# Consolidated Financial Results (Japanese Accounting Standards) for the Six Months Ended September 30, 2011 (Q2 FY2011)

Company name: House Foods Corporation

Stock exchange listing: Tokyo Stock Exchange, Osaka Securities Exchange

Stock code: 2810

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Scheduled date for filing of securities report: November 10, 2011 Scheduled date of commencement of dividend payment: December 5, 2011

Supplementary documents for quarterly results: Yes

Quarterly results briefing: Yes (for analysts and institutional investors)

(Amounts of less than one million yen are rounded to the nearest million yen.)

1. Consolidated Financial Results for the Six Months Ended September 30, 2011 (April 1, 2011 - September 30, 2011)

(1) Consolidated Results of Operations (Accumulated Total)

(Percentages show year-on-year changes.)

	Net sale	es	Operating in	ncome	Ordinary in	ncome	Net inco	me
Six months ended	Million yen	%	Million yen	%	Million yen	%	Million yen	%
September 30, 2011	109,393	(0.2)	7,987	36.7	8,368	34.1	4,802	55.9
September 30, 2010	109,573	(2.8)	5,842	(10.7)	6,241	(12.5)	3,080	(19.5)

(Note) Comprehensive income:

6,337 million yen (195.5%) for the six months ended September 30, 2011 2,144 million yen (-%) for the six months ended September 30, 2010

	Net income per share (basic)	Net income per share (diluted)
Six months ended	Yen	Yen
September 30, 2011	44.98	-
September 30, 2010	28.06	_

#### (2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
Six months ended September 30, 2011	237,824	186,560	78.2	1,742.99
Year ended March 31, 2011	228,810	181,298	79.1	1,694.59

(Reference) Shareholders' equity:

Six months ended September 30, 2011:186,087 million yen

Year ended March 31, 2011:180,922 million yen

#### 2. Dividends

	Dividend per share					
	End of first quarter	End of second quarter	End of third quarter	Year-end	Annual	
	Yen	Yen	Yen	Yen	Yen	
Year ended March 31, 2011	_	11.00	-	11.00	22.00	
Year ending March 31, 2012	_	13.00				
Year ending March 31, 2012 (forecasts)			-	15.00	28.00	

(Note) Revisions to dividend forecasts published most recently: None

3. Consolidated Forecasts for the Fiscal Year Ending March 31, 2012 (April 1, 2011 – March 31, 2012)

. (Percentage figures for the fiscal year represent the changes from the previous year.)

	Net sales	1	Operating i	ncome	Ordinary in	come	Net incom	me	Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Year ending March 31, 2012	216,000	(0.3)	15,000	24.3	16,200	24.3	9,500	80.9	88.98

(Note) Revisions to financial forecasts published most recently: None

#### 4. Others

(1) Changes of important subsidiaries during the period (changes of specific subsidiaries in accordance with changes in the scope of consolidation): None

(2) Application of particular accounts procedures to the preparation of quarterly consolidated financial statements: Yes

(3) Changes in accounting policies and changes or restatement of accounting estimates

(i) Changes in accounting policies caused by revision of accounting standards:
(ii) Changes in accounting policies other than (i):
(iii) Changes in accounting estimates:
(iv) Restatement:

None
None

(4) Number of shares outstanding (common stock):

(i) Number of shares outstanding at end of period (including treasury stock)

As of September 30, 2011: 106,765,422 shares As of March 31, 2011: 106,765,422 shares

(ii) Number of treasury stock at end of period

As of September 30, 2011: 2,045 shares
As of March 31, 2011: 1,278 shares

(iii) Average number of shares outstanding during the term

Six months ended September 30, 2011: 106,763,638 shares Six months ended September 30, 2010: 109,766,264 shares

\* Status of a quarterly review

- This financial summary does not need to undergo a quarterly review under the Financial Instruments and Exchange Act. The quarterly consolidated financial statements under the Financial Instruments and Exchange Act have not been reviewed at the time of the announcement of this financial summary.
- \* Explanations and other special notes concerning the appropriate use of business performance forecasts
- The forward-looking statements such as result forecasts included in this document are based on the information available to the Company at the time of the announcement and on certain assumptions considered reasonable. Actual results may differ materially from the forecast depending on a range of factors.
- For other matters relating to the forecasts, please refer to "(3) Qualitative Information Concerning the Consolidated Business Performance Forecasts" on Page 4 of the accompanying materials.

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#### 1. Qualitative Information on Results for the First Half Ended September 30, 2011

#### (1) Qualitative Information Concerning the Consolidated Operating Results

During the six-month period ended September 30, 2011, although the effects of the Great East Japan Earthquake remained, activities for reconstruction were increasing. However, the outlook for the economy remained uncertain with problems with power shortages triggered by the nuclear accident, a global economic slowdown, and a record appreciation of the yen.

In these circumstances, the Group expected to struggle in the period under review, considering two adverse conditions: upward pressure on costs associated with rising material prices and declining demand due to the effect of the earthquake. Material prices rose as expected. However, the earthquake not only had adverse repercussions, including the direct effects in the affected areas and a rising nationwide mood of voluntary restraint; it also had positive effects, such as a growing trend of eating at home associated with an increasing awareness of the need for household savings. Some products were adversely affected, and other products were positively affected.

Sales in the first half under review declined 0.2% year on year, to 109,393 million yen, reflecting the factors described above and the end of the mineral water business at the end of June last year.

Looking at income, prices of raw materials rose, but the Company continued its efforts to cut costs, while seeking to improve earnings at its subsidiaries. In addition, the amortization of goodwill associated with the acquisition of House Wellness Foods Corporation decreased. As a consequence, operating income increased 36.7% year on year, to 7,987 million yen, and ordinary income rose 34.1%, to 8,368 million yen. Net income climbed 55.9%, to 4,802 million yen.

The following is an overview of results by segment.

Duainaga Cagmant	Consolidat	ed net sales	Consolidated operating income (segment margin)		
Business Segment	Amount (million yen)	Year-on-year change (%)	Amount (million yen)	Year-on-year change (%)	
Spice / Seasoning / Prepared Food Business	64,065	102.8	5,058	97.5	
Health Food Business	25,615	95.3	1,898	337.9	
International Business	6,088	111.5	403	137.7	
Transport and Other Businesses	13,624	91.4	601	_	
Reportable segments total	109,393	99.8	7,960	136.6	

<sup>\*</sup> Figures in the consolidated operating income (segment margin) column are figures before elimination of inter-segment transactions of 27 million yen.

#### **Spice / Seasoning / Prepared Food Business**

In the spice/seasoning/prepared food business, as domestic demand recovered after the earthquake, sales of curry roux products and retort pouched curry products, our mainstay products, rose steadily. Sales of food service products were strong, reflecting the presence of new customers. In addition, new products contributed to sales, including *Nokkete Gelee*, a new value product made from a ponzu sauce gelee, *Natsu No Curry* and *Atatamezuni Oishii Curry*, both of which can be served without being warmed up, and *Frozen Fruiche*, which was launched in the summer. As a result, sales rose 2.8% year on year, to 64,065 million yen.

The Group focused on products with a strong revenue base and made continuous efforts to cut costs. Despite these efforts, operating income declined 2.5% year on year, to 5,058 million yen, attributable to rising raw material prices.

#### **Health Food Business**

In the health food business of House Foods Corporation, sales of the *Ukon No Chikara* series fell short of the year-ago level despite the Company's efforts to improve sales, weakened with the mood of voluntary restraint in the wake of the earthquake, by changing flavors and package designs in the summer, the demand season. In late September, toward the end of the second quarter, the Company launched *Togarashi No Chikara*, a new product in the *Chikara* series, which includes capsaicin, a healthy ingredient of chili pepper.

In the health food business of House Wellness Foods Corporation, a Group company, sales declined, attributable to efforts to improve the profitability of made-to-order products, although sales of private brands were solid. As a result, overall sales in the health food business fell 4.7% year on year, to 25,615 million yen.

Operating income rose 237.9% year on year, to 1,898 million yen, reflecting a sharp decline in the amortization of goodwill associated with the acquisition of House Wellness Foods Corporation.

#### **International Business** (in local currencies)

Sales in the soybean business, where tofu is the mainstay, in the United States were strong, chiefly reflecting the expansion of sales routes. However, operating income declined because of high soybean prices. In response, the Group revised the prices of its main products at the end of the second quarter (in June).

In the processed food business in China, although results of retort pouched products were below the targets, overall sales rose, the result of sales promotions of curry roux products for household use at stores and the expansion of transaction routes for commercial-use curry roux products. Earnings improved, although they remained in negative territory.

In the curry restaurant business, both sales and operating income rose from a year ago as the business was popular generally in Asia, especially in China, Taiwan, and South Korea.

As a consequence, yen-based sales in the international business increased 11.5% year on year, to 6,088 million yen, and operating income increased 37.7%, to 403 million yen.

#### **Transport and Other Businesses**

Sales and operating income were solid in the transport and warehouse business of House Logistics Service Corporation, a Group company, thanks to its efforts to expand logistics operations commissioned by companies outside the Group, which offset a decrease in goods commissioned by the Company in association with the transfer of its mineral water business.

However, because the mineral water business, which was transferred last year, was included in this segment a year ago, sales in the segment were down 8.6% year on year, to 13,624 million yen, while operating income was 601 million yen (compared with an operating loss of 218 million yen in the same period of the previous fiscal year).

#### (2) Qualitative Information Concerning the Company's Consolidated Financial Situation

The consolidated financial situation at the end of the second quarter of the fiscal year under review is as follows:

Total assets were 237,824 million yen, an increase of 9,014 million yen in comparison to the end of the previous consolidated fiscal year.

Current assets rose 2,046 million yen, to 101,690 million yen, primarily attributable to increases in short-term investment securities and notes and accounts receivable-trade, which offset a decline in cash and deposits caused in large part by the acquisition of bonds. Noncurrent assets finished at 136,134 million yen, a rise of 6,968 million yen, due chiefly to an increase in investment securities resulting from the acquisition of bonds and an estimate of the fair value of stock holdings and other securities, as well as a rise in construction in progress.

Liabilities were 51,265 million yen, an increase of 3,752 million yen from the end of the previous fiscal year.

Current liabilities increased 2,932 million yen, to 40,687 million yen, mainly owing to an increase in notes and accounts payable-trade while accounts payable-other, including marketing costs, declined. Noncurrent liabilities climbed 820 million yen, to 10,577 million yen, primarily reflecting an increase in deferred tax liabilities resulting from an estimate of the fair value of stock holdings and other securities and offsetting a fall in the provision for retirement benefits.

Net assets increased 5,262 million yen from the end of the previous fiscal year, to 186,560 million yen, because of factors such as a rise in retained earnings stemming from quarterly net income and an increase in valuation differences on available-for-sale securities based on an estimate of the fair value of stock holdings and other securities.

As a result, the equity ratio changed to 78.2% (compared with 79.1% at the end of the previous fiscal year). Net assets per share were 1,742.99 yen (1,694.59 yen at the end of the previous fiscal year).

#### (3) Qualitative Information Concerning the Consolidated Business Performance Forecasts

As stated in the revision to the consolidated and non-consolidated business performance forecasts announced on October 17, 2011, the Company expects that consolidated net sales for the fiscal year ending March 31, 2012 will decline slightly from a year ago, reflecting what is likely to be a harsh consumption environment associated with an increasing awareness of the need for household savings and sales in the mineral water business posted up to June last year. Although raw material prices are expected to rise, we anticipate that income will far exceed the year-ago level, considering the results in the first half under review.

- 2. Matters Relating to Summary Information (Other)
- (1) Changes of Important Subsidiaries during the Period Not applicable.
- (2) Application of Particular Accounts Procedures to the Preparation of Quarterly Consolidated Financial Statements

Calculation of tax expenses

Following the application of tax effect accounting for the current term net income before taxes for the consolidated fiscal year, the Company has adopted a method of calculating tax expenses using a reasonable estimate of the effective tax rate and multiplying quarterly net income before taxes by this estimated effective tax rate.

"Income taxes-current" and "Income taxes-deferred" are unified in "Income taxes."

(3) Changes in Accounting Policies and Changes or Restatement of Accounting Estimates Not applicable.

## 3. Quarterly Consolidated Financial Statements

## (1) Quarterly Consolidated Balance Sheets

	End of previous fiscal year	(Million yer End of second quarter of the fiscal year under review
	(As of March 31, 2011)	(As of September 30, 2011)
Assets		
Current assets		
Cash and deposits	19,066	16,589
Notes and accounts receivable-trade	37,967	39,218
Short-term investment securities	28,905	31,301
Merchandise and finished goods	5,635	6,604
Work in process	950	980
Raw materials and supplies	2,692	2,609
Deferred tax assets	2,889	2,948
Other	1,544	1,446
Allowance for doubtful accounts	(4)	(4)
Total current assets	99,644	101,690
Noncurrent assets		
Property, plant and equipment		
Buildings and structures, net	17,560	16,868
Machinery, equipment and vehicles, net	6,732	6,345
Land	24,102	24,097
Lease assets, net	4,623	4,620
Construction in progress	122	1,153
Other, net	721	714
Total property, plant and equipment	53,860	53,797
Intangible assets		
Goodwill	2,067	1,385
Software	2,276	1,870
Software in progress	8	13
Other	211	209
Total intangible assets	4,562	3,477
Investments and other assets		
Investment securities	60,225	69,262
Long-term loans receivable	259	254
Deferred tax assets	358	357
Long-term time deposits	3,118	3,100
Prepaid pension cost	4,535	3,698
Other	2,494	2,430
Allowance for doubtful accounts	(245)	(241)
Total investments and other assets	70,745	78,860
Total noncurrent assets	129,166	136,134
Total assets	228,810	237,824

		(Million yen) End of second quarter of the
	End of previous fiscal year (As of March 31, 2011)	fiscal year under review (As of September 30, 2011)
Liabilities		
Current liabilities		
Notes and accounts payable-trade	17,828	20,785
Short-term loans payable	577	640
Lease obligations	362	378
Accounts payable—other	12,147	11,701
Income taxes payable	2,285	2,757
Provision for directors' bonuses	80	34
Other	4,476	4,393
Total current liabilities	37,755	40,687
Noncurrent liabilities		
Lease obligations	4,262	4,243
Long-term accounts payable-other	652	665
Deferred tax liabilities	2,432	3,432
Provision for retirement benefits	1,716	1,462
Asset retirement obligations	281	283
Other	416	492
Total noncurrent liabilities	9,757	10,577
Total liabilities	47,512	51,265
Net assets		
Shareholders' equity		
Capital stock	9,948	9,948
Capital surplus	23,868	23,868
Retained earnings	146,026	149,648
Treasury stock	(2)	(3)
Total shareholders' equity	179,841	183,462
Other accumulated comprehensive income		
Valuation difference on available-for-sale securities	2,836	4,429
Foreign currency translation adjustment	(1,756)	(1,803)
Total other accumulated comprehensive income	1,080	2,625
Minority interests	377	473
Total net assets	181,298	186,560
Total liabilities and net assets	228,810	237,824

# (2) Quarterly Consolidated Statements of Income and Comprehensive Income (First six-month period)

		(Million yen)
	First six-month period of previous fiscal year (April 1, 2010 - September 30, 2010)	First six-month period of the fiscal year under review (April 1, 2011 - September 30, 2011)
Net sales	109,573	109,393
Cost of sales	58,783	58,750
Gross profit	50,790	50,644
Selling, general and administrative expenses	·	
Advertising expenses	5,757	5,834
Transportation and warehousing expenses	3,251	3,312
Sales commission	2,229	2,083
Promotion expenses	15,296	14,827
Salaries, allowances and bonuses	6,503	6,279
Provision for directors' bonuses	39	35
Depreciation	630	581
Amortization of goodwill	2,061	680
Rent expenses	672	692
Experiment and research expenses	1,848	1,840
Other	6,662	6,494
Total selling, general and administrative expenses	44,948	42,657
Operating income	5,842	7,987
Non-operating income		
Interest income	168	209
Dividends income	236	249
Equity in earnings of affiliates	187	166
Other	104	88
Total non-operating income	696	711
Non-operating expenses		
Interest expenses	19	21
Foreign exchange losses	259	249
Other	18	60
Total non-operating expenses	296	330
Ordinary income	6,241	8,368

		(Million ye
	First six-month period of previous fiscal year (April 1, 2010 - September 30, 2010)	First six-month period of the fiscal year under review (April 1, 2011 - September 30, 2011)
Extraordinary income	•	•
Gain on sales of noncurrent assets	1	0
Reversal of allowance for doubtful accounts	_	1
Gain on change in equity	51	_
Reversal of provision for loss on guarantees	92	_
Other	7	6
Total extraordinary income	151	7
Extraordinary loss		
Loss on sales of noncurrent assets	9	11
Loss on retirement of noncurrent assets	55	62
Loss on valuation of investment securities	467	46
Loss on valuation of membership	3	8
Impairment loss	_	399
Loss on adjustment for changes of accounting standard for asset retirement obligations	177	_
Loss on disaster	_	160
Other	29	20
Total extraordinary loss	739	706
Income before income taxes	5,654	7,669
Income taxes	2,607	2,876
Income before minority interests	3,047	4,794
Minority interests in loss	(33)	(9)
Net income	3,080	4,802
Minority interests in loss	(33)	(9)
Income before minority interests	3,047	4,794
Other comprehensive income		
Valuation difference on available-for-sale securities	(710)	1,590
Foreign currency translation adjustment	(175)	(38)
Share of other comprehensive income of associates accounted for using equity method	(18)	(7)
Total other comprehensive income	(903)	1,544
Comprehensive income	2,144	6,337
(Breakdown)		
Comprehensive income attributable to owners of the parent	2,191	6,347
Comprehensive income attributable to minority interests	(47)	(10)

## (3) Quarterly Consolidated Statements of Cash Flows

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		(Million ye
	First six-month period of previous fiscal year (April 1, 2010 - September 30, 2010)	First six-month period of the fiscal year under review (April 1, 2011 - September 30, 2011)
Net cash provided by (used in) operating activities		
Income before income taxes	5,654	7,669
Depreciation and amortization	2,782	2,574
Amortization of goodwill	2,061	680
Impairment loss	-	399
Equity in (earnings) losses of affiliates	(187)	(166)
Loss (gain) on valuation of investment securities	467	46
Loss on valuation of membership	3	8
Increase (decrease) in allowance for doubtful accounts	0	(3)
Increase (decrease) in provision for directors' bonuses	(38)	(46)
Increase (decrease) in provision for directors' retirement benefits	(26)	_
Increase (decrease) in provision for retirement benefits	(187)	(254)
Interest and dividends income	(405)	(458)
Interest expenses	19	21
Foreign exchange losses (gains)	144	237
Loss (gain) on sales of noncurrent assets	8	11
Loss on retirement of noncurrent assets	55	62
Decrease (increase) in notes and accounts receivable-trade	(2,392)	(1,255)
Decrease (increase) in inventories	(294)	(915)
Increase (decrease) in notes and accounts payable-trade	2,208	2,155
Increase (decrease) in accounts payable-bonuses	61	(9)
Decrease (increase) in other assets	179	837
Increase (decrease) in other liabilities	(132)	(81)
Subtotal	9,980	11,513
Interest and dividends income received	553	624
Interest expenses paid	(24)	(21)
Income taxes paid	(2,556)	(2,473)
Net cash provided by (used in) operating activities	7,953	9,643

(Million yen)

		(Million yer
	First six-month period of previous fiscal year (April 1, 2010 - September 30, 2010)	First six-month period of the fiscal year under review (April 1, 2011 - September 30, 2011)
Net cash provided by (used in) investing activities		
Payments into time deposits	(626)	(1,008)
Proceeds from withdrawal of time deposits	514	32
Proceeds from sales of short-term investment securities	3,200	1,000
Purchase of property, plant and equipment	(1,987)	(1,726)
Proceeds from sales of property, plant and equipment	9	8
Purchase of intangible assets	(364)	(168)
Purchase of investment securities	(11,034)	(7,491)
Proceeds from sales of investment securities	_	1,000
Purchase of investments in capital of subsidiaries	(60)	_
Purchase of stocks of subsidiaries and affiliates	(59)	_
Proceeds from transfer of business	5,300	_
Net cash provided by (used in) investing activities	(5,108)	(8,353)
Net cash provided by (used in) financing activities		
Increase in short-term loans payable	843	735
Decrease in short-term loans payable	(802)	(676)
Repayments of lease obligations	(182)	(191)
Purchase of treasury stock	(1)	(1)
Cash dividends paid	(1,205)	(1,178)
Proceeds from stock issuance to minority shareholders	61	106
Cash dividends paid to minority shareholders	(0)	(0)
Net cash provided by (used in) financing activities	(1,286)	(1,206)
Effect of exchange rate change on cash and cash equivalents	(216)	(140)
Net increase (decrease) in cash and cash equivalents	1,342	(55)
Cash and cash equivalents at beginning of period	44,570	46,091
Cash and cash equivalents at end of period	45,913	46,036
	-	

(4) Notes Relating to Assumptions for the Going Concern Not applicable.

#### (5) Segment Information

- I. First six-month period of previous consolidated fiscal year (April 1, 2010 September 30, 2010)
- 1. Information on net sales and profits or losses by reported segment

(Million yen)

		Reported segments					
	Spice / Seasoning / Prepared Food Business	Health Food Business	International Business	Transport and Other Businesses	Total	Other	Total
Net sales							
Sales – outside customers	62,321	26,876	5,463	14,914	109,573	_	109,573
Sales and transfer – inter-segment	0	_	_	5,925	5,926	_	5,926
Total	62,321	26,876	5,463	20,839	115,499	_	115,499
Segment profit / loss	5,189	562	293	(218)	5,826	-	5,826

2. Difference between the sum of reportable segment profits and losses and operating income in quarterly consolidated statements of income and comprehensive income and major factors in the difference (adjustment of difference)

(Million yen)

Profit	Amount
Reportable segments total	5,826
Elimination of inter-segment transactions	17
Operating income in quarterly consolidated statements of income and comprehensive income	5,842

3. Information on impairment loss on noncurrent assets and goodwill by reportable segment Not applicable.

- II. First six-month period of consolidated fiscal year under review (April 1, 2011 September 30, 2011)
- 1. Information on net sales and profits or losses by reported segment

(Million yen)

		I	Reported segment	S			,
	Spice / Seasoning / Prepared Food Business	Health Food Business	International Business	Transport and Other Businesses	Total	Other	Total
Net sales							
Sales – outside customers	64,065	25,615	6,088	13,624	109,393	_	109,393
Sales and transfer – inter-segment	0	_	_	6,081	6,081	_	6,081
Total	64,065	25,615	6,088	19,705	115,474	-	115,474
Segment profit	5,058	1,898	403	601	7,960	-	7,960

2. Difference between the sum of reportable segment profits and losses and operating income in quarterly consolidated statements of income comprehensive income and major factors in the difference (adjustment of difference)

(Million yen)

Profit	Amount
Reportable segments total	7,960
Elimination of inter-segment transactions	27
Operating income in quarterly consolidated statements of income and comprehensive income	7,987

3. Information on impairment loss on noncurrent assets and goodwill by reportable segment

(Million yen)

	Reported segments						
	Spice / Seasoning / Prepared Food Business	Health Food Business	International Business	Transport and Other Businesses	Total	Other	Total
Impairment loss	339	52	8	0	399	_	399

(Note) An impairment loss on home office buildings of 399 million yen is posted in the first half under review.

(6) Notes for Case Where Shareholders' Equity underwent Significant Changes in Value Not applicable.

### 4. Quarterly Non-Consolidated Financial Statements

(Note) These Quarterly Financial Statements (Non-Consolidated) have been prepared voluntarily by the Company based on the Regulations for Quarterly Financial Statements.

### (1) Quarterly Balance Sheets (Non-Consolidated)

**Total assets** 

		(Million ye
	End of previous fiscal year (As of March 31, 2011)	End of second quarter of the fiscal year under review (As of September 30, 2011)
ssets		
Current assets		
Cash and deposits	16,946	14,101
Notes receivable-trade	51	19
Accounts receivable-trade	30,454	29,619
Short-term investment securities	28,905	31,301
Merchandise and finished goods	4,565	5,621
Work in process	844	898
Raw materials and supplies	1,875	1,817
Deferred tax assets	1,898	1,899
Other	1,841	1,937
Allowance for doubtful accounts	(4)	(4)
Total current assets	87,376	87,209
Noncurrent assets		· · · · · · · · · · · · · · · · · · ·
Property, plant and equipment		
Buildings, net	10,630	9,994
Structures, net	436	398
Machinery and equipment, net	4,054	3,692
Vehicles, net	4,034	29
	371	346
Tools, furniture, and fixtures, net Land		
	14,719	14,719
Lease assets, net	56	48
Construction in progress	30	1,042
Total property, plant and equipment	30,322	30,268
Intangible assets		
Leasehold right	6	6
Right of trademark	6	5
Telephone subscription right	44	44
Right of using facilities	0	0
Software	1,763	1,429
Software in progress	8	11
Total intangible assets	1,826	1,495
Investments and other assets		
Investment securities	55,734	64,764
Stocks of subsidiaries and affiliates	42,587	42,746
Investments in capital	39	21
Investments in capital of subsidiaries and affiliates	1,463	1,586
Long-term loans receivable from employees	5	4
Long-term loans receivable from subsidiaries and affiliates	2,505	2,411
Long-term prepaid expenses	37	26
Guarantee deposits	1,156	1,139
Long-term time deposits	3,018	3,000
Prepaid pension cost	4,535	3,698
Other	60	60
Allowance for doubtful accounts	(210)	(207)
Total investments and other assets	110,928	119,248
Total noncurrent assets	143,076	151,011
i otal noncul lent assets	143,070	131,011

230,452

238,220

		(Million yen)
	End of previous fiscal year (As of March 31, 2011)	End of second quarter of the fiscal year under review (As of September 30, 2011)
Liabilities		
Current liabilities		
Notes payable-trade	1,339	2,362
Accounts payable-trade	11,363	11,587
Short-term loans payable to subsidiaries and affiliates	10,280	11,239
Lease obligations	15	15
Accounts payable-other	10,233	9,951
Accrued expenses	1,983	2,153
Income taxes payable	2,081	2,352
Deposits received	127	116
Provision for directors' bonuses	69	30
Other	596	223
Total current liabilities	38,085	40,028
Noncurrent liabilities		
Lease obligations	41	34
Long-term guarantee deposited	268	268
Long-term accounts payable-other	623	623
Deferred tax liabilities	2,427	3,428
Asset retirement obligations	51	51
Total noncurrent liabilities	3,411	4,404
Total liabilities	41,495	44,433
Net assets		
Shareholders' equity		
Capital stock	9,948	9,948
Capital surplus	,	,
Legal capital surplus	23,815	23,815
Total capital surplus	23,815	23,815
Retained earnings		
Legal retained earnings	2,487	2,487
Other retained earnings	2,107	2,107
General reserve	133,900	133,900
Retained earnings brought forward	15,876	19,122
Total retained earnings	152,263	155,509
Treasury stock	(2)	(3)
•	186,025	189,270
Total shareholders' equity	180,023	109,270
Valuation and translation adjustments	2.022	4.515
Valuation difference on available-for-sale securities	2,932	4,517
Total valuation and translation adjustments	2,932	4,517
Total net assets	188,957	193,787
Total liabilities and net assets	230,452	238,220

## (2) Quarterly Statements of Income (Non-Consolidated)

First six-month period (reference, non-consolidated)

(Million yen)

			(ivillion yel
	First six-month period of previous fiscal year (April 1, 2010 - September 30, 2010)	First six-month period of the fiscal year under review (April 1, 2011 - September 30, 2011)	(Reference) Previous fiscal year (April 1, 2010 - March 31, 2011)
Net sales	75,933	75,187	155,136
Cost of sales	36,186	36,519	74,131
Gross profit	39,747	38,668	81,005
Selling, general and administrative expenses			
Advertising expenses	5,043	5,059	10,092
Transportation and warehousing expenses	2,379	2,256	4,608
Sales commissions	2,229	2,083	4,531
Promotion expenses	11,633	11,122	23,424
Directors' compensation	121	123	243
Salaries, allowances and bonuses	4,406	4,173	8,318
Provision for directors' bonuses	30	30	69
Retirement benefit expenses	805	858	1,569
Welfare expenses	899	935	1,935
Traveling and communication expenses	701	695	1,307
Depreciation	438	407	895
Rent expenses	550	572	1,125
Experiment and research expenses	1,575	1,573	3,185
Investigation expenses	424	415	842
Other	2,688	2,526	5,326
Total selling, general and administrative expenses	33,920	32,825	67,469
Operating income	5,828	5,842	13,536
Non-operating income			
Interest income	46	41	87
Interest on securities	147	191	364
Dividends income	1,189	1,633	1,461
Rent income	117	116	235
Other	62	80	190
Total non-operating income	1,561	2,062	2,337
Non-operating expenses		·	·
Interest expenses	16	17	32
Rent expenses	42	40	79
Foreign exchange losses	170	249	205
Other	3	53	21
Total non-operating expenses	231	359	337
Ordinary income	7,158	7,545	15,536

(Million yen)

			(Willion yell)
	First six-month period of previous fiscal year (April 1, 2010 - September 30, 2010)	First six-month period of the fiscal year under review (April 1, 2011 - September 30, 2011)	(Reference) Previous fiscal year (April 1, 2010 - March 31, 2011)
Extraordinary income			
Gain on sales of noncurrent assets	0	_	29
Reversal of allowance for doubtful accounts	1	1	1
Gain on sales of investment securities	_	0	7
Reversal of provision for loss on guarantees	92	_	92
Other	1	-	4
Total extraordinary income	95	1	134
Extraordinary loss			
Loss on sales of noncurrent assets	9	_	45
Loss on retirement of noncurrent assets	28	28	207
Loss on valuation of investment securities	467	45	1,535
Loss on valuation of stocks of subsidiaries and affiliates	-	-	50
Loss on valuation of membership	3	8	6
Impairment loss	_	399	982
Loss on adjustment for changes of accounting standard for asset retirement obligations	44	-	44
Loss on disaster	_	134	453
Other	4	12	4
Total extraordinary loss	555	627	3,327
Income before income taxes	6,697	6,919	12,344
Income taxes-current	2,525	2,499	4,236
Net income	4,172	4,420	8,107