retirement benefit plan                           | 129                     |           |
| Other   | 12                      |           |
| Income before income taxes and minority interests                     | 2,654                   | 4.9       |
| Income inhabitant taxes and enterprise taxes                          | 1,372                   | 2.5       |
| Minority interests  | (13)                    | (0.0)     |
| Net income  | 1,294                   | 2.4       |
|   |                         |           |

Note: "Income taxes deferred" is presented including "Income inhabitant taxes and enterprise taxes."

## (3) Quarterly Consolidated Statements of Cash Flows

|  | First three-month period        |
|--|---------------------------------|
|  | of current fiscal year          |
| Item   | (April 1, 2008 - June 30, 2008) |
|  | Amount                          |
| I Cash flows from operating activities                               |                                 |
| Income before income taxes and minority interests                    | 2,654                           |
| Depreciation and amortization  | 1,465                           |
| Amortization of goodwill   | 1,027                           |
| Gain on equity of affiliated companies                               | (83)                            |
| Increase in allowance for doubtful accounts                          | 0                               |
| Decrease in reserve for bonuses for directors and corporate auditors | (62)                            |
| Decrease in reserve for retirement benefits                          | (111)                           |
| Interest and dividend income   | (133)                           |
| Interest expenses  | 9                               |
| Foreign exchange gain  | (31)                            |
| Loss on sale of marketable and investment securities                 | 1                               |
| Gain on sale of fixed assets   | (1)                             |
| Loss on disposal of fixed assets                                     | 81                              |
| Increase in trade receivables  | (645)                           |
| Increase in inventories  | (706)                           |
| Increase in trade payables   | 1,187                           |
| Decrease in accrued bonuses  | (7)                             |
| Increase in other assets   | (397)                           |
| Decrease in other liabilities  | (1,184)                         |
| Subtotal   | 3,062                           |
| Interest and dividends received                                      | 205                             |
| Interest paid  | (16)                            |
| Income taxes paid  | (1,649)                         |
| Net cash provided by operating activities                            | 1,602                           |
| II Cash flows from investing activities                              |                                 |
| Proceeds from withdrawal of time deposit account                     | 20                              |
| Payment for acquisition of marketable securities                     | (899)                           |
| Proceeds from sale of marketable securities                          | 2,899                           |
| Payment for acquisition of property, plant and equipment             | (2,714)                         |
| Proceeds from sale of property, plant and equipment                  | 3                               |
| Payment for acquisition of intangible fixed assets                   | (331)                           |
| Payment for acquisition of investment securities                     | (6)                             |
| Proceeds from sale of investment securities                          | 3                               |
| Net cash used in investing activities                                | (1,024)                         |
| III Cash flows from financing activities                             |                                 |
| Proceeds from short-term borrowing                                   | 443                             |
| Repayment of short-term borrowing                                    | (436)                           |
| Payment for acquisition of treasury stock                            | (1)                             |
| Dividend payments by the parent company                              | (1,121)                         |
| Dividends paid to minority shareholders                              | (17)                            |
| Net cash used in financing activities                                | (1,133)                         |
| IV Effect of exchange rate changes on cash and cash equivalents      | (200)                           |
| V Decrease in cash and cash equivalents                              | (754)                           |
| VI Cash and cash equivalents at beginning of period                  | 31,389                          |
| VII Cash and cash equivalents at end of period                       | 30,635                          |

From this consolidated fiscal year, the Company is applying the "Accounting Standard for Quarterly Financial Reporting" (ASBJ Statement No. 12) and the "Guidance on Accounting Standard for Quarterly Financial Reporting" (ASBJ Statement No. 14). In addition, it is preparing the quarterly consolidated financial statements in accordance with the "Regulations for Quarterly Consolidated Financial Statements."

### (4) Notes on Assumptions as a Going Concern

None

#### (5) Segment Information

[Segment information by operating segment]

First three-month period of current consolidated fiscal year (April 1, 2008 - June 30, 2008)

(Million yen)

|  |        |   |        |                            | (            |
|--|--------|---|--------|----------------------------|--------------|
|  | Foods  | Transport<br>and<br>Warehouse<br>Operations | Total  | Eliminations and corporate | Consolidated |
| Net sales                              |        |   |        |                            |              |
| (1) Sales - outside customers          | 51,103 | 2,807                                       | 53,910 | -                          | 53,910       |
| (2) Sales and transfer - inter-segment | 1      | 3,058                                       | 3,059  | (3,059)                    | -            |
| Total                                  | 51,104 | 5,865                                       | 56,969 | (3,059)                    | 53,910       |
| Operating income                       | 3,476  | 114   | 3,590  | (991)                      | 2,599        |

#### Notes:

- 1. Operating segments are classified by product category and product similarity.
- 2. Major products by operating segment
  - (1) Food: Food, beverages and restaurants
  - (2) Transport and Warehouse Operations: Transport and warehousing
- 3. Because all operating expenses are allocated to each operating segment, there are no undistributed operating expenses.
- 4. The insurance agency business that was previously recognized in the "Other business" segment is included in the "Transport and Warehouse Operations" operating segment due to its minor significance.
- 5. As described in "Changes in accounting principles, procedures, and the method of presentation associated with the preparation of the quarterly consolidated financial statements", from this consolidated first quarter, the Company is applying the "Accounting Standard for Measurement of Inventories." The impact on profit and loss due to this change will be minor.

## (6) Notes in the event of material changes in the value of shareholder's equity

None

## [Reference] Summary of Quarterly Consolidated Statements of Income

(Million yen)

| Net sales  |   |                      |              | (1711                  | mon yen)    |
|--|---|----------------------|--------------|------------------------|-------------|
| Net sales  |   |                      |              | Reference              | <u>e</u>    |
| Amount   (%)   |   | First three-mon      | th period    | Previous fiscal year   |             |
| Net sales  | Item  | of previous fis      | scal year    | (April 1, 2007 - Marcl | h 31, 2008) |
| Net sales         56,935         100.0         233,826         100           Cost of sales         29,955         52.6         123,060         52           Gross profit         26,980         47.4         110,766         47           Selling, general and administrative expenses         24,481         43.0         101,922         43           Operating income         2,499         4.4         8,844         3           Non-operating income         201         0.4         1,273         0           Interest and dividends received         76         838         38           Other         125         435         38           Non-operating expenses         108         0.2         1,148         0           Interest expenses         6         38         38           Loss on disposal of raw materials         -         238         491           Loss on equity of affiliated companies         79         491         491           Foreign exchange loss         -         242         242           Other         2,592         4.6         8,969         3           Extraordinary gains         13         0.0         562         0           Gain on sa  |   | (April 1, 2007 - Jur | ne 30, 2007) |                        |             |
| Cost of sales         29,955         52.6         123,060         52           Gross profit         26,980         47.4         110,766         47           Selling, general and administrative expenses         24,481         43.0         101,922         43           Operating income         2,499         4.4         8,844         3           Non-operating income         201         0.4         1,273         0           Interest and dividends received         76         838         38           Other         125         435         38           Non-operating expenses         108         0.2         1,148         0           Interest expenses         6         38         38         0           Loss on disposal of raw materials         -         238         238           Loss on equity of affiliated companies         79         491         491           Foreign exchange loss         -         242         242           Other         2,592         4.6         8,969         3           Extraordinary gains         13         0.0         562         0           Gain on sale of fixed assets         0         13         1         318 <tr< td=""><td></td><td>Amount</td><td>(%)</td><td>Amount</td><td>(%)</td></tr<> |   | Amount               | (%)          | Amount                 | (%)         |
| Gross profit         26,980         47.4         110,766         47           Selling, general and administrative expenses         24,481         43.0         101,922         43           Operating income         2,499         4.4         8,844         3           Non-operating income         201         0.4         1,273         0           Interest and dividends received         76         838         838           Other         125         435         1           Non-operating expenses         108         0.2         1,148         0           Interest expenses         6         38         38         0         2         1,148         0           Loss on disposal of raw materials         -         238         238         0         238         0         1         238         0         1         1         491         1         242         0         0         1         3         1         0         0         1         3         1         0         1         3         1         0         1         3         1         0         1         3         1         0         1         3         1         3         1         0  | Net sales   | 56,935               | 100.0        | 233,826                | 100.0       |
| Selling, general and administrative expenses         24,481         43.0         101,922         43           Operating income         2,499         4.4         8,844         3           Non-operating income         201         0.4         1,273         0           Interest and dividends received         76         838         838           Other         125         435         1         445         1           Non-operating expenses         108         0.2         1,148         0         0         1,148         0         0         1,148         0         0         1,148         0         0         1,148         0         0         1,148         0         0         1,148         0         0         1,148         0         0         3         8         1,148         0         0         1,148         0         0         1,148         0         0         1         3         1         0         1         1         1         1         4         1         1         1         1         1         1         1         1         3         1         3         1         1         1         1         1         1         1  | Cost of sales                                     | 29,955               | 52.6         | 123,060                | 52.6        |
| Operating income         2,499         4.4         8,844         3           Non-operating income         201         0.4         1,273         0           Interest and dividends received         76         838         0           Other         125         435         435           Non-operating expenses         108         0.2         1,148         0           Interest expenses         6         38         238         1           Loss on disposal of raw materials         -         238         491         238         491   | Gross profit                                      | 26,980               | 47.4         | 110,766                | 47.4        |
| Non-operating income         201         0.4         1,273         0           Interest and dividends received         76         838           Other         125         435           Non-operating expenses         108         0.2         1,148         0           Interest expenses         6         38         138         0.2         1,148         0           Interest expenses         6         38         238         0         1,148         0           Loss on disposal of raw materials         -         238         238         0         1         1         1         1         1         2         2         1 <td< td=""><td>Selling, general and administrative expenses</td><td>24,481</td><td>43.0</td><td>101,922</td><td>43.6</td></td<> | Selling, general and administrative expenses      | 24,481               | 43.0         | 101,922                | 43.6        |
| Interest and dividends received  | Operating income                                  | 2,499                | 4.4          | 8,844                  | 3.8         |
| Other         125         435           Non-operating expenses         108         0.2         1,148         0           Interest expenses         6         38         1         38         1         238         1         238         1         238         1         491         1         491         1         491         5         242   | Non-operating income                              | 201                  | 0.4          | 1,273                  | 0.5         |
| Non-operating expenses         108         0.2         1,148         0           Interest expenses         6         38           Loss on disposal of raw materials         -         238           Loss on equity of affiliated companies         79         491           Foreign exchange loss         -         242           Other         23         139           Ordinary income         2,592         4.6         8,969         3           Extraordinary gains         13         0.0         562         0           Gain on sale of fixed assets         0         13         13           Gain on sale of investment securities         11         318         220           Other         2         11         220         11           Extraordinary losses         370         0.7         992         0           Loss on disposal of fixed assets         8         203           Loss on write-down of investment securities         -         373           Loss on write-down of golf club memberships         -         23   | Interest and dividends received                   | 76                   |              | 838                    |             |
| Interest expenses  | Other   | 125                  |              | 435                    |             |
| Loss on disposal of raw materials       -       238         Loss on equity of affiliated companies       79       491         Foreign exchange loss       -       242         Other       23       139         Ordinary income       2,592       4.6       8,969       3         Extraordinary gains       13       0.0       562       0         Gain on sale of fixed assets       0       13         Gain on sale of investment securities       11       318         Gain on sale of affiliated companies' stock       -       220         Other       2       11         Extraordinary losses       370       0.7       992       0         Loss on disposal of fixed assets       8       203         Loss on write-down of investment securities       -       373         Loss on write-down of golf club memberships       -       23   | Non-operating expenses                            | 108                  | 0.2          | 1,148                  | 0.5         |
| Loss on equity of affiliated companies       79       491         Foreign exchange loss       -       242         Other       23       139         Ordinary income       2,592       4.6       8,969       3         Extraordinary gains       13       0.0       562       0         Gain on sale of fixed assets       0       13       318         Gain on sale of investment securities       11       318       318         Gain on sale of affiliated companies' stock       -       220       11         Other       2       11       11       Extraordinary losses       370       0.7       992       0         Loss on disposal of fixed assets       8       203       23       23       23       23         Loss on write-down of golf club memberships       -       373       23       23       23   | Interest expenses                                 | 6                    |              | 38                     |             |
| Foreign exchange loss         -         242           Other         23         139           Ordinary income         2,592         4.6         8,969         3           Extraordinary gains         13         0.0         562         0           Gain on sale of fixed assets         0         13         318           Gain on sale of investment securities         11         318         220           Other         2         11         11         Extraordinary losses         370         0.7         992         0           Loss on disposal of fixed assets         8         203   | Loss on disposal of raw materials                 | -                    |              | 238                    |             |
| Other         23         139           Ordinary income         2,592         4.6         8,969         3           Extraordinary gains         13         0.0         562         0           Gain on sale of fixed assets         0         13         318           Gain on sale of investment securities         11         318           Gain on sale of affiliated companies' stock         -         220           Other         2         11           Extraordinary losses         370         0.7         992         0           Loss on disposal of fixed assets         8         203           Loss on write-down of investment securities         -         373           Loss on write-down of golf club memberships         -         23   | Loss on equity of affiliated companies            | 79                   |              | 491                    |             |
| Ordinary income         2,592         4.6         8,969         3           Extraordinary gains         13         0.0         562         0           Gain on sale of fixed assets         0         13         13           Gain on sale of investment securities         11         318         318           Gain on sale of affiliated companies' stock         -         220         220           Other         2         11         11         220         220           Extraordinary losses         370         0.7         992         0           Loss on disposal of fixed assets         8         203         203           Loss on write-down of investment securities         -         373         373           Loss on write-down of golf club memberships         -         23  | Foreign exchange loss                             | -                    |              | 242                    |             |
| Extraordinary gains       13       0.0       562       0         Gain on sale of fixed assets       0       13         Gain on sale of investment securities       11       318         Gain on sale of affiliated companies' stock       -       220         Other       2       11         Extraordinary losses       370       0.7       992       0         Loss on disposal of fixed assets       8       203         Loss on write-down of investment securities       -       373         Loss on write-down of golf club memberships       -       23  | Other   | 23                   |              | 139                    |             |
| Gain on sale of fixed assets  Gain on sale of investment securities  Gain on sale of affiliated companies' stock  Other  Extraordinary losses  Loss on disposal of fixed assets  Loss on write-down of investment securities  Loss on write-down of golf club memberships  11  318  220  220  0.7  992  0  23  14  203  203  203  203  203  203  203  20   | Ordinary income                                   | 2,592                | 4.6          | 8,969                  | 3.8         |
| Gain on sale of investment securities  Gain on sale of affiliated companies' stock  Other  2  Extraordinary losses  Loss on disposal of fixed assets  Loss on write-down of investment securities  Loss on write-down of golf club memberships  11  318  220  0.7  992  0  373  23   | Extraordinary gains                               | 13                   | 0.0          | 562                    | 0.2         |
| Gain on sale of affiliated companies' stock  Other  2  Extraordinary losses  370  Loss on disposal of fixed assets  Loss on write-down of investment securities  Loss on write-down of golf club memberships  -  220  0.7  992  0  23  | Gain on sale of fixed assets                      | 0                    |              | 13                     |             |
| Other 2 11  Extraordinary losses 370 0.7 992 0  Loss on disposal of fixed assets 8 203  Loss on write-down of investment securities - 373  Loss on write-down of golf club memberships - 23  | Gain on sale of investment securities             | 11                   |              | 318                    |             |
| Extraordinary losses3700.79920Loss on disposal of fixed assets8203Loss on write-down of investment securities-373Loss on write-down of golf club memberships-23  | Gain on sale of affiliated companies' stock       | -                    |              | 220                    |             |
| Loss on disposal of fixed assets  Loss on write-down of investment securities  Loss on write-down of golf club memberships  - 23   | Other   | 2                    |              | 11                     |             |
| Loss on write-down of investment securities - 373 Loss on write-down of golf club memberships - 23   | Extraordinary losses                              | 370                  | 0.7          | 992                    | 0.4         |
| Loss on write-down of golf club memberships - 23   | Loss on disposal of fixed assets                  | 8                    |              | 203                    |             |
|  | Loss on write-down of investment securities       | -                    |              | 373                    |             |
| Impairment loss on fixed assets 361 361  | Loss on write-down of golf club memberships       | -                    |              | 23                     |             |
|  | Impairment loss on fixed assets                   | 361                  |              | 361                    |             |
| Other 1 32   | Other   | 1                    |              | 32                     |             |
| Income before income taxes and minority interests   2,234   3.9   8,538   3  | Income before income taxes and minority interests | 2,234                | 3.9          | 8,538                  | 3.7         |
| Income inhabitant taxes and enterprise taxes 782 1.4 4,479 1   | Income inhabitant taxes and enterprise taxes      | 782                  | 1.4          | 4,479                  | 1.9         |
| Minority interests 323 0.6 484 0   | Minority interests                                | 323                  | 0.6          | 484                    | 0.2         |
| <b>Net income</b> 1,130 2.0 3,575 1  | Net income  | 1,130                | 2.0          | 3,575                  | 1.5         |

Note: "Income taxes deferred" is presented including "Income inhabitant taxes and enterprise taxes."

## [Reference] Quarterly Consolidated Statements of Cash Flows

|   |  | (Million yen)  |  |
|---|--|--|--|
| Item  | First three-month period<br>of previous fiscal year<br>(April 1, 2007 - June 30, 2007) | Reference<br>Previous fiscal year<br>(April 1, 2007 - March 31, 2008 |  |
|   | Amount   | Amount   |  |
| I Cash flows from operating activities  |  |  |  |
| Income before income taxes and minority interests   | 2,234  | 8,538  |  |
| Depreciation and amortization   | 1,300  | 5,822  |  |
| Amortization of goodwill  | 691  | 3,436  |  |
| Impairment loss   | 361  | 361  |  |
| Loss on equity of affiliated companies  | 79   | 491  |  |
| Loss on write-down of investment securities and golf club memberships                             | -  | 373  |  |
| Decrease in allowance for doubtful accounts   | (30)   | (10)   |  |
| Decrease in reserve for bonuses for directors and corporate auditors                              | (80)   | (5)  |  |
| Decrease in reserve for retirement benefits for directors and corporate auditors                  | (21)   | (12)   |  |
| Decrease in reserve for retirement benefits   | (116)  | (488)  |  |
| Interest and dividend income  | (76)   | (838)  |  |
| Interest expenses   | 6  | 38   |  |
| Foreign exchange loss (gain)  | (12)   | 40   |  |
| Gain on sale of investment securities   | (11)   | (318)  |  |
| Gain on sale of affiliated companies' stock   | -  | (220)  |  |
| Gain on sale of fixed assets  | (0)  | (13)   |  |
| Loss on disposal of fixed assets  | 8  | 203  |  |
| Decrease (Increase) in trade receivables  | (432)  | 1,939  |  |
| Decrease (Increase) in inventories  | (1,322)  | 273  |  |
| Increase (Decrease) in trade payables   | 1,514  | (2,278)  |  |
| Decrease in accrued bonuses   | (13)   | (40)   |  |
| Increase in other assets  | (1,113)  | (1,664)  |  |
| Decrease in other liabilities   | (1,893)  | (1,716)  |  |
| Subtotal  | 1,075  | 13,914   |  |
| Interest and dividends received   | 328  | 951  |  |
| Interest paid   | (12)   | (37)   |  |
| Income taxes paid   | (1,870)  | (3,865)  |  |
| Net cash provided by operating activities   | (479)  | 10,963   |  |
| II Cash flows from investing activities   |  |  |  |
| Proceeds from withdrawal of time deposit account  | -  | 500  |  |
| Payment for deposit in time deposit account   | -  | (20)   |  |
| Payment for acquisition of marketable securities  | (299)  | (2,421)  |  |
| Proceeds from sale of marketable securities   | 1,000  | 4,125  |  |
| Payment for acquisition of property, plant and equipment  | (677)  | (3,508)  |  |
| Proceeds from sale of property, plant and equipment   | 1  | 28   |  |
| Payment for acquisition of intangible fixed assets  | (257)  | (1,284)  |  |
| Payment for acquisition of investment securities  | (791)  | (1,096)  |  |
| Proceeds from sale of investment securities   | 529  | 3,042  |  |
| Proceeds from sales of affiliated companies' stock accompanying changes in scope of consolidation | -  | 500  |  |
| Payment to minority shareholders for additional acquisition of consolidated subsidiaries' stock   | -  | (10,805)   |  |
| Additional investment in affiliated companies   | -  | (600)  |  |
| Proceeds from collection of loans receivable  | 46   | 35   |  |
| Net cash used in investing activities   | (449)  | (11,504)   |  |

|   |  | (iviiiioii yeii)  |
|---|--|---|
| Item  | First three-month period of previous fiscal year (April 1, 2007 - June 30, 2007) | Reference<br>Previous fiscal year<br>(April 1, 2007 - March 31, 2008) |
|   | Amount   | Amount  |
| III Cash flows from financing activities                        |  |   |
| Proceeds from short-term borrowing                              | 148  | 1,084   |
| Repayment of short-term borrowing                               | (64)   | (716)   |
| Payment for acquisition of treasury stock                       | (1)  | (9)   |
| Dividends paid  | (2,255)  | (3,619)   |
| Proceeds from issuance of stock to minority shareholders        | -  | 124   |
| Dividends paid to minority shareholders                         | (3)  | (896)   |
| Net cash used in financing activities                           | (2,175)  | (4,032)   |
| IV Effect of exchange rate changes on cash and cash equivalents | (0)  | (95)  |
| V Decrease in cash and cash equivalents                         | (3,104)  | (4,668)   |
| VI Cash and cash equivalents at beginning of period             | 36,057   | 36,057  |
| VII Cash and cash equivalents at end of period                  | 32,953   | 31,389  |

## [Reference] Segment Information

[Segment Information by Operating Segment]

First three-month period of previous consolidated fiscal year (April 1, 2007 - June 30, 2007)

(Million yen)

|   | Foods   | Transport<br>and<br>Warehouse<br>Operations | Total   | Eliminations and corporate | Consolidated |
|---|---------|---|---------|----------------------------|--------------|
| I. Net sales and operating income (loss)                |         |   |         |                            |              |
| Net sales   |         |   |         |                            |              |
| (1) Sales - outside customers                           | 54,193  | 2,742                                       | 56,935  | -                          | 56,935       |
| (2) Sales and transfer - inter-segment                  | 0       | 3,425                                       | 3,425   | (3,425)                    | -            |
| Total   | 54,193  | 6,167                                       | 60,360  | (3,425)                    | 56,935       |
| Operating expenses                                      | 51,374  | 5,914                                       | 57,288  | (2,852)                    | 54,436       |
| Operating income  | 2,819   | 253   | 3,072   | (573)                      | 2,499        |
| II. Assets, depreciation cost, and capital expenditures |         |   |         |                            |              |
| Assets  | 253,456 | 7,494                                       | 260,950 | (18,886)                   | 242,065      |
| Depreciation cost                                       | 1,254   | 49  | 1,302   | -                          | 1,302        |
| Capital expenditures                                    | 714     | 49  | 763     | -                          | 763          |

Previous consolidated fiscal year (April 1, 2007 - March 31, 2008)

(Million yen)

|   | Foods   | Transport<br>and<br>Warehouse<br>Operations | Total   | Eliminations and corporate | Consolidated |
|---|---------|---|---------|----------------------------|--------------|
| I. Net sales and operating income (loss)                                |         |   |         |                            |              |
| Net sales   |         |   |         |                            |              |
| (1) Sales - outside customers   | 222,757 | 11,069                                      | 233,826 | -                          | 233,826      |
| (2) Sales and transfer - inter-segment                                  | 1       | 13,044                                      | 13,045  | (13,045)                   | -            |
| Total   | 222,757 | 24,113                                      | 246,871 | (13,045)                   | 233,826      |
| Operating expenses  | 211,656 | 23,321                                      | 234,977 | (9,996)                    | 224,982      |
| Operating income  | 11,101  | 792   | 11,893  | (3,049)                    | 8,844        |
| II. Assets, depreciation cost, impairment loss and capital expenditures |         |   |         |                            |              |
| Assets  | 244,629 | 7,818                                       | 252,447 | (24,186)                   | 228,261      |
| Depreciation cost   | 5,584   | 238   | 5,822   | -                          | 5,822        |
| Impairment loss   | 361     | -   | 361     | -                          | 361          |
| Capital expenditures  | 6,368   | 231   | 6,599   | -                          | 6,599        |
|   |         |   |         |                            |              |

#### Notes:

- 1. Operating segments are classified by product category and product similarity.
- 2. Major products by operating segment
  - (1) Food: Food, beverages and restaurants
  - (2) Transport and Warehouse Operations: Transport and warehousing
- 3. Because all operating expenses are allocated to each operating segment, there are no undistributed operating expenses.
- 4. The insurance agency business that was previously recognized in the "Other business" segment is included in the "Transport and Warehouse Operations" operating segment due to its minor significance.

### [Reference] Summary of Non-Consolidated Financial Results

1. Non-Consolidated Financial Results for the Three months Ended June 30, 2008 (April 1, 2008, to June 30, 2008)

Million yen

2,728

1,893

Operating income

%

154.5

(1) Non-Consolidated Results of Operations (Accumulated Total)

Million yen

37,929

40,232

Net sales

%

3.9

| (Percentages show year-on-year changes.) |       |             |       |  |  |  |  |
|--|-------|-------------|-------|--|--|--|--|
| Ordinary i                               | ncome | Net inco    | me    |  |  |  |  |
| Million yen                              | %     | Million yen | %     |  |  |  |  |
| 3,661                                    | -     | 2,149       | -     |  |  |  |  |
| 3,858                                    | 323.6 | 2,878       | 175.2 |  |  |  |  |

|                    | Net income per share (basic) | Net income per share (diluted) |
|--------------------|------------------------------|--------------------------------|
| Three months ended | Yen                          | Yen                            |
| June 30, 2008      | 19.57                        | -                              |
| June 30, 2007      | 26.21                        | -                              |

(2) Non-Consolidated Financial Position

Three months ended

June 30, 2008

June 30, 2007

|                | Total assets | Net assets  | Equity ratio | Net assets per share |
|----------------|--------------|-------------|--------------|----------------------|
| As of          | Million yen  | Million yen | %            | Yen                  |
| June 30, 2008  | 210,843      | 179,786     | 85.3         | 1,637.76             |
| March 31, 2008 | 209,610      | 177,891     | 84.9         | 1,620.49             |

2. Non-Consolidated Forecasts for the Fiscal Year Ending March 31,2009 (April 1, 2008, to March 31, 2009)

(Percentage figures for the fiscal year represent the changes from the previous year, while percentage figures

for the six months period represent the changes from the same period of the previous year.)

|    |                | Net sales   |       |             |      |             |     | Ordinary income Net income |       | Net income per share |     |
|----|----------------|-------------|-------|-------------|------|-------------|-----|----------------------------|-------|----------------------|-----|
|    |                | Million yen | %     | Million yen | %    | Million yen | %   | Million yen                | %     |                      | Yen |
| Fi | rst six months | 84,000      | -     | 4,700       | -    | 5,900       | -   | 3,400                      | -     | 30.97                |     |
| Fυ | ıll year       | 168,000     | (1.0) | 10,600      | 11.6 | 12,500      | 0.7 | 7,200                      | (3.4) | 65.59                |     |

## **[Reference] Quarterly Non-Consolidated Financial Statements** (1) Quarterly Non-Consolidated Balance Sheets

| Item                                  | End of first three period of current (As of June 3) | fiscal year | (Million yer<br>End of previous fiscal yea<br>(As of March 31, 2008) |       |  |
|---------------------------------------|---|-------------|--|-------|--|
|                                       | Amount  | (%)         | Amount   | (%)   |  |
| Assets                                | <u> </u>  | <u> </u>    |  |       |  |
| Current assets                        | 69,758  | 33.1        | 67,869   | 32.4  |  |
| Cash and bank deposits                | 17,367  |             | 22,935   |       |  |
| Notes and accounts receivable-trade   | 30,134  |             | 30,670   |       |  |
| Marketable securities                 | 8,001   |             | 2,502  |       |  |
| Merchandise and products              | 5,933   |             | 5,414  |       |  |
| Work in process                       | 865   |             | 733  |       |  |
| Raw materials and supplies            | 2,003   |             | 2,108  |       |  |
| Deferred tax assets                   | 1,859   |             | 1,859  |       |  |
| Other current assets                  | 3,605   |             | 1,658  |       |  |
| Allowance for doubtful accounts       | (9)   |             | (8)  |       |  |
| Fixed assets                          | 141,085   | 66.9        | 141,740  | 67.6  |  |
| Property, plant and equipment         | 41,298  | 19.6        | 41,838   | 20.0  |  |
| Buildings                             | 14,058  |             | 14,231   |       |  |
| Structures                            | 776   |             | 803  |       |  |
| Machinery and equipment               | 7,689   |             | 8,142  |       |  |
| Vehicles and transportation equipment | 73  |             | 78   |       |  |
| Tools, furniture, and fixtures        | 695   |             | 740  |       |  |
| Land                                  | 17,788  |             | 17,788   |       |  |
| Construction in progress              | 221   |             | 56   |       |  |
| Intangible fixed assets               | 2,826   | 1.3         | 2,869  | 1.4   |  |
| Goodwill                              | 8   |             | 8  |       |  |
| Telephone subscription right          | 45  |             | 45   |       |  |
| Utility rights                        | 1   |             | 1  |       |  |
| Land leasehold                        | 6   |             | 6  |       |  |
| Software                              | 2,529   |             | 1,642  |       |  |
| Software in progress                  | 237   |             | 1,166  |       |  |
| Investments and other assets          | 96,961  | 46.0        | 97,034   | 46.3  |  |
| Investment securities                 | 44,098  |             | 44,490   |       |  |
| Affiliated companies' stock           | 41,538  |             | 41,538   |       |  |
| Investments in capital                | 29  |             | 29   |       |  |
| Investments in capital of affiliates  | 1,102   |             | 1,102  |       |  |
| Long-term loans receivable            | 3,560   |             | 3,561  |       |  |
| Guarantee money deposits              | 1,171   |             | 1,200  |       |  |
| Long-term loans receivable            | 16  |             | 17   |       |  |
| Long-term time deposits               | 2,000   |             | 2,000  |       |  |
| Prepaid pension cost                  | 3,541   |             | 3,191  |       |  |
| Other investments                     | 69  |             | 69   |       |  |
| Allowance for doubtful accounts       | (162)   |             | (162)  |       |  |
| Total assets                          | 210,843   | 100.0       | 209,610  | 100.0 |  |

|  |  |             |  | mion yen) |
|--|--|-------------|--|-----------|
| Item   | End of first thre<br>period of current<br>(As of June 30 | fiscal year | End of previous fiscal ye<br>(As of March 31, 2008 |           |
|  | Amount   | (%)         | Amount   | (%)       |
| Liabilities  |  |             |  |           |
| Current liabilities                                      | 27,601   | 13.1        | 28,746   | 13.7      |
| Notes and accounts payable-trade                         | 14,429   |             | 13,307   |           |
| Accounts payable-other                                   | 9,478  |             | 11,337   |           |
| Accrued income taxes                                     | 1,258  |             | 1,515  |           |
| Accrued expenses   | 1,119  |             | 1,931  |           |
| Deposits received  | 781  |             | 122  |           |
| Accrued consumption tax                                  | 512  |             | 427  |           |
| Reserve for bonuses for directors and corporate auditors | 13   |             | 67   |           |
| Other current liabilities                                | 11   |             | 40   |           |
| Long-term liabilities                                    | 3,456  | 1.6         | 2,972  | 1.4       |
| Long-term accounts payable-other                         | 670  |             | 840  |           |
| Guarantee deposits received                              | 268  |             | 268  |           |
| Deferred tax liabilities                                 | 2,518  |             | 1,864  |           |
| Total liabilities  | 31,057   | 14.7        | 31,718   | 15.1      |
| Net assets   |  |             |  |           |
| Shareholders' equity                                     | 175,043  | 83.0        | 174,104  | 83.1      |
| Common stock   | 9,948  | 4.7         | 9,948  | 4.7       |
| Capital surplus  | 23,815   | 11.3        | 23,815   | 11.4      |
| Capital reserve  | 23,815   |             | 23,815   |           |
| Retained earnings  | 142,592  | 67.6        | 141,651  | 67.6      |
| Earned reserve   | 2,487  |             | 2,487  |           |
| Other retained earnings                                  | 140,105  |             | 139,163  |           |
| Contingent reserve                                       | 133,900  |             | 129,900  |           |
| Earned surplus carried forward                           | 6,205  |             | 9,263  |           |
| Treasury stock   | (1,312)  | (0.6)       | (1,311)  | (0.6)     |
| Valuation and translation adjustments                    | 4,742  | 2.2         | 3,788  | 1.8       |
| Net unrealized gain on available-for-sale securities     | 4,742  | 2.2         | 3,788  | 1.8       |
| Total net assets   | 179,786  | 85.3        | 177,891  | 84.9      |
| Total liabilities and net assets                         | 210,843  | 100.0       | 209,610  | 100.0     |
| <u> </u>   |  | -           |  |           |

## (2) Quarterly Non-Consolidated Statements of Income

| Item  | First three-month period<br>of previous fiscal year<br>(April 1, 2007 - June 30, 2007) |       | First three-mon<br>of current fise<br>(April 1, 2008 - Jun | cal year | Reference Previous fiscal year (April 1, 2007 - March 31, 2008) |       |
|---|--|-------|--|----------|---|-------|
|   | Amount   | (%)   | Amount   | (%)      | Amount  | (%)   |
| Net sales   | 40,232   | 100.0 | 37,929   | 100.0    | 169,687   | 100.0 |
| Cost of sales   | 18,382   | 45.7  | 18,507   | 48.8     | 77,180  | 45.5  |
| Gross profit  | 21,850   | 54.3  | 19,422   | 51.2     | 92,506  | 54.5  |
| Selling, general and administrative expenses                          | 19,957   | 49.6  | 16,693   | 44.0     | 83,011  | 48.9  |
| Advertising expenses  | 2,743  |       | 2,729  |          | 10,519  |       |
| Transport and warehouse expenses                                      | 1,415  |       | 1,305  |          | 5,734   |       |
| Sales commissions   | 3,582  |       | 1,093  |          | 14,883  |       |
| Sales promotion expenses  | 6,343  |       | 5,475  |          | 27,837  |       |
| Compensations for directors and corporate auditors                    | 67   |       | 69   |          | 275   |       |
| Employee salaries, allowances and bonuses                             | 2,245  |       | 2,256  |          | 8,973   |       |
| Provision of reserve for bonuses for directors and corporate auditors | -  |       | 13   |          | 67  |       |
| Retirement benefit expenses   | 363  |       | 419  |          | 1,453   |       |
| Fringe benefit expenses   | 352  |       | 342  |          | 1,873   |       |
| Travel expenses and communication expenses                            | 394  |       | 390  |          | 1,465   |       |
| Depreciation and amortization   | 112  |       | 190  |          | 477   |       |
| Rental charges  | 279  |       | 283  |          | 1,093   |       |
| Experiment and research expenses                                      | 746  |       | 732  |          | 3,107   |       |
| Market research expenses  | 180  |       | 192  |          | 823   |       |
| Other   | 1,136  |       | 1,207  |          | 4,432   |       |
| Operating income  | 1,893  | 4.7   | 2,728  | 7.2      | 9,496   | 5.6   |
| Non-operating income  | 2,009  | 5.0   | 964  | 2.5      | 3,443   | 2.0   |
| Interest received   | 32   |       | 51   |          | 216   |       |
| Interest on marketable securities                                     | 16   |       | 49   |          | 219   |       |
| Dividends received  | 1,807  |       | 722  |          | 2,316   |       |
| Income from real-estate leasing                                       | 104  |       | 67   |          | 416   |       |
| Other   | 49   |       | 76   |          | 276   |       |
| Non-operating expenses  | 44   | 0.1   | 32   | 0.1      | 522   | 0.3   |
| Interest expenses   | 2  |       | 2  |          | 8   |       |
| Real-estate leasing expenses  | 27   |       | 24   |          | 101   |       |
| Loss on disposal of raw materials                                     | 10   |       | -  |          | 229   |       |
| Foreign exchange loss   | -  |       | -  |          | 100   |       |
| Other   | 5  |       | 6  |          | 84  |       |
| Ordinary income   | 3,858  | 9.6   | 3,661  | 9.7      | 12,416  | 7.3   |

| Item   | First three-month period<br>of previous fiscal year<br>(April 1, 2007 - June 30, 2007) |     | First three-month period<br>of current fiscal year<br>(April 1, 2008 - June 30, 2008) |     | (April 1, 2007 - March 31, 2008) |     |
|--|--|-----|---|-----|----------------------------------|-----|
|  | Amount   | (%) | Amount  | (%) | Amount                           | (%) |
| Extraordinary gains                          | 11   | 0.0 | 0   | 0.0 | 329                              | 0.2 |
| Gain on sale of fixed assets                 | -  |     | 0   |     | 11                               |     |
| Reversal of allowance for doubtful accounts  | -  |     | -   |     | 0                                |     |
| Gain on sale of investment securities        | 11   |     | -   |     | 318                              |     |
| Extraordinary losses                         | 364  | 0.9 | 204   | 0.5 | 1,355                            | 0.8 |
| Loss on disposal of fixed assets             | 3  |     | 74  |     | 127                              |     |
| Loss on write-down of investment securities  | -  |     | -   |     | 373                              |     |
| Loss on write-down of golf club memberships  | -  |     | -   |     | 23                               |     |
| Loss on revision of retirement benefit plan  | -  |     | 129   |     | -                                |     |
| Impairment losses on fixed assets            | 361  |     | -   |     | 361                              |     |
| Support to subsidiaries                      | -  |     | -   |     | 465                              |     |
| Other  | -  |     | 1   |     | 6                                |     |
| Income before income taxes                   | 3,504  | 8.7 | 3,457   | 9.1 | 11,390                           | 6.7 |
| Income inhabitant taxes and enterprise taxes | 626  | 1.6 | 1,308   | 3.4 | 3,940                            | 2.3 |
| Net income                                   | 2,878  | 7.2 | 2,149   | 5.7 | 7,451                            | 4.4 |

#### Notes:

- 1. The quarterly non-consolidated financial statements are not subject to review in legal disclosure.
- 2. The company prepares the quarterly non-consolidated financial statements based on the "Regulations for Quarterly Financial Statements."
- 3. "Income taxes deferred" is presented including "Income inhabitant taxes and enterprise taxes."